EXHIBIT E
(Sales Procedure Motion)

IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ILLINOIS

Administrative Agent,)	
Plaintiff,)	
v.)	Case No. 1:15-CV-01600
)	
GLOBAL STORAGE SOLUTIONS, LLC (F/K/A/)	Judge: The Honorable Sara L. Ellis
BELL VENTURES, LLC), ALL STATE TANK)	
MANUFACTURING, L.L.C., USA TANK SALES)	
& ERECTION COMPANY INC., M & W TANK)	
CONSTRUCTION CO., C&C TANK ERECTORS)	
LLC, TOTAL TANKS, LLC, and TANK)	
HOLDINGS, INC.,)	
)	
Defendants.)	

NOTICE OF MOTION

To: Parties on attached service list.

PLEASE TAKE NOTICE that on Thursday, April 16, 2015 at 1:30 p.m. or as soon thereafter as counsel may be heard, the undersigned shall appear before the Honorable Sara L. Ellis, or any other Judge sitting in her stead in Courtroom 1403 of the Dirksen Federal Courthouse, 219 South Dearborn Street, Chicago, Illinois, and shall then and there present Receiver's Motion for Entry of an Order (A) Authorizing Sale of Substantially all of Certain of the Receivership Entities' Assets Free and Clear of all Liens, Claims, Encumbrances and Interests; (B) Approving Sale Procedures and Manner of Notice; (C) Scheduling a Hearing to Consider Final Approval of Sales and Related Matters; and (D) Granting Related Relief, a copy of which is hereby served upon you.

Dated: April 10, 2015

Respectfully Submitted,

Tank Operations, LLC, not in its corporate capacity, but solely as court appointed receiver in that certain action entitled The PrivateBank and Trust Company, as Administrative Agent v. Global Storage Solutions, LLC (F/K/A Bell Ventures, LLC), et al., currently pending in the United States District Court for the Northern District of Illinois under case number 15-cv-01600

By: /s/ Bryan E. Minier
One of Its Attorneys

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Counsel for Tank Operations, LLC, court-appointed receiver

CERTIFICATE OF SERVICE

I, the undersigned attorney, certifies that on April 10, 2015, I caused a copy of the foregoing Receiver's Motion for Entry of an Order (A) Authorizing Sale of Substantially all of Certain of the Receivership Entities' Assets Free and Clear of all Liens, Claims, Encumbrances and Interests; (B) Approving Sale Procedures and Manner of Notice; (C) Scheduling a Hearing to Consider Final Approval of Sales and Related Matters; and (D) Granting Related Relief and associated Notice of Motion regular mail and/or email.

/s/ Bryan E. Minier
Bryan E. Minier

SERVICE LIST

USA Tank Sales and Erection Company, Inc., Henderson Enterprises Group, Inc., Tank Holdings, Inc., Tank Connection, LLC, Global Storage Solutions, LLC and Lynn Gorguze

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LLC, M & W Tank Construction Co., Tank
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Peck Construction 720 N. Main Street Farmsville, LA 71241

Arizona Department of Revenue

Sales & Use Tax P.O. Box 29010 Montgomery, AL 36132

Phoenix, Arizona 85038-9010

California State Board of Equalization Sales & Use Tax P.O. Box 942879 Sacramento, CA 94279-0001

Delaware Division of Revenue Sales Tax 820 N. French Street Wilmington, DE 19801

Florida Department of Revenue Sales & Use Tax 5050 W. Tennessee Street Tallahassee, FL 32399-0100

Hawaii Department of Taxation Director of Taxation 830 Punchbowl Street Room 221 Honolulu, HI 96813-5094

Iowa Department of Revenue Sales / Use Tax Processing PO Box 10412 Des Moines, IA 50306-0412

Indiana Department of Revenue Sales Tax Division P.O. Box 1685 Indianapolis, IN 46206-1685

Kentucky Department of Revenue Division of Sales and Use Tax Station 67 PO Box 181 Frankfort, KY 40602-0181 Colorado Department of Revenue Taxation Division 1375 Sherman Street Denver, CO 80203

Arkansas Department of Finance and Administration Sales & Use Tax P.O. Box 1272 Little Rock, AR 72203

Georgia Dept. of Revenue Sales Tax Division 1800 Century Blvd. NE, Suite 12000 Atlanta, GA 30606

Idaho State Tax Commission Sales & Use Tax P.O. Box 36 Boise, ID 83722-0410

Illinois Department of Revenue Sales & Use Tax PO Box 19034 Springfield, IL 62794-9084

Kansas Department of Revenue Taxation Department 915 Southwest Harrison Street #300 Topeka, KS 66612

Louisiana Department of Revenue Sales and Use Tax Post Office Box 201 Baton Rouge, LA 70821-0201 617 North Third Street Baton Rouge, LA 70802 Massachusetts Department of Revenue

Sales & Use Tax PO Box 7010 Boston, MA 02204

Michigan Department of Treasury

Sales & Use Tax

Lansing, Michigan 48922

Missouri Department of Revenue Harry S Truman State Office Building

Sales & Use Tax 301 West High Street Jefferson City, MO 65101

North Carolina Department of Revenue

Post Office Box 25000

Raleigh, North Carolina, 27640-0640

Ohio Department of Taxation 4485 Northland Ridge Blvd.

Columbus, OH 43229

Nebraska Department of Revenue

Sales & Use Tax PO Box 94818

Lincoln, NE 68509-4818

NYS Department of Taxation and Finance

ATTN: Office of Counsel

Building 9

W A Harriman Campus Albany, NY 12227

Virginia Department of Taxation Office of Customer Services

P.O. Box 1115

Richmond, VA 23218-1115

Maryland Revenue Administration Division

Taxpayer Service Section

110 Carroll Street

Annapolis, MD 21411-0001

Minnesota Department of Revenue

Sales & Use Tax 600 North Robert St. St. Paul, MN 55101

Montana Department of Revenue

Taxation Department 125 N Roberts St Helena, MT 59601

Oklahoma Tax Commission Post Office Box 26850

Oklahoma City, OK 73126-0850

Oregon Department of Revenue

955 Center St NE

Salem, OR 97301-2555

New Mexico Taxation and Revenue

Department

1100 South St. Francis Drive

Santa Fe, NM 87504

Texas Comptroller of Public Accounts

Sales & Use Tax

P.O. Box 13528, Capitol Station

Austin, TX 78711-3528

Washington State Department of Revenue

Legal Division PO Box 47464

Olympia, WA 98504-7464

Wisconsin Department of Revenue Sales Tax Division PO Box 8906 Madison, WI 53708-8906 Sales Tax Division 122 West 25th Street, 2nd Floor West Cheyenne, Wyoming 82002-0110

Arvest Equipment Finance P.O. Box 11110 Fort Smith, AR 72917 Wells Fargo Bank, N.A. 300 Tri-State International, Ste. 400 Linconshire, IL 60069

The CIT Group/Equipment Financing, Inc. P.O. Box 27248
Tempe, AZ 85285

ASI-Industrial Robert Hamlin 1300 Minnesota Ave. Billings MT 59101

Eagle Private Capital 1 N. Brentwood, Suite 1550 St. Louis, MO 63105 Darrell Robertson c/o Logan & Lowry, LLP P.O. Box 452469 Grove, Oklahoma 74345

Cameron Holdings 8000 Maryland Avenue Suite 1190 Clayton, MO 63105

Lindberg Construction, Inc. Box 268 Dawson Creek, British Columbia V1G 4G7

IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ILLINOIS

THE PRIVATEBANK AND TRUST COMPANY, as Administrative Agent,)	
Plaintiff,)	
v.))	Case No. 1:15-CV-01600
GLOBAL STORAGE SOLUTIONS, LLC (F/K/A/BELL VENTURES, LLC), ALL STATE TANK MANUFACTURING, L.L.C., USA TANK SALES & ERECTION COMPANY INC., M & W TANK)	Honorable Sara L. Ellis
CONSTRUCTION CO., C&C TANK ERECTORS LLC, TOTAL TANKS, LLC, and TANK HOLDINGS, INC.)	Hearing Date: April 16, 2015 Hearing Time: 1:30 p.m.
Defendants.)	

RECEIVER'S MOTION FOR ENTRY OF AN ORDER (A) AUTHORIZING SALE OF SUBSTANTIALLY ALL OF CERTAIN OF THE RECEIVERSHIP ENTITIES' ASSETS FREE AND CLEAR OF ALL LIENS, CLAIMS, ENCUMBRANCES AND INTERESTS; (B) APPROVING SALE PROCEDURES AND MANNER OF NOTICE; (C) SCHEDULING A HEARING TO CONSIDER FINAL APPROVAL OF SALES AND RELATED MATTERS; AND (D) GRANTING RELATED RELIEF

Tank Operations, LLC (the "Receiver"), not in its corporate capacity, but solely as court appointed receiver in this action for Global Storage Solutions, LLC ("Global Storage"), All State Tank Manufacturing, L.L.C. ("All State"), USA Tank Sales and Erection Company, Inc. ("USA Tank"), M & W Tank Construction Co. ("M & W"), Total Tanks, LLC ("Total Tanks"), C&C Tank Erectors LLC ("C&C"), and Tank Holdings, Inc. ("Tank Holdings", and collectively, the "Receivership Entities", "Borrowers" or "Defendants"), hereby seeks an order from this Court, (A) authorizing sale of substantially all of certain of the Receivership Entities' assets free and clear of all liens, claims, encumbrances and interests; (B) approving sale procedures and manner of notice; (C) scheduling a hearing to consider final approval of sales and related matters; and

(D) granting related relief. In support of this Motion, the Receiver submits the Declaration of Matthew English in Support of Receiver's Motion For Entry of an Order (A) Authorizing Sale of Substantially All of Certain of the Receivership Entities' Assets Free and Clear of All Liens, Claims, Encumbrances and Interests; (B) Approving Sale Procedures and Manner of Notice; (C) Scheduling a Hearing to Consider Final Approval of Sales and Related Matters; and (D) Granting Related Relief, sworn to on the date hereof (the "English Declaration"), attached hereto as Exhibit H, and respectfully represents as follows:

BACKGROUND

1. Plaintiff The PrivateBank and Trust Company (the "<u>Lender</u>") filed its complaint (the "<u>Complaint</u>") in this matter on February 20, 2015, seeking relief based on Borrowers' alleged breaches of a loan agreement. On February 24, 2015, this Court entered an order (the "<u>Receivership Order</u>") appointing Tank Operations, LLC as receiver for the Receivership Entities. The Receivership Order provides:

The appointment of a receiver over the Defendants' property and businesses with management powers vis-à-vis Defendants and their businesses is necessary for the protection of Defendants' assets and operations.

* * *

On the Effective Date, Receiver is authorized to . . . perform all services and take all actions necessary or advisable to oversee, carry on, manage, care for, maintain, repair, insure, protect, and preserve (collectively, "Manage") the Assets and Operations, without further order of the Court.

Dkt. No. 17, pp. 2-3.

Receiver may apply to this Court by motion and upon notice to all parties in interest for further or other authority as may be necessary in the performance of its duties hereunder.

Dkt. No. 17, ¶ 13.

Receiver shall have and enjoy all of the powers, immunities, privileges, and prerogatives ordinarily provided to receivers under applicable law unless otherwise prohibited by this Order.

Dkt. No. 17, ¶ 15

On the Effective Date, without further order of the Court, Receiver shall be authorized and instructed to conduct all affairs connected with the Assets and Operations, including, without limitation, any and all of the following acts:...

(vi) to market and sell Defendants' Assets and Operations, provided that (a) any such sales shall be subject to the prior written approval of Plaintiff; (b) Receiver shall provide at least ten (10) business days prior written notice of any sale, where the sale price is for greater than \$25,000, to all holders of liens and security interests against such Assets and Operations; and (c) any sale of all or substantially all of the Assets and/or Operations of any given Defendant or all Defendants shall be by public sale and shall be subject to approval by further order of the Court. The proceeds of any sale or other disposition of all or any portion of Defendants' Assets or Operations shall be held in constructive trust by Receiver for the exclusive benefit of Plaintiff and promptly remitted to Plaintiff unless and until all of Defendants' obligations to Plaintiff are indefeasibly paid in full in cash and the Loan Agreement is terminated; any Assets and Operations or proceedings thereof remaining after payment of all of Defendants' obligations to Plaintiff in full shall be held by Receiver in constructive trust for the benefit of junior secured and unsecured creditors in the order of priority to be disbursed upon entry of further order of the Court. Notwithstanding the requirements of 28 U.S.C.A. § 2001(b), the Receiver shall be allowed to sell personal property through public or private sale(s), upon prior written approval of the Plaintiff, and shall not be restricted by the private sale requirements of 28 U.S.C. § 2001(b).

Dkt. No. 17, ¶ 20

2. The Receiver has filed the Complaint and the Receivership Order in this matter in the district court for each district in which property of the Receivership Entities is located. Thus, pursuant to 28 U.S.C. Section 754, the Receiver and the Court have jurisdiction over all assets of the Receivership Entities in each such district.

A. Current Business Operations.

3. The Receivership Entities are in the business of engineering, manufacturing and constructing customized bolted tanks and systems for liquid and dry bulk storage (the "Business"). The Receivership Entities' corporate headquarters are located at 5897 State Highway 59, Goodman, Missouri (the "Goodman Property") and 511 Industrial Park Road A, Grove, Oklahoma (the "Grove Property"). The legal description for the Goodman Property is attached hereto as Exhibit A and the legal description for the Grove Property is attached hereto as Exhibit B.

B. The Loan Documents.

- 4. Pursuant to the Loan Agreement (as hereinafter defined) by and between Global Storage, USA Tank, M & W, and Total Tanks, as borrowers, and the Lender as lender and administrative agent, dated December 20, 2010, the Lender made loans and other financial accommodations (the "Loans") to Borrowers (as amended, restated, supplemented, or otherwise modified from time to time, the "Loan Agreement"). A copy of the Loan Agreement is attached to the Complaint as Exhibit A.
- 5. In connection with the Loan Agreement, Global Storage and USA Tank executed and delivered to the Lender: (a) that certain Revolving Note dated December 20, 2010 in the amount of \$4,000,000.00 (as amended, restated, supplemented, or otherwise modified the "Revolving Note"); and (b) that certain Term Note dated December 20, 2010 in the original principal amount of \$9,500,000.00 (as amended, restated, supplemented, or otherwise modified the "Term Note") (collectively with the Revolving Note, the "Notes"). Copies of the Notes are attached to the Complaint as Exhibit B.
- 6. As a condition to the Plaintiff's obligations under the Loan Agreement, Tank Holdings executed that certain Continuing Unconditional Guaranty dated as of December 20,

2010 (the "<u>Guaranty</u>", a copy of which is attached to the Complaint as Exhibit C) whereby Tank Holdings agreed to unconditionally and absolutely guaranty to the Lender the full payment of all obligations under the Loan Documents.

- 7. In connection with, and to further secure the obligations of, the Loan Agreement and Notes, C&C executed and delivered to the Lender that certain Joinder Agreement dated as of June 6, 2011 (the "C&C Joinder", a copy of which is attached to the Complaint as Exhibit D), whereby C&C expressly assumed and agreed to perform and observe each and every one of the covenants, rights, promises, agreements, terms, conditions, obligations, appointments, duties and liabilities of the other Borrowers under the Loan Documents.
- 8. Also in connection with, and to further secure the obligations of, the Loan Agreement and Notes, All State executed and delivered to the Lender that certain Joinder Agreement dated as of January 17, 2012 (the "All State Joinder", collectively with the C&C Joinder, the "Joinders"; a copy of which is attached to the Complaint as Exhibit E); whereby All State expressly assumed and agreed to perform each and every one of the covenants, rights, promises, agreements, terms conditions, obligations, appointments, duties and liabilities of the other Borrowers under the Loan Documents.
- 9. Borrowers executed and delivered to Plaintiff the following amendments to the Loan Agreement, all of which, without limitation, reaffirmed Borrowers' obligations under the Loan Agreement, Notes, Guaranty, and Joinders (collectively, with the Amendments as defined below and other loan documents, the "Loan Documents"). Copies of the amendments are attached to the Complaint as Group Exhibit F:
 - First Amendment to Loan and Security Agreement and Waiver dated June 6, 2011.
 - Second Amendment to Loan and Security Agreement dated December 9, 2012.

- Third Amendment to Loan and Security Agreement and Consent dated January 17, 2012.
- Fourth Amendment to Loan and Security Agreement and Waiver dated August 2, 2012.
- 10. Borrowers also executed and delivered to Plaintiff the Fifth Amendment to Loan and Security Agreement and Waiver dated August 11, 2014 (the "Fifth Amendment") (together with the other enumerated amendments in the immediately preceding paragraph, the "Amendments").
- 11. The Fifth Amendment, among other things, amended the Notes by: (i) extending the maturity date for a revolving loan to March 31, 2016, and (ii) extending the maturity date for a term loan to March 31, 2016. All Borrowers executed and delivered to the Lender the Fifth Amendment, reaffirming their obligations under the Loan Documents. A copy of the Fifth Amendment is attached to the Complaint as Exhibit G.
- 12. The Borrowers were required to repay the Loans pursuant to the terms set forth the in the Loan Documents.
- 13. Pursuant to the Loan Agreement, in the event of any default, all of the Liabilities (as such term is defined therein) immediately and automatically become due and payable to the Lender. (Loan Agreement § 12) As more fully described in the Complaint, various events of default have occurred including Borrowers' insolvency, the abandonment of the Borrowers' board of directors, and the cessation of operations.

C. Lender's Security Interests.

14. The Indebtedness is secured by, among other things, liens on all of the Borrowers' personal property, the Goodman Property and the Grove Property. The liens granted to the Lender were perfected by filings with the appropriate state and local filing offices.

- 15. In addition to the Loans, Global Storage, USA Tank, M & W, Total Tanks and C & C received loans and other financial accommodations from Eagle Fund II, L.P. (the "Subordinated Lender"). Such loan(s) are subject to a Subordination and Intercreditor Agreement by and among the Lender, the Subordinated Lender, Global Storage, USA Tank, M & W, Total Tanks and C & C (the "Intercreditor Agreement").
- 16. Following the Receiver's appointment, the Borrowers, through the Receiver, and the Lender entered into: (i) that certain Forbearance Agreement dated as of March 3, 2015; (ii) that certain Second Forbearance Agreement dated as of March 18, 2015 and (iii) that certain Third Forbearance Agreement dated as of April 3, 2015.

D. The Receiver's Marketing and Sales Efforts.

- 17. The Receiver has aggressively pursued a potential sale of the Receivership Entities' assets. The Receiver undertook significant efforts to solicit interest in the Receivership Entities from third parties with the potential to acquire all or a substantial portion of the assets. English Declaration, ¶ 2.
- 18. At the outset of this process, the Receiver determined, in consultation with its advisors, to focus its sale efforts on locating a buyer for substantially all of the assets of the Receivership Entities. English Declaration, ¶ 3.
- 19. During the marketing process, the Receiver identified and contacted approximately twelve potential strategic and financial counterparties. Approximately ten of these parties executed confidentiality agreements and received access to a "data room" providing extensive information relating to the Receivership Entities' businesses, financial performance and projections, customers, programs, operations, facilities, management, and employee matters. Of these, two submitted written indications of interest and one submitted a verbal indication of

interest to acquire some or all of the Purchased Assets of the Receivership Entities as a going concern. English Declaration, ¶ 4.

- 20. The Receiver contacted multiple investment bankers who proposed a minimum of 60 days to identify a buyer. Based on the negative cash flow forecast, the Receivership Entities would have required significant additional capital to achieve this timeline, unless substantial reductions in cost were implemented which, in the Receiver's business judgment, would have effectively triggered a liquidation scenario. English Declaration, ¶ 5.
- 21. One of these parties, T.F. Warren Group Corporation (the "<u>Proposed Purchaser</u>"), submitted a preliminary proposal. The Proposed Purchaser is a closely-held corporation that is a major player in the welded tank market. To the best of the Receiver's knowledge, the Proposed Purchaser has no connections with the Receiver, the Receivership Entities or their insiders, the Lender (except that Lender may finance the acquisition contemplated by this Motion), or the Subordinated Lender. English Declaration, ¶ 6.
- 22. The Receiver approached each of the other two potential purchasers and inquired whether they would be willing to pay more than the offer from the Proposed Purchaser. Each of the other two potential purchasers informed the Receiver that they would not be interested in increasing their offer. English Declaration, ¶ 7.
- 23. The Proposed Purchaser's offer has been the basis for extensive discussions and negotiations with the Receiver, ongoing diligence and discussions with management, and visits to the Receivership Entities' facilities. As a result, the Receiver, the Lender and the Proposed Purchaser entered into that certain Letter of Intent dated as of April 7, 2015 (the "LOI"), a copy of which is attached hereto as Exhibit C, for the purchase of the all right, title and interest in, to or under substantially all of the properties and assets of the Receivership Entities (other than the

assets of C&C, cash and cash equivalents, entitlement to tax refunds, and the benefits of all contracts which the Proposed Purchaser elects not to acquire) of every kind and description, wherever located, whether real, personal or mixed, tangible or intangible, owned, leased, licensed, used or held for use in or relating to the Business (as more fully defined in the LOI as the Purchased Assets) (the "Purchased Assets") for the aggregate price of approximately \$10 million, plus adjustments for the Receiver Entities' accounts receivable and inventory as described in the LOI, all as more fully described below. English Declaration, ¶ 8.

24. At this juncture, the Proposed Purchaser's offer is the highest and best that the Receiver has received. The Receiver expects that the purchase price for the Purchased Assets will be insufficient to satisfy the Indebtedness. As a result, the Receiver anticipates that it will remit all such proceeds directly to the Lender in partial satisfaction of the Lender's secured claims against the Receivership Entities, as required pursuant to Paragraph 20 of the Receivership Order. English Declaration, ¶ 9.

E. Sale of Real Property Assets

- 25. The Receiver intends to sell the real property portion (the Goodman Property and the Grove Property) of the Purchased Assets (the "Real Estate") at a private sale (the "Real Estate"), to the Proposed Purchaser, pursuant to 28 U.S.C. Section 2001(b).
- 26. 28 U.S.C. Section 2001(b) allows the Receiver to privately sell the Real Estate to the Proposed Purchaser so long as:
 - a. A hearing is conducted (the "Sale Hearing"), with notice to all interested parties;
 - b. The Court determines that the best interests of the estate will be conserved by the sale;
 - c. Three disinterested persons are appointed by the Court to appraise the property;
 - d. The sale is for at least two-thirds of the appraised value of the property; and

- e. The terms of the proposed private sale are published in a newspaper of general circulation for at least ten days prior to the confirmation of the sale. 28 U.S.C. § 2001(b).
- 27. Notwithstanding the Receiver's satisfaction of the foregoing requirements, the Court cannot confirm a private sale if there is a bona fide offer to purchase the property for at least 10 percent more than the price offered in the private sale. 28 U.S.C. § 2001(b).
- 28. Through this Motion, the Receiver has provided notice to "all interested parties" (See Paragraph 39, below, listing the person to which the Receiver has directed notice of this Motion). Additionally, the Receiver will serve notice of the Receiver's motion to confirm the Real Estate Sale on the same persons listed in paragraph 39, below.
- 29. The Receiver will also publish the notice attached hereto as <u>Exhibit D</u>, at least ten days prior to the Sale Hearing, in the following newspapers: (i) Neosho Daily News, a newspaper of general circulation covering Southwestern Missouri, the area in which the Goodman Property is located, (ii) Grove Sun, a newspaper of general circulation covering Delaware County the area in which the Grove Property is located, (iii) Joplin Globe, a newspaper of general circulation covering fourteen counties in southwestern Missouri.
- 30. The Receiver has obtained from the Lender appraisals for each of the Goodman Property and the Grove Property. See attached hereto as Exhibit E an appraisal for the Goodman Property (the "Goodman Property Appraisal") and attached hereto as Exhibit F an appraisal for the Grove Property (the "Grove Property Appraisal"). The Goodman Property Appraisal indicates a value for the Goodman Property of \$1,700,000 and the Grove Property Appraisal indicates a value for the Grove Property of \$1,200,000. The LOI includes purchase price allocations for the Goodman Property and the Grove Property which are equal to the appraised values for those properties. The Receiver also has retained Cushman & Wakefield to perform appraisals for the Goodman Property and the Grove Property, will have those appraisals

completed prior to filing its motion to confirm the Real Estate Sale, and will attach those appraisals as exhibits to such motion.

- 31. Pursuant to Section J below, the Receiver is requesting that this Court grant it relief from the requirement under 28 U.S.C. Section 2001(b) that the Receiver obtain three independent appraisals of the Goodman Property and of the Grove Property.
- 32. The Receiver expects that the prices offered by the Proposed Purchaser for the Goodman Property and the Grove Property will be at least two-thirds of the respective values for those properties which are indicated in the anticipated Cushman & Wakefield appraisals. English Declaration, ¶ 10.
- 33. At the Sale Hearing, the Receiver intends to seek this Court's approval of the Real Estate Sale, a determination that the Real Estate Sale was in compliance with 28 U.S.C. § 2001(b), that the Real Estate can be sold to the Proposed Purchaser free and clear of all liens, claims and encumbrances, and that the proceeds of the Real Estate Sale should be promptly remitted to the Lender.

F. Sale of Personal Property Assets

34. The Lender has indicated that it intends to sell the personal property portion (the "Personal Property") of the Purchased Assets in a private sale (the "UCC Sale", and together with the Real Estate Sale, the "Sales") pursuant to Sections 9-610 through 9-613, 9-617, 9-619 and 9-623 through 9-628 of the Uniform Commercial Code, as adopted by the State of Illinois (the "UCC"), free and clear of all liens of the Lender and those subordinate to the Lender's liens as provided for in Section 9-617(a) of the UCC. The Receiver has consented to the UCC Sale, and expects that, given its obligations under the Intercreditor Agreement, the Subordinated Lender will consent as well.

35. The Receiver is advised that the Lender will provide all notices of the UCC Sale required under the UCC, and also provide notice to the remaining Notice Parties, as defined below.

36. At the Sale Hearing, the Receiver intends to seek this Court's approval of the UCC Sale and a determination that the UCC Sale was conducted in compliance with the relevant section of the UCC and was commercially reasonable under 9-627(c) of the UCC, and that the proceeds of the UCC Sale should be promptly remitted to the Lender.

G. Timing of the Sale Process

- 37. Because of various factors, including the unique aspects of a distressed company in the construction industry, the Receivership Entities' sales backlog declining significantly, the Receivership Entities' immediate need for capital infusion, the requirements of the Receiver Entities' obligations under the Third Forbearance Agreement and the Proposed Purchaser's desire not to unnecessarily tie up capital or risk of losing other business opportunities, the Receiver has proposed to move forward with the sale process on an expedited basis and within a specified time frame. Consequently, the Receiver has determined that it is in the best interest of the receivership estates, creditors, and other parties in interest to move forward with the sale process set forth herein. English Declaration, ¶ 11.
- 38. Accordingly, the Receiver has proposed the following timeline for the sale of the Purchased Assets:¹
 - April 16, 2015 Sale Procedures Hearing (hearing on this motion)
 - By April 14, 2015 Lender to provide notice pursuant to Section 9-614 of the UCC.

¹ The Receiver, in the exercise of their business judgment, reserves their right to change these sale-related dates in order to achieve the maximum value for the Purchased Assets.

- By April 14, 2015 Receiver to provide notice of Real Estate Sale.
- April 24, 2015 UCC Sale.
- April 24, 2015 Real Estate Sale.
- By April 27, 2015 at 12:00 noon Receiver to file motion seeking confirmation of Sales (the "Sales Confirmation Motion").
- By April 29, 2015 at 4:00 p.m. Objections to Sales Confirmation Motion due.
- April 30, 2015 at 1:30 p.m. Proposed Sale Hearing.

H. The Letter of Intent.

- 39. A summary of the principal terms of the Letter of Intent is as follows:²
- "Purchase Price". Is an aggregate amount equal to Ten Million Dollars (\$10,000,000) cash, *plus* (i) the amount, if any, by which Target Accounts Receivable (net of certain exclusions and deductions, including: (x) the amount of all discounts given to customers in return for payment and not written off; (y) all sums owing by International Accessories Company; and (z) a deduction of \$3,500,000) exceeds \$5,000,000, *minus* (ii) the amount, if any, by which Target Accounts Receivable (net of such exclusions and deductions) is less than \$5,000,000.
- Post-Closing Adjustments. At signing of the Asset Purchase Agreement, a Target Accounts Receivables will be calculated as the sum equal to the face amount from the ERP System (excluding interest charges) of all Accounts Receivable outstanding at the Asset Purchase Agreement signing date (less certain exclusions and deductions described above). Within 10 days after closing of the Asset Purchase Agreement, the Closing Accounts Receivables balance as at closing will be calculated in the same manner as the Target Accounts Receivables was calculated. If the net difference between Target Accounts Receivables and Closing Accounts Receivables is less than \$100,000 then no adjustment will be due either party. If the adjustment is greater than \$100,000 due either party, then a Post-Closing Adjustment shall be calculated and paid to the appropriate party.
- <u>Proration of Taxes</u>. The Bank shall pay all real property taxes owing or accrued owing in respect of the Goodman Property, the Grove Property, the Grove Lease and personal property taxes owing or accrued owing in respect of the Equipment

² The following summary is qualified in its entirety by reference to the provisions of the LOI. In the event of any inconsistencies between the provisions of the LOI and the terms herein, the terms of the LOI shall govern. Unless otherwise defined in the summary set forth in the accompanying text, capitalized terms shall have the meanings assigned to such terms in the LOI.

- to the closing date. Such taxes billed and owing at closing shall be paid at that time. Such taxes accrued to the closing date but not then billed or otherwise owing, shall be paid by the Bank after closing promptly when due.
- <u>Assumption of Obligations and Liabilities</u>. The Proposed Purchaser shall not assume any obligations or liabilities incurred in respect of the Business, except for obligations arising after closing under the Contracts and the Grove Lease.
- Purchased Assets. Substantially all of the assets of USA Tank Sales & Erection Company Inc., M & W Tank construction Co., Total Tanks, LLC, Global Storage Solutions, LLC (F/K/A Bell Ventures, LLC) and All State Tank Manufacturing, LLC (collectively, "USA Tank"), including, the Goodman Property, the Grove Property, the Grove Lease, the Equipment, the Accounts Receivable, the Contracts the Proposed Purchaser elects to acquire, Inventory, and all goodwill and intangibles of the Business, except certain excluded assets, which excluded assets include, cash and cash equivalents (other than customer deposits held by the Receiver as at closing for pending Contracts which shall be paid over by the Receiver to the Proposed Purchaser at closing), entitlement to tax refunds and the benefits of all Contracts which the Proposed Purchaser elects not to acquire.
- Operations Pending Closing. Until the closing, the Bank shall request and the Receiver shall ensure that the Business is operated in the usual and ordinary course, including, without limitation, by fulfilling obligations to employees and trade creditors in the ordinary course as per an approved budget between the bank and the Receiver. The Receiver will notify the Proposed Purchaser prior to implementing any material changes to the operation of the Business, including its staffing, from the operations as conducted and observed by the Proposed Purchaser during the period from March 16, 2015 to March 27, 2015. Proposed Purchaser's executive personnel may participate in the day to day management of USA Tank until the earlier of the closing or the termination of the letter of intent, except the final decision on all matters prior to the date of closing shall remain with the Receiver.
- <u>Closing Date</u>. The proposed closing date is on or before April 30, 2015.
- <u>Letter of Intent</u>. The Letter of Intent constitutes an expression of intent only and is not intended to constitute a binding agreement between Proposed Purchaser, Bank or the Receiver except for certain specified provisions.

I. Notice of Sales.

40. The Receiver proposes that notice of the Sales be provided to all necessary parties though the service of this motion, as well as through the Lender's notice pursuant to Section 9-614 of the UCC.

41. Through the service of this motion, the Receiver is providing notice to the following: (a) all creditors of the Receivership Entities known to the Receiver who could possibly assert a lien (including any security interest), claim, right, interest or encumbrance of record against all or any portion of the Purchased Assets; (b) counsel to the Lender; (c) counsel to the Subordinate Lender, (d) counsel to all parties who have filed an appearance in this case; (e) counsel to the Proposed Purchaser; (f) counsel to any known secured lenders; (g) all applicable federal and state taxing authorities of the Receivership Entities that, as a result of the sale of the Purchased Assets, may have claims, contingent or otherwise, in connection with the Receivership Entities' ownership of the Purchased Assets or have any known interest in the relief requested by the Motion; (h) all known interest holders of Receivership Entities; (i) all parties who submitted an offer for the Purchased Assets; (j) all parties to any pending litigation to which any of the Receivership Parties are a party; and (k) all customers who have made a cash deposit with the Receivership Entities (collectively the "Notice Parties").

J. Relief from the requirement of 28 U.S.C. § 2001 that the Receiver obtain three independent appraisals for the real property is warranted here.

42. 28 U.S.C. Section 2001(b) ordinarily requires that a receiver obtain, in connection with a private sale of real property or an interest in real property, three independent appraisals of that property or interest. Here, the Receiver has obtained one independent appraisal of each real property to be sold, and the Lender has performed an appraisal of each property. The Receiver has encountered problems securing three independent appraisals because (1) the properties to be sold are located in remote areas in Oklahoma and Missouri, (2) the properties to be sold, which are commercial properties, are unique in the mostly rural geographic areas where they are located and few comparable properties exist, (3) the properties are unique because they have been marketed together with the personal property used in the business, (4) the Receiver has

struggled to identify independent appraisers who can perform the necessary appraisal in the required time frame, and (5) because of the remote locations and the timing involved, the costs of securing additional independent appraisals are very high. English Declaration, ¶ 12.

43. In circumstances where, as here, the property to be sold is unique and securing three independent appraisals is impracticable, courts have approved private sales in the absence of multiple independent appraisals, and even in the absence of *any* independent appraisals. *See*, *e.g.*, *Tanzer v. Huffines*, 412 F.2d 221, 223 (3d Cir. 1969); *S.E.C. v. Pearson*, No. 14 C 3785 (N.D. Ill. June 9, 2014) (order approving sale in absence of independent appraisals); *S.E.C. v. Kirkland*, No. 6:06-cv-183-Orl-28KRS (M.D. Fla. Sept. 12, 2008) (order approving magistrate's report and recommendation that the court waive the requirements of Section 2001(b).

RELIEF REQUESTED

- 44. The Receiver has determined that a prompt sale of the Purchased Assets is the best way to maximize the value of the Purchased Assets for the Receivership Entities' respective estates and creditors.
- 45. Accordingly, by this Motion, the Receiver seeks an order (i) authorizing it to sell the Real Estate through a private sale, free and clear of all liens, claims, encumbrances and interests, (ii) allow the Personal Property to be foreclosed upon by the Lender and sold through a private UCC sale, free and clear of all liens, claims, encumbrances and interests, (iii) approving the sale process set forth herein, including the manner of notice, and (iv) scheduling a hearing to consider a final approval of the Sales.

BASIS FOR RELIEF

46. As set forth above, the Receiver has taken great strides to improve the Business and make the Receivership Entities attractive for sale. The Receiver has run a full and

exhaustive marketing process and believes that a sale to the Proposed Purchaser is in the best interests of the estates.

APPLICABLE AUTHORITY

- 47. The Court's authority to impose and administer this receivership is derived from its inherent powers as a court of equity. *See S.E.C. v. Forex Asset Mgmt., LLC*, 242 F.3d 325, 331 (5th Cir. 2001); *U.S. v. Durham*, 86 F.3d 70, 72 (5th Cir. 1996); *see also* Fed. R. Civ. P. 66 ("The practice in the administration of estate by receivers . . . shall be in accordance with the practice heretofore followed in the courts of the United States or as provided in rules promulgated by the district court."). A federal court exercises "broad powers and wide discretion" in crafting relief in an equitable receivership proceeding. *See S.E.C. v. Basic Energy & Affiliated Res., Inc.*, 273 F.3d 657, 668 (6th Cir. 2001).
- 48. A court imposing a receivership assumes custody and control of all assets and property of the receivership, and the court has broad equitable authority to issue all orders necessary for the proper administration of the receivership estate. *See S.E.C. v. Credit Bancorp Ltd.*, 290 F.3d 80, 82-83 (2nd Cir. 2002); *S.E.C. v. Wencke*, 622 F.2d 1363, 1370 (9th Cir. 1980).
- 49. The Court may enter such orders as may be appropriate and necessary for a receiver to fulfill his duty to preserve and maintain the property and funds within the receivership estate. *See, e.g., Official Comm. of Unsecured Creditors of Worldcom, Inc. v. S.E.C.*, 467 F.3d 73, 81 (2nd Cir. 2006); *S.E.C. v. Fischbach Corp.*, 133 F.3d 170, 175 (2nd Cir. 1997).
- 50. The goal of a receiver charged with liquidating assets is to obtain the best value for the estate available under the circumstances. *Fleet Nat'l Bank v. H& D Entm't, Inc.*, 926 F. Supp. 226, 239-40 (D.C. Mass. 1996) (citing *Jackson v. Smith*, 254 U.S. 586 (1921)). The

paramount goal in any proposed sale of property of the estate is to maximize the proceeds received by the estate. *See, e.g., Four B. Corp. v. Food Barn Stores, Inc.*, 107 F.3d 558, 564-65 (8th Cir. 1997). Moreover, courts have recognized that a receiver's business judgment is entitled to significant deference when selecting the appropriate methods to achieve this goal. *See, e.g., Golden Pac. Bancorp v. F.D.IC.*, 2002 WL 31875395 (S.D.N.Y. 2002); *aff'd sub nom, Golden Pac. Bancorp. v. F.D.I.C.*, 375 F.3d 196 (2nd Cir. 2004) (recognizing receivers are afforded deference in corporate decision making); *In re JFD Enter., Inc.*, 2000 WL 560189, *5 (1st Cir. 2000) ("The trustee has ample discretion to administer the estate, including authority to conduct public or private sales of estate property. Courts have much discretion on whether to approve proposed sales, but the trustee's business judgment is subject to great judicial deference.") (internal citations omitted).

51. This Court's broad authority over a receivership estate includes the equitable power "to sell property free of liens, transferring the lien to the proceeds." *Seaboard Natl. Bank v. Rogers Milk Prod. Co.*, 21 F.2d 414, 416 (2nd Cir. 1927); *see also First Natl. Bank v. Shedd*, 121 U.S. 74 (1887) (affirming the sale of railroad property deteriorating in value free and clear of liens); *F.T.C. v. Trudeau*, No. 03-C-3904 (N.D. Ill. May 27, 2014) (order approving sale of receivership assets free and clear of encumbrances, liabilities, and claims); *S.E.C. v. Pearson*, No. 14 C 3785 (N.D. Ill. June 9, 2014) (order approving sale liens, claims, encumbrances, and interests); *Quilling v. Trade Partners, Inc.*, 2007 WL 296211 (W.D. Mich. 2007) (approving receiver's sale of property free and clear of all liens and encumbrances); *Stoder v. Am. Crushing & Recycling*, LLC, 2006 WL 438615 (Conn. Super. Ct. 2006) (granting receiver's motion to sell property free and clear of liens); *Parks v. Carlisle Clay Prod. Co. of Carlisle*, 276 N.W. 591 (Iowa 1937) (allowing a receiver to sell the assets of the corporation free of liens and

encumbrances). Under Local Rule 66.1, the Court is to administer receivership estates "similar to that in bankruptcy cases." It is a bedrock principle of bankruptcy law that bankruptcy courts (which are courts of equity like courts administering receivership estates) may authorize the sale of estate assets free and clear of all liens and interests. *See* 11 U.S.C. § 363.

NOTICE

52. Notice of this Motion will be given to the Notice Parties. Local Rule 5.3(a)(2) requires that notice by mail be made upon seven days' notice. Notice of this Motion is only being made on six days' notice due to the constrained sale process outlined above. The Receiver submits that, under the circumstances, no other or further notice should be required and requests that this Court excuse full compliance with Local Rule 5.3(a)(2) and approve the notice given.

NO PRIOR REQUEST

53. No previous request for the relief sought herein has been made to this or any other court.

WHEREFORE, the Receiver respectfully request that this Court enter the Order substantially in the form attached hereto as <u>Exhibit G</u> (i) authorizing the sale of the Purchased Assets free and clear of all liens, claims, encumbrances and interests; (ii) approving sale procedures and manner of notice; (C) scheduling a hearing to consider the final approval of sales and related matters; and granting such other and further relief as may be just and proper.

Dated: April 10, 2015

Respectfully Submitted,

Tank Operations, LLC, not in its corporate capacity, but solely as court appointed receiver in that certain action entitled The PrivateBank and Trust Company, as Administrative Agent v. Global Storage Solutions, LLC (F/K/A Bell Ventures, LLC), et al., currently pending in the United States District Court for the Northern District of Illinois under case number 15-cv-01600

By: /s/ Bryan E. Minier
One of Its Attorneys

Bryan E. Minier (ARDC # 6275534) Charles M. Gering (ARDC # 6210607) Pedersen & Houpt 161 N. Clark Street, Suite 2700 Chicago, Illinois 60601

Phone: (312) 261-2265 Fax: (312) 261-1265

Email: bminier@pedersenhoupt.com
cgering@pedersenhoupt.com

Counsel for Tank Operations, LLC, court-appointed receiver

EXHIBIT A
(Legal Description - Goodman Property)

TRACT 1:

All that part of the Southeast Quarter of the Northeast Quarter of Section 36, Township 23, Range 33, described as:

Beginning at a point 693.38 feet South and 347.77 feet West of the Northeast Corner of said Southeast Quarter of the Northeast Quarter; thence South 22 degrees 34 minutes West 192 feet to an iron pin; thence North 67 degrees 26 minutes West to intersection with the South line of the "Johnson Tract" as shown on the L.A. Galyen Survey of January 2, 1964; thence South 89 degrees 32 minutes West to iron pin in K.C.S. Railway right of way line; thence North 17 degrees 34 minutes East along said right of way line 398 feet; thence East 27 feet; thence North 17 degrees 34 minutes along said right of way line 72 feet to iron pin; thence South 89 degrees 58 minutes 56 seconds East 127.2 feet to an iron pin; thence South 3 degrees 58 minutes 56 seconds East 161 feet to an iron pin; thence South 71 degrees 26 minutes East 370 feet to iron pin in West right of way line of Highway #71; thence South 22 degrees 34 minutes West along said Highway right of way line 180 feet to point of beginning. EXCEPT a part of the Southeast Quarter of the Northeast Quarter of Section 36, Township 23 North, Range 33 West, described as commencing at a pipe at the intersection of the North line of said Southeast Quarter of the Northeast Quarter with the Westerly right of way line of U.S. Route #71, said pipe being 59.70 feet West of the Northeast corner of said Southeast Quarter of the Northeast Quarter; thence South 22 degrees 50 minutes 55 seconds West along said right of way line 570.96 feet for the true point of beginning of tract to be conveyed; thence South 22 degrees 47 minutes 40 seconds West with the right of way of Highway 71 a distance of 188.97 feet; thence North 66 degrees 43 minutes 38 seconds West 86.39 feet; thence North 19 degrees 20 minutes 30 seconds East 184.95 feet; thence South 69 degrees 20 minutes 35 seconds East 97.60 feet, to the point of beginning.

TRACT A:

All that part of the Southeast Quarter of the Northeast Quarter of Section 36, Township 23, Range 33, McDonald County, Missouri, described as: Commencing at a point in the West right of way line of Highway #71, located 347.77 feet West and 693.68 feet South of the Northeast Corner of said Southeast Quarter of the Northeast Quarter; thence South 22 degrees 34 minutes West a distance of 192 feet to the point of beginning; thence North 67 degrees 26 minutes West to an intersection with the South line of the "Johnson Tract", as said South line is described in Deed recorded in Book 151 at Page 445 in the Recorder's Office; thence South 89 degrees 32 minutes West along said South line to iron pin in the Kansas City Southern Railroad right of way line; thence South 17 degrees 34 minutes 30 seconds West along said Railroad right of way line 414.79 feet; thence East 527.52 feet to a point in the West right of way line of Highway # 71; thence North 22 degrees 34 minutes East along said West Highway right of way line 241.23 feet to the point of beginning.

TRACT B:

All that part of the Southeast Quarter of the Northeast Quarter and the North Half of the Southeast Quarter of Section 36, Township 23, Range 33, in McDonald County, Missouri, described as: Beginning at point in the West right of way line of Highway # 71 located 514.02 feet West and 1093.74 feet South of the Northeast Corner of the said Southeast Quarter of the Northeast Quarter; thence South 22 degrees 34 minutes West along said West right of way line

of said Highway 1102.92 feet; thence West 481.39 feet to the East right of way line of the Kansas City Southern Railroad; thence North 17 degrees 34 minutes 30 seconds East along said Railroad right of way line 1086.95 feet; thence East 527.52 feet to the point of beginning.

TRACT C:

All that part of the Southeast Quarter of Section 36, Township 23, Range 33, described as beginning at a point in the West right of way line of Highway #71, said point being 163.57 feet West and 250.43 feet South of the Northeast Corner of said Southeast Quarter of the Northeast Quarter of said Section 36; thence North 89 degrees 58 minutes 56 seconds West 457 feet to an iron pin; thence South 3 degrees 58 minutes 56 seconds East 161 feet to an iron pin; thence South 71 degrees 26 seconds East 370 feet to an iron pin situated in the West right of way line of said Highway #71; thence North 22 degrees 34 minutes 00 seconds East along said West right of way line of Highway #71, 300 feet to the point of beginning. EXCEPT a part of the Southeast Quarter of the Northeast Quarter of Section 36, Township 23 North, Range 33 West, McDonald County, Missouri described as commencing at a found pipe at the intersection of the North line of said Southeast Quarter of the Northeast Quarter with the Westerly right of way line of U.S. Route #71, said pipe lying 59.70 feet West of the Northeast Corner of said Southeast Quarter of the Northeast Quarter; thence South 22 degrees 50 minutes 55 seconds West along said right of way line 270.96 feet to a found grader blade on the South line of the Missouri Highway Department tract, the point of beginning; thence North 89 degrees 58 minutes 56 seconds West parallel with the North line of the Southeast Quarter of the Northeast Quarter, 182.33 feet to an existing chain link fence; thence along said fence South 18 degrees 07 minutes West 235.61 feet to a fence corner; thence South 69 degrees 20 minutes 35 seconds East 148.60 feet to a found pipe on the Westerly right of way line of Route #71; thence North 22 degrees 52 minutes 17 seconds East 300 feet (measure 299.87 feet) to the point of beginning.

TRACT 2:

A part of the Southeast Quarter of the Northeast Quarter of Section 36, Township 23 North, Range 33 West, described as commencing at a pipe at the intersection of the North line of said Southeast Quarter of the Northeast Quarter with the Westerly right of way line of U.S. Route #71, said pipe being 59.70 feet West of the Northeast corner of said Southeast Quarter of the Northeast Quarter; thence South 22 degrees 50 minutes 55 seconds West along said right of way line 570.96 feet for the true point of beginning of tract to be conveyed; thence South 22 degrees 47 minutes 40 seconds West with the right of way of Highway 71 a distance of 188.97 feet; thence North 66 degrees 43 minutes 38 seconds West 86.39 feet; thence North 19 degrees 20 minutes 30 seconds East 184.95 feet; thence South 69 degrees 20 minutes 35 seconds East 97.60 feet, to the point of beginning.

Common Address: 5897 State Highway 59, Goodman, McDonald County, Missouri 64843

Tax Identification Numbers:

Parcel 1, A, B and C: 5-7.0-36-0-0-000

Parcel 2: 5-7.0-36-0-0-11-001

EXHIBIT B
(Legal Description - Grove Property)

Part of the North Half of the Southeast Quarter of Section 33, Township 25 North, Range 24 East of the Indian Base and Meridian in Delaware County, Oklahoma, being more particularly described as follows:

From the Southeast corner of said Section 33, run North 00 degrees 00 minutes 48 seconds East 60.00 feet; thence West 1522.50 feet; thence North 00 degrees 00 minutes 48 seconds East 2216.77 feet; thence East 50.00 feet to the point of beginning; thence North 00 degrees 00 minutes 48 seconds East 446.60 feet; thence South 89 degrees 45 minutes 00 seconds East 832.00 feet; thence South 00 degrees 00 minutes 48 seconds West 441.74 feet; thence West 832.0 feet to the point of beginning.

COMMON ADDRESS: 511 INDUSTRIAL PARK ROAD A, GROVE, OKLAHOMA

TAX ACCOUNT NO.: 000036736

EXHIBIT C (Letter of Intent)

April 7, 2015

VIA EMAIL - <u>HWilder@theprivatebank.com</u> and <u>menglish@arch-beam.com</u>

The Private Bank and Trust Company

Tank Operations, LLC

Attention: Hugh Wilder

Attention: Arch + Beam LLC, c/o Matthew

English

Dear Sirs:

RE: USA Tank and Affiliated Companies

Further to our ongoing investigations and discussions with you, T.F. Warren Group Corporation ("Warren Group") wishes to confirm its interest in purchasing the undertaking, property and assets belonging to or used in connection with the steel storage tank manufacturing and installation business (the "Business") of USA Tank Sales & Erection Company Inc., M & W Tank Construction Co., Total Tanks, LLC, Global Storage Solutions, LLC (F/K/A Bell Ventures, LLC) and All State Tank Manufacturing, LLC (collectively "USA Tank") on the terms and conditions hereinafter set forth.

This letter of intent contains our proposal for the essential terms of such a purchase. Neither this letter nor your acceptance of the proposal however shall create any legal rights or obligations between us with respect to the purchase and sale of the aforementioned assets save and except as specifically provided for herein. Such legal rights and obligations shall be contained only in a definitive agreement (the "Asset Purchase Agreement" or the "APA") to be negotiated following your acceptance of this proposal and legal rights and obligations shall only arise upon execution by the parties of such definitive agreement.

The following is our proposal:

- 1. A company to be formed by and affiliated with Warren Group (hereinafter the "Purchaser") would purchase and Tank Operations, LLC, the court-appointed receiver of USA Tank (the "Receiver") and/or the Private Bank and Trust Company (hereinafter the "Bank"), as the case may be, would sell the business, undertaking, assets and equipment of USA Tank as a going concern in an "as is, where is condition" free of all encumbrances and liens, the following assets (the "Purchased Assets"):
 - (a) the land and buildings comprising the offices and manufacturing facilities located at 5897 State Highway 59, Goodman, MO (the "Goodman Property");
 - (b) the land and buildings comprising the offices and manufacturing facilities located at 511 Industrial Park Road A, Grove, OK (the "Grove Property");
 - (c) the interest of USA Tank as tenant in the lease of vacant real property adjacent to the Grove Property (the "Grove Lease");
 - (d) all of the industrial equipment, fixtures, tooling, vehicles, office furnishings and office equipment utilized in the Business wherever situated (collectively the "Equipment");

- (e) all bona fide accounts receivable of the Business owed by customers for the sale of products and services outstanding at the closing date, excluding accounts receivable previously written off or determined to be bad debts (the "Accounts Receivable");
- (f) all contracts of the Business with its customers for the manufacture and installation of steel storage tanks, including the benefit of project work completed thereunder but not billed, which the Purchaser elects to acquire (the "Contracts");
- (g) all inventory of raw materials, shop supplies and wholly and partly manufactured products of the Business on hand at the date of closing which have not been invoiced to customers (the "Inventory"); and,
- (h) all of the goodwill and intangibles of the Business including all intellectual property, the right to use the names USA Tank, M & W Tank Construction Co., Total Tanks, and All State Tank, rights held under licence, customer lists, job files, employee files and the like, domain names, telephone and facsimile numbers used in connection with the Business (the "Goodwill"). Tank Operations LLC (hereinafter the "Receiver") shall have the right to make copies of all company documents, books and records, job documents, ERP system databases, share drives and other paper or electronic files as would be required for the Receiver to execute its responsibilities after the closing of the transaction.

Cash and cash equivalents, entitlement to tax refunds and the benefits of all Contracts which the Purchaser elects not to acquire, shall be excluded from the purchase.

- 2. The purchase price (the "Purchase Price") will be the aggregate of the following amounts:
 - (a) the sum of \$2,900,000.00 for the Goodman and Grove Properties;
 - (b) the sum of \$1,700,000.00 for the Equipment;
 - (c) a sum equal to the face amount (excluding interest charges) of all Accounts Receivable outstanding at the closing date, less the aggregate of (i) the amount of all discounts given to customers in return for payment and not written off; (ii) all sums owing by International Accessories Company ("IAC"); and (iii) a deduction of \$3,500,000.00;
 - (d) the sum of \$400,000.00 for Inventory;
 - (e) the sum of \$10.00 for the Contracts;
 - (f) the sum of \$10.00 for the Goodwill;
 - (g) the sum of \$10.00 for the Grove Lease.

Based on our examination to date of the Accounts Receivable and backlog of work, we believe that at closing the value of the Accounts Receivable, net of the exclusions and deductions in paragraph 2(c), will be \$5,000,000.00 making for an aggregate Purchase Price of \$10,000,000.00.

- 2.1 **Post-Closing Adjustments:** Both the Purchaser, the Receiver and the Bank strive to minimize any post-closing adjustments. The parties will agree to a process to calculate and make a post-closing adjustment as follows:
 - (a) At signing of the Asset Purchase Agreement, a Target Accounts Receivables will be calculated. The Target Accounts Receivables will be calculated as the sum equal to the face amount from the ERP system (excluding interest charges) of all Accounts Receivable outstanding at the APA signing date, less the aggregate of (i) the amount of all discounts given to customers in return for payment; and (ii) all sums owing by International Accessories Company ("IAC"). The Target Accounts Receivables will be included as an exhibit to the APA.
 - (b) Within 10 days after closing of the Asset Purchase Agreement, the Closing Accounts Receivables balance as at closing will be calculated as per 2.1(a) above.
 - (c) If the net difference between Target and Closing balances for Accounts Receivable (after deducting the discount of \$3,500,000.00 mentioned in paragraphs 2(c)(iii) from both the Target and Closing Accounts Receivable balances) is less than \$100,000 then no adjustment will be due either party. If the adjustment is greater than \$100,000 due either party, then a Post-Closing Adjustment shall be calculated and paid to the appropriate party.
 - (d) USA Tank shall perform a final billing for all work performed during the week immediately preceding the closing date and not previously billed, which billings will be included in the Closing Accounts Receivables balance.
- 2.2 **Customer Deposits.** All customer deposits held by the Receiver as at closing for pending Contracts (which Warren Group understands to be approximately \$150,000.00 at the date hereof) shall be paid over by the Receiver to the Purchaser at closing.
- 3. It is presently contemplated that the transaction of purchase and sale shall proceed on the basis of a sale (a) by the Bank to the Purchaser of all personal property pursuant to the provisions of Article 9 of the *Uniform Commercial Code* (UCC); and (b) by the Receiver, via warranty deed, of the Goodman Property and the Grove Property. The final structure shall be such as shall assure that the Purchaser obtains good title to all of the Purchased Assets, free and clear of any liens and encumbrances, other than those created by the Purchaser's own financing.
- 4. The Purchase Price shall be paid to the Bank in the following manner: \$10,000,000 in cash to be paid at closing. The Bank and Receiver acknowledge and agree that the transactions contemplated hereby are subject to Purchaser obtaining financing on terms satisfactory to the Purchaser. All monetary figures set out in this letter shall be in United States Dollars.

- 5. The Purchaser shall not assume any obligation or liabilities incurred in respect of the Business, except for obligations arising after closing under the Contracts and the Grove Lease.
- 6. Between the date hereof and the closing date, the Bank shall request and the Receiver shall ensure that the Business is operated in the usual and ordinary course, including, without limitation, by fulfilling obligations to employees and trade creditors in the ordinary course as per an approved budget between the Bank and the Receiver. The Receiver will notify with Warren Group prior to implementing any material changes to the operation of the Business, including its staffing, from the operations as conducted and observed by Warren Group during the period from March 16, 2015 to March 27, 2015. Warren Group's executive personnel may participate in the day to day management of USA Tank from the date hereof to the closing of the purchase or the termination of this letter of intent, whichever first occurs, except that the final decision on all matters prior to the date of closing shall remain with the Receiver.
- 7. In reference to the Contracts, it is intended that the Purchaser will not acquire (a) those contracts which the customer has purported to cancel or have been placed on indefinite hold; and (b) those contracts where by reason of the quantum of unbilled charges, the back charges claimed by the customer, or a combination of both, Warren Group has determined that it would be uneconomic to complete the contract. In this first category, Warren Group has thus far identified the contracts with Southtex Fire Protection (Order # 1310002-00), Turn Key Processing National Silica (Order # 1403241-00), Faria Brothers Dairies (Order # 1405158-00) and Hoeft Builders (Order # 1409063-00) to have been either cancelled or placed on indefinite hold. In the latter category, Warren Group has thus far determined that IAC Order # 1405077-00 cannot be completed economically, and will be excluded for that reason. Warren Group is prepared to discuss with the Receiver an arrangement whereby the Purchaser will complete that IAC contract on terms to be agreed upon should the Receiver determine that it wishes to complete that contract.
- 8. The Bank shall pay all real property taxes owing or accrued owing in respect of the Goodman Property, the Grove Property, the Grove Lease and personal property taxes owing or accrued owing in respect of the Equipment to the closing date. Such taxes billed and owing at closing shall be paid at that time. Such taxes accrued to the closing date but not then billed or otherwise owing, shall be paid by the Bank after closing promptly when due.
- 9. Following the execution by both parties of this letter of intent, the Bank and the Receiver shall make available to Warren Group due diligence materials relating to the Business and the Purchased Assets for the purposes of continuing inspection and review. All such information shall continue to be governed by the obligations of confidentiality contained in the Non-Disclosure Agreement heretofore executed by Warren Group with the Receiver.
- 10. The Asset Purchase Agreement to be executed by the parties shall contain such representations, warranties, conditions and covenants as are usual and customary in such distressed asset sale agreements to include rights of termination by the Purchaser in the event of a material adverse change in the Business or the Purchased Assets. For the sake

of clarity, as this is an "As-Is" sale, the Bank and the Receiver will only provide limited representations and warranties.

- 11. The proposed closing date is on or before April 30, 2015.
- 12. Upon execution of this letter of intent by both of the parties hereto:
 - (a) The Warren Group, on behalf of the Purchaser, shall provide a deposit of \$250,000 to the Bank by wire transfer, which deposit shall be applied against the purchase price set forth in section 4 hereof or, in the event the transaction is not consummated for any reason other than the Purchaser's breach of any definitive transaction documentation resulting in the Purchaser's unwillingness or inability to close, will be returned to the Warren Group; and
 - (b) The Bank and the Receiver shall cease discussions or negotiations with any third parties with respect to the sale of the Business, the Purchased Assets or any part thereof, except as required to comply (i) with the commercial reasonableness requirements of the UCC in the Bank's sole discretion, and (ii) with any statutory requirements or court orders governing the Receiver's ability to sell assets. Such period of exclusivity shall continue until (a) Warren Group informs the Bank in writing that it no longer wishes to proceed with the negotiation and execution of the APA; or (b) five (5) business days have elapsed from the date that the Bank informs Warren Group in writing that it is withdrawing from further negotiations due to the inability of the parties to finalize the terms of an APA.
- 13. Neither the Bank nor the Warren Group shall make any announcement or other disclosure to any third party (including employees of the Business) of the transaction contemplated by this letter of intent, without the prior agreement of the other, which shall not be unreasonably withheld. This provision shall not apply to management employees of the Business, the Receiver, employees of either the Bank or Warren Group or their respective professional advisors on a need to know basis.
- 14. This letter of intent shall terminate upon the giving of written notice by either party to the other that it is withdrawing from further negotiations.
- 15. This letter of intent constitutes an expression of intent only and is not intended to constitute a binding agreement between Warren Group, the Bank, or the Receiver except for the provisions of paragraphs 6, 9, 12 13, 14 and 15. This letter of intent may be assigned by Warren Group to the Purchaser without the written consent of the Bank or the Receiver. This letter of intent shall be governed by and construed in accordance with the laws of the State of Missouri and the federal laws of the United States applicable thereto. This letter of intent may be signed in several counterparts and transmitted by facsimile or email. Notices delivered in pursuance of this letter of intent shall be deemed to have been received when delivered in person, courier, facsimile or email to the attention of the individuals signing below on behalf of their respective parties.

If this proposal is acceptable, please so indicate by signing the enclosed copy of this letter in the space provided and returning it by email to me at terry.warren@tfwarren.com by 5:00 p.m. (CST) on April 7, 2015. This proposal shall automatically be revoked if not accepted by such time and date.

Yours very truly,

T.F. WARREN GROUP CORPORATION

Per:

Terry Warren, President

(cc) Tank Operations, LLC (Receiver)

Attention: Matthew English
matthewe@usatanksales.com

The Private Bank and Trust Company hereby accepts the proposal contained in the foregoing letter of intent and undertakes to negotiate in good faith the terms and conditions of a definitive agreement.

Dated this 7th day of April, 2015.

THE PRIVATE BANK AND TRUST COMPANY

Per:

Name: Hugh Wilder

Title:

I have the authority to bind the Bank

TANK OPERATIONS, LLC, as receiver for USA Tank

Per: Arch & Beam Global, LLC, its sole

member

Name: Matthew English

Title: Manager

I have the authority to bind the Receiver

Doc ID: 1149890

If this proposal is acceptable, please so indicate by signing the enclosed copy of this letter in the space provided and returning it by email to me at terry.warren@tfwarren.com by 5:00 p.m. (CST) on April 7, 2015. This proposal shall automatically be revoked if not accepted by such time and date.

Yours very truly,

T.F. WARREN GROUP CORPORATION

Per:

Terry Warren, President

(cc) Tank Operations, LLC (Receiver)

Attention: Matthew English
matthewe@usatanksales.com

The Private Bank and Trust Company hereby accepts the proposal contained in the foregoing letter of intent and undertakes to negotiate in good faith the terms and conditions of a definitive agreement.

Dated this 7th day of April, 2015.

THE PRIVATE BANK AND TRUST

Per:

Name: Hugh Wilder

Title: MO

I have the authority to bind the Bank

TANK OPERATIONS, LLC, as receiver for USA Tank

Per: Arch & Beam Global, LLC, its sole

member

Per:

Name: Matthew English

Title: Manager

I have the authority to bind the Receiver

Doc ID: 1149890

Very truly yours,

THE PRIVATE BANK AND TRUST COMPANY

By:

Name: Hugh Wilder

Title: Managing Director

AGREED AND ACCEPTED:

T.F. WARREN GROUP CORPORATION

Name: Patrick Corless

Title: General Counsel and Assistant Secretary

EXHIBIT D
(Publication Notice of Real Estate Sale)

NOTICE OF SALE PURSUANT TO 28 U.S.C. § 2001(b)

NOTICE IS HEREBY GIVEN that pursuant to 28 U.S.C. § 2001(b), on **Friday, the 24th day of April, 2015**, commencing at 9:30 o'clock a.m (central), at the offices of Pedersen & Houpt, 161 N. Clark, Suite 2700, Chicago, Illinois, 60601, Tank Operations, LLC, not in its corporate capacity, but solely as court appointed receiver in that certain action entitled The PrivateBank and Trust Company, as Administrative Agent v. Global Storage Solutions, LLC (F/K/A Bell Ventures, LLC), et al., currently pending in the United States District Court for the Northern District of Illinois under case number 15-cv-01600 (the "Receiver") shall sell at private sale to T.F. Warren Group Corporation, or its assignee, the following-described real estate:

PROPERTY 1

TRACT 1:

All that part of the Southeast Quarter of the Northeast Quarter of Section 36, Township 23, Range 33, described as:

Beginning at a point 693.38 feet South and 347.77 feet West of the Northeast Corner of said Southeast Quarter of the Northeast Quarter; thence South 22 degrees 34 minutes West 192 feet to an iron pin; thence North 67 degrees 26 minutes West to intersection with the South line of the "Johnson Tract" as shown on the L.A. Galyen Survey of January 2, 1964; thence South 89 degrees 32 minutes West to iron pin in K.C.S. Railway right of way line; thence North 17 degrees 34 minutes East along said right of way line 398 feet; thence East 27 feet; thence North 17 degrees 34 minutes along said right of way line 72 feet to iron pin; thence South 89 degrees 58 minutes 56 seconds East 127.2 feet to an iron pin; thence South 3 degrees 58 minutes 56 seconds East 161 feet to an iron pin; thence South 71 degrees 26 minutes East 370 feet to iron pin in West right of way line of Highway #71; thence South 22 degrees 34 minutes West along said Highway right of way line 180 feet to point of beginning. EXCEPT a part of the Southeast Quarter of the Northeast Quarter of Section 36, Township 23 North, Range 33 West, described as commencing at a pipe at the intersection of the North line of said Southeast Quarter of the Northeast Quarter with the Westerly right of way line of U.S. Route #71, said pipe being 59.70 feet West of the Northeast corner of said Southeast Quarter of the Northeast Quarter; thence South 22 degrees 50 minutes 55 seconds West along said right of way line 570.96 feet for the true point of beginning of tract to be conveyed; thence South 22 degrees 47 minutes 40 seconds West with the right of way of Highway 71 a distance of 188.97 feet; thence North 66 degrees 43 minutes 38 seconds West 86.39 feet; thence North 19 degrees 20 minutes 30 seconds East 184.95 feet; thence South 69 degrees 20 minutes 35 seconds East 97.60 feet, to the point of beginning.

TRACT A:

All that part of the Southeast Quarter of the Northeast Quarter of Section 36, Township 23, Range 33, McDonald County, Missouri, described as: Commencing at a point in the West right of way line of Highway #71, located 347.77 feet West and 693.68 feet South of the Northeast Corner of said Southeast Quarter of the Northeast Quarter; thence South 22 degrees 34 minutes West a distance of 192 feet to the point of beginning; thence North 67 degrees 26 minutes West to an intersection with the South line of the "Johnson Tract", as said South line is described in Deed recorded in Book 151 at Page 445 in the Recorder's Office; thence South 89 degrees 32

minutes West along said South line to iron pin in the Kansas City Southern Railroad right of way line; thence South 17 degrees 34 minutes 30 seconds West along said Railroad right of way line 414.79 feet; thence East 527.52 feet to a point in the West right of way line of Highway # 71; thence North 22 degrees 34 minutes East along said West Highway right of way line 241.23 feet to the point of beginning.

TRACT B:

All that part of the Southeast Quarter of the Northeast Quarter and the North Half of the Southeast Quarter of Section 36, Township 23, Range 33, in McDonald County, Missouri, described as: Beginning at point in the West right of way line of Highway # 71 located 514.02 feet West and 1093.74 feet South of the Northeast Corner of the said Southeast Quarter of the Northeast Quarter; thence South 22 degrees 34 minutes West along said West right of way line of said Highway 1102.92 feet; thence West 481.39 feet to the East right of way line of the Kansas City Southern Railroad; thence North 17 degrees 34 minutes 30 seconds East along said Railroad right of way line 1086.95 feet; thence East 527.52 feet to the point of beginning.

TRACT C:

All that part of the Southeast Quarter of Section 36, Township 23, Range 33, described as beginning at a point in the West right of way line of Highway #71, said point being 163.57 feet West and 250.43 feet South of the Northeast Corner of said Southeast Quarter of the Northeast Quarter of said Section 36; thence North 89 degrees 58 minutes 56 seconds West 457 feet to an iron pin; thence South 3 degrees 58 minutes 56 seconds East 161 feet to an iron pin; thence South 71 degrees 26 seconds East 370 feet to an iron pin situated in the West right of way line of said Highway #71; thence North 22 degrees 34 minutes 00 seconds East along said West right of way line of Highway #71, 300 feet to the point of beginning. EXCEPT a part of the Southeast Quarter of the Northeast Quarter of Section 36, Township 23 North, Range 33 West, McDonald County, Missouri described as commencing at a found pipe at the intersection of the North line of said Southeast Quarter of the Northeast Quarter with the Westerly right of way line of U.S. Route #71, said pipe lying 59.70 feet West of the Northeast Corner of said Southeast Quarter of the Northeast Quarter; thence South 22 degrees 50 minutes 55 seconds West along said right of way line 270.96 feet to a found grader blade on the South line of the Missouri Highway Department tract, the point of beginning; thence North 89 degrees 58 minutes 56 seconds West parallel with the North line of the Southeast Quarter of the Northeast Quarter, 182.33 feet to an existing chain link fence; thence along said fence South 18 degrees 07 minutes West 235.61 feet to a fence corner; thence South 69 degrees 20 minutes 35 seconds East 148.60 feet to a found pipe on the Westerly right of way line of Route #71; thence North 22 degrees 52 minutes 17 seconds East 300 feet (measure 299.87 feet) to the point of beginning.

TRACT 2:

A part of the Southeast Quarter of the Northeast Quarter of Section 36, Township 23 North, Range 33 West, described as commencing at a pipe at the intersection of the North line of said Southeast Quarter of the Northeast Quarter with the Westerly right of way line of U.S. Route #71, said pipe being 59.70 feet West of the Northeast corner of said Southeast Quarter of the Northeast Quarter; thence South 22 degrees 50 minutes 55 seconds West along said right of way line 570.96 feet for the true point of beginning of tract to be conveyed; thence South 22 degrees 47 minutes 40 seconds West with the right of way of Highway 71 a distance of 188.97 feet;

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thence North 66 degrees 43 minutes 38 seconds West 86.39 feet; thence North 19 degrees 20 minutes 30 seconds East 184.95 feet; thence South 69 degrees 20 minutes 35 seconds East 97.60 feet, to the point of beginning.

Common Address: 5897 State Highway 59, Goodman, McDonald County, Missouri 64843

Tax Identification Numbers:

Parcel 1, A, B and C: 5-7.0-36-0-0-000

Parcel 2: 5-7.0-36-0-0-11-001

PROPERTY 2

Part of the North Half of the Southeast Quarter of Section 33, Township 25 North, Range 24 East of the Indian Base and Meridian in Delaware County, Oklahoma, being more particularly described as follows:

From the Southeast corner of said Section 33, run North 00 degrees 00 minutes 48 seconds East 60.00 feet; thence West 1522.50 feet; thence North 00 degrees 00 minutes 48 seconds East 2216.77 feet; thence East 50.00 feet to the point of beginning; thence North 00 degrees 00 minutes 48 seconds East 446.60 feet; thence South 89 degrees 45 minutes 00 seconds East 832.00 feet; thence South 00 degrees 00 minutes 48 seconds West 441.74 feet; thence West 832.0 feet to the point of beginning.

COMMON ADDRESS: 511 INDUSTRIAL PARK ROAD A, GROVE, OKLAHOMA

TAX ACCOUNT NO.: 000036736

Terms of Sale: twenty percent (20%) at the time of sale and the balance within twenty-four (24) hours. All payments shall be made in cash or certified funds payable to "Tank Operations, LLC, solely as court appointed receiver".

Members of the public who are interested in making a written, bona fide offer to purchase the property identified above for more than \$3,190,000 should contact the Receiver' attorney: Bryan E. Minier, Pedersen & Houpt, 161 N. Clark, Suite 2700, Chicago, Illinois, 60601, 312-261-2265, bminier@pedersenhoupt.com before April 24, 2015.

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<u>EXHIBIT E</u> (Goodman Property Appraisal)



USA TANK
5897 State Highway 59
Goodman, McDonald County, Missouri 64843
CBRE, Inc. File No. 15-361HO-0303-1
Client Reference No. 10-09-1309D

Daniel Berenschot, MAI Managing Director THE PRIVATEBANK CORPORATION 120 South LaSalle Street Chicago, Illinois 60603



Case: 1:15-cv-01600 Document #: 30-6 Filed: 04/10/15 Page 3 of 84 PageID #:668

VALUATION & ADVISORY SERVICES



T 816-756-3535 F 816-968-5890

www.cbre.com

March 17, 2015

Daniel Berenschot, MAI Managing Director THE PRIVATEBANK CORPORATION 120 South LaSalle Street Chicago, Illinois 60603

RE: Appraisal of USA Tank

5897 State Highway 59

Goodman, McDonald County, Missouri CBRE, Inc. File No. 15-361HO-0303-1 Client Reference No. 10-09-1309D

Dear Mr. Berenschot:

At your request and authorization, CBRE, Inc. has prepared an appraisal of the market value of the referenced property. Our analysis is presented in the following Appraisal Report.

The subject is a 99,200-square foot industrial (manufacturing) facility located at 5897 State Hwy 59 between Goodman and Anderson, Missouri. The improvements were constructed in 1980, renovated in 2011 and are situated on a 19.90-acre site. The clear height of the improvements varies from 25 to 34 feet and the office finish approximates 14.5%.

Based on the analysis contained in the following report, the market value of the subject is concluded as follows:

Appraisal Premise	Interest Appraised	Date of Value	Value Conclusion
As Is	Fee Simple Estate	March 10, 2015	\$1,700,000

The report, in its entirety, including all assumptions and limiting conditions, is an integral part of, and inseparable from, this letter.

The following appraisal sets forth the most pertinent data gathered, the techniques employed, and the reasoning leading to the opinion of value. The analyses, opinions and conclusions were developed based on, and this report has been prepared in conformance with, the guidelines and recommendations set forth in the Uniform Standards of Professional Appraisal Practice (USPAP), the requirements of the Code of Professional Ethics and Standards of Professional Appraisal

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Daniel Berenschot, MAI March 17, 2015 Page 2

Practice of the Appraisal Institute. It also conforms to Title XI Regulations and the Financial Institutions Reform, Recovery, and Enforcement Act of 1989 (FIRREA) updated in 1994 and further updated by the Interagency Appraisal and Evaluation Guidelines promulgated in 2010.

The intended use and user of our report are specifically identified in our report as agreed upon in our contract for services and/or reliance language found in the report. No other use or user of the report is permitted by any other party for any other purpose. Dissemination of this report by any party to non-client, non-intended users does not extend reliance to any other party and CBRE will not be responsible for unauthorized use of the report, its conclusions or contents used partially or in its entirety.

It has been a pleasure to assist you in this assignment. If you have any questions concerning the analysis, or if CBRE can be of further service, please contact us.

Respectfully submitted,

CBRE - VALUATION & ADVISORY SERVICES

P. Scott Ryan Senior Appraiser

Missouri Certificate 2004000519 www.cbre.com/P_Scott_Ryan

Phone: 816-968-5831 Fax: 816-968-5890

Email: scott.ryan2@cbre.com

Chris Williams, MAI Managing Director

Missouri Certificate 2004030518 www.cbre.com/Christopher_Williams

In Neller

Phone: 816-968-5818 Fax: 816-968-5890

Email: christopher.williams@cbre.com



Certification

We certify to the best of our knowledge and belief:

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are our personal, impartial and unbiased professional analyses, opinions, and conclusions.
- 3. We have no present or prospective interest in or bias with respect to the property that is the subject of this report and have no personal interest in or bias with respect to the parties involved with this assignment.
- 4. Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 5. Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 6. This appraisal assignment was not based upon a requested minimum valuation, a specific valuation, or the approval of a loan.
- 7. Our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice, as well as the requirements of the State of Missouri.
- 8. The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.
- 9. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- 10. As of the date of this report, Chris Williams, MAI has completed the continuing education program for Designated Members of the Appraisal Institute.
- 11. As of the date of this report, P. Scott Ryan has completed the Standards and Ethics Education Requirements for Candidates/Practicing Affiliates of the Appraisal Institute.
- 12. P. Scott Ryan has and Chris Williams, MAI has not made a personal inspection of the property that is the subject of this report.
- 13. No one provided significant real property appraisal assistance to the persons signing this report.
- 14. Valuation & Advisory Services operates as an independent economic entity within CBRE, Inc. Although employees of other CBRE, Inc. divisions may be contacted as a part of our routine market research investigations, absolute client confidentiality and privacy were maintained at all times with regard to this assignment without conflict of interest.
- 15. P. Scott Ryan and Chris Williams, MAI have provided services, as an appraiser, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.

P. Scott Ryan

P. Sutt Ryan

Missouri Certificate 2004000519

Chris Williams, MAI

Missouri Certificate 2004030518

In Rudles



Subject Photographs



Aerial View







Photo 1 Photo 2





Photo 3 Photo 4





Photo 5 Photo 6







Photo 7 Photo 8





Photo 9 Photo 10





Photo 11 Photo 12



Executive Summary

Property Name USA Tank

Location 5897 State Highway 59, Goodman, McDonald

County, Missouri 64843

Client Reference Number 10-09-1309D

Highest and Best Use

As If Vacant Hold for future development

As Improved Industrial

Property Rights Appraised

Fee Simple Estate

Date of Report

March 17, 2015

Date of Inspection

March 10, 2015

Estimated Exposure Time

12 Months

Estimated Marketing Time

Land Area 19.90 AC 866,844 SF

Improvements

Property Type Industrial (Manufacturing)

Number of Buildings 3
Number of Stories 1

Gross Building Area 99,200 SF
Clear Height 34 Ft.
Percent Office 14.5%

Year Built 1980 Renovated: 2011

Condition Average

Major Tenants

USA Tank 99,200 SF **Buyer Profile** Investor-Local

 VALUATION
 Total
 Per SF

 Land Value
 \$230,000
 \$0.27

 Cost Approach
 \$1,700,000
 \$17.14

 Sales Comparison Approach
 \$1,700,000
 \$17.14

Appraisal Premise	Interest Appraised	Date of Value	Value
As Is	Fee Simple Estate	March 10, 2015	\$1,700,000



STRENGTHS, WEAKNESSES, OPPORTUNITIES AND THREATS (SWOT)

Strengths/ Opportunities

- The subject is 100% owner-occupied.
- The subject was significantly renovated in 2011 and has no significant deferred maintenance evident.

Weaknesses/ Threats

- The subject is located in a small town in rural Missouri which is not typically preferred by investors.
- Exposure & visibility to the subject are somewhat limited due to the location of the improvements in a rural area outside of the town of Goodman.

EXTRAORDINARY ASSUMPTIONS

An extraordinary assumption is defined as "an assumption directly related to a specific assignment, as of the effective date of the assignment results, which if found to be false, could alter the appraiser's opinions or conclusions."

• The appraisers have reconciled the improvement sizes utilized in our analysis with documents provided by the property contact, the subject tax records and building measurements conducted as part of our site inspection. CBRE does not represent that our measurements are precise but represent this to be our best estimate. We are not qualified surveyors or engineers and recommend that a qualified engineer be retained by the client to ascertain a definitive measurement. Should an engineering or similar report indicate a different building size conclusion, we reserve the right to amend this report.

HYPOTHETICAL CONDITIONS

A hypothetical condition is defined as "a condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results, but is used for the purposes of analysis."

None noted.



¹ The Appraisal Foundation, USPAP, 2014-2015 ed., U-3.

² The Appraisal Foundation, *USPAP*, 2014-2015 ed., U-3.

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A Land Sale Data Sheets

- B Improved Sale Data Sheets
- C Précis METRO Report Economy.com, Inc.
- D Client Contract Information
- **E** Qualifications



Introduction

OWNERSHIP AND PROPERTY HISTORY

Title to the property is currently vested in the name of Bell Ventures, who acquired title to the property in November 2007, as improved for an undisclosed amount, as recorded in Instrument 2007-00004631 of the McDonald County Deed Records.

To the best of our knowledge, there has been no ownership transfer of the property during the previous three years nor is the property listed for sale.

INTENDED USE OF REPORT

This appraisal is to be used for internal decision making purposes, and no other use is permitted.

INTENDED USER OF REPORT

This appraisal is to be used by The PrivateBank Corporation, and no other user may rely on our report unless as specifically indicated in the report.

Intended Users - the intended user is the person (or entity) who the appraiser intends will use the results of the appraisal. The client may provide the appraiser with information about other potential users of the appraisal, but the appraiser ultimately determines who the appropriate users are given the appraisal problem to be solved. Identifying the intended users is necessary so that the appraiser can report the opinions and conclusions developed in the appraisal in a manner that is clear and understandable to the intended users. Parties who receive or might receive a copy of the appraisal are not necessarily intended users. The appraiser's responsibility is to the intended users identified in the report, not to all readers of the appraisal report.

PURPOSE OF THE APPRAISAL

The purpose of this appraisal is to estimate the market value of the subject property.

DEFINITION OF VALUE

The current economic definition of market value agreed upon by agencies that regulate federal financial institutions in the U.S. (and used herein) is as follows:

The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

1. buyer and seller are typically motivated;

³ Appraisal Institute, The Appraisal of Real Estate, 14th ed. (Chicago: Appraisal Institute, 2013), 50.



- 2. both parties are well informed or well advised, and acting in what they consider their own best interests:
- 3. a reasonable time is allowed for exposure in the open market;
- 4. payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- 5. the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale. ⁴

INTEREST APPRAISED

The value estimated represents fee simple estate and defined as follows:

Fee Simple Estate - Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power and escheat.⁵

SCOPE OF WORK

This Appraisal Report is intended to comply with the reporting requirements set forth under Standards Rule 2 of USPAP. The scope of the assignment relates to the extent and manner in which research is conducted, data is gathered and analysis is applied. CBRE, Inc. completed the following steps for this assignment:

Extent to Which the Property is Identified

The property is identified through the following sources:

- postal address
- assessor's records

Extent to Which the Property is Inspected

The extent of the inspection included the following: internal and external areas of all buildings and walking around the site.

Type and Extent of the Data Researched

CBRE reviewed the following:

- applicable tax data
- zoning requirements
- flood zone status
- demographics
- comparable data



⁴ Interagency Appraisal and Evaluation Guidelines; December 10, 2010, Federal Register, Volume 75 Number 237, Page 77472.

⁵ Dictionary of Real Estate Appraisal, 78.

Type and Extent of Analysis Applied

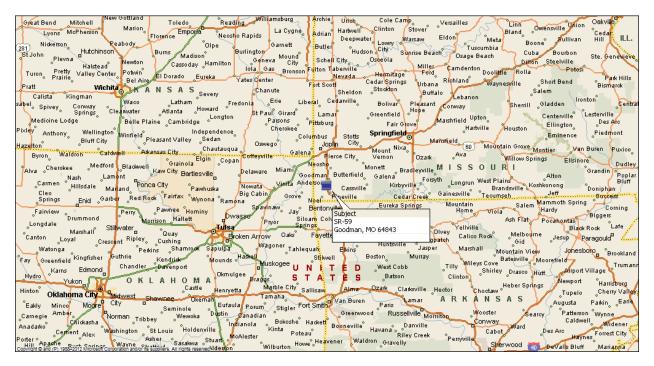
CBRE, Inc. analyzed the data gathered through the use of appropriate and accepted appraisal methodology to arrive at a probable value indication via each applicable approach to value. The steps required to complete each approach are discussed in the methodology section.

Data Resources Utilized in the Analysis

DATA SOURCES		
ltem:	Source(s):	
Site Data		
Size	McDonald County records	
Improved Data		
Building Area	McDonald County records	
Area Breakdown/Use	Information from previous property contact, David Arnold	
No. Bldgs.	Physical inspection	
Clear Height	Information from previous property contact, David Arnold	
Year Built/Developed	McDonald County records	
Other		
Taxes	McDonald County records	



Area Analysis



The subject is located in a rural area between Goodman and Anderson, 30 miles south of Joplin, Missouri. As the property is located in a rural area, Joplin Regional analysis is included.

Moody's Economy.com provides the following Joplin, MO metro area economic summary as of October 2014. The full Moody's Economy.com report is presented in the Addenda.

		JO	PLIN, M	O - ECC	NOMIC	INDICA	TORS					
ndicators	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Gross Metro Product (C\$B)	7.4	7.7	7.6	7.4	7.5	7.6	7.6	7.8	8.0	8.2	8.3	8.5
% Change	-0.8	4.0	-1.4	-2.5	2.1	0.3	0.0	3.5	2.7	1.8	1.8	2.0
Total Employment (Ths)	80.6	79.0	78.6	79.2	80.4	81.3	82.0	83.2	84.4	84.9	84.9	84.8
% Change	1.0	-2.0	-0.5	0.7	1.6	1.0	0.9	1.4	1.5	0.5	0.0	-0.1
Unemployment Rate (%)	5.2	8.2	8.3	7.7	6.1	5.7	5.3	4.8	4.7	4.5	4.4	4.4
Personal Income Growth (%)	5.2	0.2	1.9	4.3	5.2	0.1	1.9	5.5	5.6	4.6	3.9	3.1
Median Household Income (\$ Ths)	39.6	38.5	37.9	39.0	39.2	39.3	39.0	40.6	42.1	43.7	45.2	46.4
Population (Ths)	172.7	174.4	175.9	176.7	174.5	175.2	175.5	175.9	176.4	176.8	177.4	177.9
% Change	0.9	1.0	0.9	0.5	-1.3	0.4	0.2	0.2	0.2	0.3	0.3	0.3
Net Migration (000)	0.5	0.7	0.7	-0.1	-3.0	0.1	-0.4	-0.3	-0.2	-0.2	-0.1	-0.1
Single-Family Permits	212.0	153.0	144.0	189.0	176.0	463.0	400.1	414.9	525.4	536.5	503.0	465.4
Multifamily Permits	55.0	65.0	58.0	121.0	103.0	105.0	109.8	157.4	162.3	144.4	136.9	134.6
Existing-Home Price (\$ Ths)	85.4	82.2	82.1	82.7	87.3	92.8	96.7	99.9	101.7	103.7	106.3	110.1

RECENT PERFORMANCE

Joplin's expansion has slowed, with modest job growth so far this year. Private services have backpedaled, but in the goods-producing arena gains in construction have more than offset losses in manufacturing. Not surprisingly, factory output is growing more slowly than that of the state and the nation. Stronger growth in average weekly earnings has yet to manifest in more



home sales, and consequently an uptick in homebuilding has led to additional supply that has kept house price growth muted.

INDUSTRY

The easing of regulations to attract businesses following the 2011 tornado is having a discernible effect on the metro area and will benefit the economy in coming quarters. Heartland Pet Foods has taken advantage of favorable tax incentives, adding 150 jobs to a new facility in August, and Turbo Supply, an engine turbocharger manufacturer, is expanding its operations and making 70 permanent hires. Also, EaglePicher Technologies is building a new facility that will increase its capacity to produce lithium-ion batteries for the Department of Defense and swell its workforce to 130 employees. The arrival of new manufacturers has encouraged Hertz to open a new facility to serve as a hub for industrial equipment rentals in the country's midsection, leading to more jobs in wholesale trade. Transportation and warehousing are other important drivers, with top employers Conway and Tri State Motor expanding in response to rising truck tonnage. Industry employment is at a multiyear high and will grow at an above-average rate next year.

FOOD PROCESSING

Despite the high-profile additions in manufacturing, food and dairy processing are what drives Joplin's outsize factory sector, which will once again struggle to expand employment in 2015. Demand from abroad has waned as a stronger U.S. dollar has made American products more expensive to overseas buyers. Dairy processors in Joplin have suffered, though most of what is produced in the metro area stays inside the country's borders. Higher cattle prices are squeezing the profit margins of some producers-the Federal Reserve's latest Beige Book noted weaker activity in the Kansas City Fed district, though lower prices for some agricultural commodities are benefiting other food processors. However, with productivity enhancements limiting the need for additional labor, the forecast anticipates a slight reduction in industry payrolls even as production rises in the coming year.

BUSINESS SERVICES

Some new investment next year will be of the low-value-added variety. The metro area has a relatively unskilled workforce, with educational attainment below average. Just one-fifth of the adult population has a bachelor's degree or higher, the second lowest in the state. However, ample, cheap labor is attracting business service providers, and call centers have been popping up with more than 1,000 net new additions in recent years. The trend is expected to persist, with APAC planning to add 150 positions in the coming months. These jobs are not high-paying, but they will nonetheless boost wage income and consumer spending in Joplin.

EMPLOYMENT

The following is a summary of the largest employers in the Joplin area.



MAJOR EMPLOY	ERS (over 600 Employees)
Company	Business
Freeman Hospitals & Health System	HealthCare
Con-way Inc.	Logistics
Mercy Hosptial Joplin	HealthCare
Downstream Casino Resort	Gaming
Eagle Picher Industries	Manufacturing
Wal-Mart Stores Inc.	Retail
Crossland Construction	Construction
NCO/Systems & Services Technologies	Collections
AT&T	Telecomm
Tamko Roofing Products Inc.	Manufacturing
Emprie District Electric Co.	Utilities

Source: Economy.com

STRENGTHS AND WEAKNESSES

Strengths

- Low housing costs in relation to local income and national median price.
- Favorable location on major trade route.
- Exposure to farm commodities.

Weaknesses

- The need for tornado-proof structures, which will hinder business investment.
- Depressed income growth due to low-value-added service jobs.
- Dependence on declining manufacturing.

FORECAST RISKS

Upside

- Transportation and warehousing becomes more cost-efficient.
- National recovery boosts manufacturing exports and freight trucking more than expected.

Downside

- Rebuilding from the tornado is slower than an anticipated, holding back in-migration.
- Housing does not contribute meaningfully to the recovery.

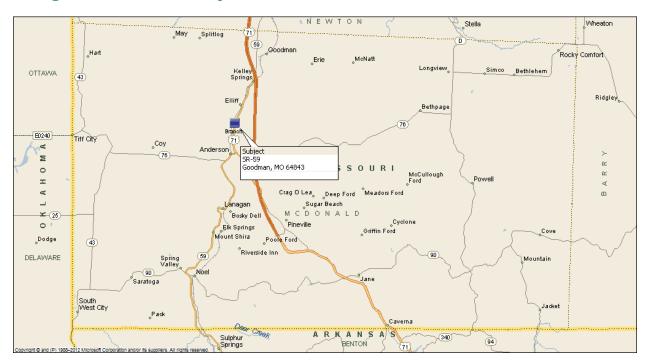


CONCLUSION

Joplin's economy will soon strengthen, but the metro area will struggle to close its performance gap with the rest of the state in 2015. Joplin will not get much help from manufacturing, but logistics will be a pillar of strength and back-office gains will help services and commercial real estate. Weak population growth creates downside risk for housing and other consumer-related industries.



Neighborhood Analysis



LOCATION

The subject is located in a rural area between Goodman and Anderson, 30 miles south of Joplin, Missouri. General neighborhood characteristics are summarized below.

ocation:	(urban, suburban, rural)	Rural
Built-Up:	(>75%, 25-50%, <25%)	Under 25%
Growth Rate / Change:	(rapid, stable, slow)	Stable
Change in Present Land Use:	(not likely, likely*, taking place*)	Not Likely
	Neighborhood Boundaries	
North:	McDonald County line	
South:	McDonald County line	
ast:	McDonald County line	
Vest:	McDonald County line	

NEIGHBORHOOD HOUSING TRENDS

The neighborhood housing trends and home prices are summarized as follows:



Property Values: Demand/Supply: Marketing Time:	(increasing, stable, decl (shortage, in balance, o (< 3 months, 3-6 months	Stable In Balance 3 - 6 Months	
	Low	High	Predominant
Price (\$000's):	\$100	\$250	\$200
Age (yrs.):	5	25	10

LAND USE

Growth in McDonald County has been limited. Commercial thoroughfares like Highway 76, Highway 71, Highway 59, and Highway 43 are typical of smaller rural counties in Missouri. There has been no visible recent development activity in McDonald County. The local land use patterns are summarized as follows.

NEIGHBORHOOD LAND USE						
Present Land Use %						
Single Unit Residential:	10%	Industrial:	10%			
Multi-Housing:	5%	Agricultural:	60%			
Commercial:	10%	Other:	5%			
Com	nmercial L	and Use Patterns				
Primary Commercial Thoroug	ghfares:	Highway 59				
Major Commercial Developn	nents:	None				
Source: CBRE						

DEMOGRAPHICS

Selected neighborhood demographics in 5-, 10-, and 20-mile radii from the subject are shown in the following table:



SELECTED NEIGHBORHOOI	D DEMOGRA	APHICS	
5897 State Highway 59	5 Mile	10 Mile	20 Mile
Goodman, Missouri	Radius	Radius	Radius
Population			
2020 Population	6,316	15,799	104,163
2015 Population	6,475	16,082	101,687
2010 Population	6,700	16,499	99,054
2000 Population	6,285	15,515	81,793
Annual Growth 2015 - 2020	-0.50%	-0.35%	0.48%
Annual Growth 2010 - 2015	-0.68%	-0.51%	0.53%
Annual Growth 2000 - 2010	0.64%	0.62%	1.93%
Households			
2020 Households	2,322	5,776	40,976
2015 Households	2,393	5,897	40,112
2010 Households	2,497	6,083	39,394
2000 Households	2,396	5,864	32,522
Annual Growth 2015 - 2020	-0.60%	-0.41%	0.43%
Annual Growth 2010 - 2015	-0.85%	-0.62%	0.36%
Annual Growth 2000 - 2010	0.41%	0.37%	1.94%
Income			
2015 Median HH Inc	\$39,775	\$36,625	\$45,462
2015 Estimated Average Household Income	\$48,448	\$45,733	\$60,592
2015 Estimated Per Capita Income	\$17,907	\$16,771	\$23,902
Age 25+ College Graduates - 2015	401	1,114	13,799
Age 25+ Percent College Graduates - 2015	9.6%	10.8%	19.8%
Source: Nielsen/Claritas			

CONCLUSION

As shown above, the population within the subject neighborhood has shown stagnant growth over the past several years in all radii. This trend is expected to continue at similar rates over the next several years. The neighborhood currently has an average income demographic profile with a 2015 estimated average household income of \$45,733 on a ten-mile radius. Additionally, a moderate amount of the residents in the neighborhood are college educated ranging from 9.6% to 19.8% of the surveyed population (for that age bracket). The outlook for the neighborhood is for relatively flat performance. As a result, the demand for existing developments is expected to be limited. In a rural location like the subject, it is common for employees to drive over 30 miles to work. Generally, the neighborhood is expected to maintain a relatively flat pattern in the foreseeable future.



Site Analysis

The following chart summarizes the salient characteristics of the subject site.

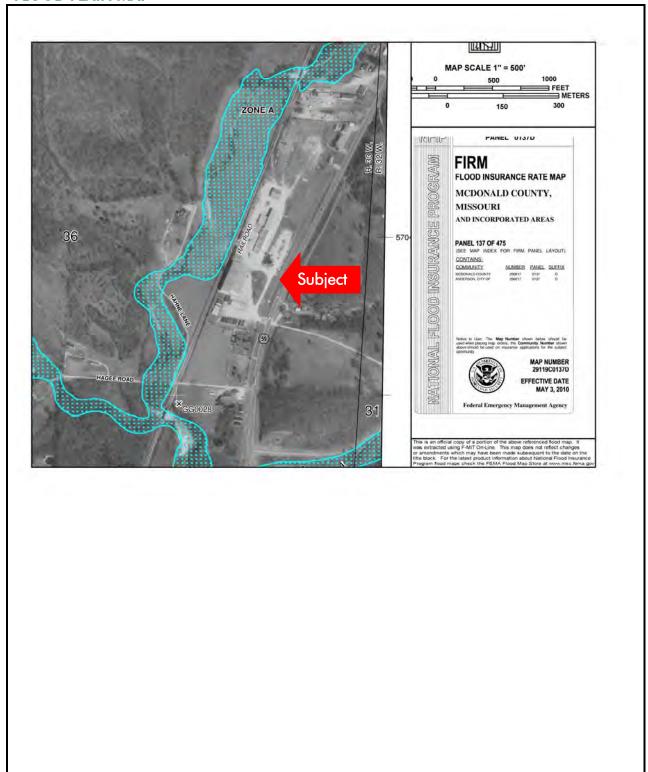
SIT	E SUMMARY	AND ANALYSIS	
Physical Description			
Gross Site Area		19.90 Acres	866,844 Sq. Ft.
Net Site Area		19.90 Acres	866,844 Sq. Ft.
Primary Road Frontage		Highway 59	
Excess Land Area		None	n/a
Surplus Land Area		None	n/a
Shape		Irregular	
Topography		Level	
Zoning District		None	
Flood Map Panel No. & Date		29119C0137D	3-May-10
Flood Zone		Zone X	
Adjacent Land Uses		Agricultural, rural res	sidential, and industrial uses
Earthquake Zone		N/A	
Comparative Analysis			<u>Rating</u>
Visibility		Average	
Functional Utility		Assumed adequate	
Traffic Volume		Average	
Adequacy of Utilities		Assumed adequate	
Landscaping		Average	
Drainage		Assumed adequate	
Utilities		<u>Provider</u>	<u>Adequacy</u>
Water	2 water wel	ls located on the prope	r Yes
Sewer	City of Ande	erson	Yes
Natural Gas	Missouri Ga	s Energy	Yes
Electricity	Empire Elect	ric	Yes
Telephone	Various prov	viders	Yes
Other	<u>Yes</u>	<u>No</u>	<u>Unknown</u>
Detrimental Easements			X
Encroachments			X
Deed Restrictions			Χ
Reciprocal Parking Rights		Х	
Source: Various sources compiled by CB	RE		

CONCLUSION

The site is adequately located and afforded good access and visibility from roadway frontage. The site has water provided from two water wells on the property. The size of the site is typical for the area and use, and there are no known detrimental uses in the immediate vicinity. Overall, there are no known factors, which are considered to prevent the site from development to its highest and best use, as if vacant, or adverse to the existing use of the site.



FLOOD PLAIN MAP





Improvements Analysis

The following chart shows a summary of the improvements.

	IMPROVEMENTS S	UMMARY	AND ANAL	YSIS		
Property Type			Industrial	(Manufacturii	ng)	
Number of Buildings			3			
Number of Stories			1			
Gross Building Area			99,200 SF			
Office Area			14,400 SF		(14.5% of To	otal)
Warehouse Area			84,800 SF		(85.5% of To	otal)
Loading Area					•	,
Grade Level Overh	lead Doors		10			
Dock High Overhe	ad Doors		0			
Site Coverage			11.4%			
Land-to-Building Rat	io		8.74 : 1			
Parking Improvemen	ts		Open			
Parking Spaces:			Gravel unm	arked open sp	aces	
Year Built			1980	Renovated:	2011	
Actual Age			35 Years			
Effective Age			15 Years			
Total Economic Life			45 Years			
Remaining Economic	: Life		30 Years			
Age/Life Depreciation	n		33.3%			
Functional Utility			Typical			
	Improvement Type	% A/C	Size (SF)	% Office	Clear Height	Year Built/ Renovated
	Metal Warehouse	15%	99,200	15.0%	25 - 34 F	t. 1980 / 2011
Total/Average:		15%	99,200	14.5%		
				Comparat	ive Rating	
Improvement Sumi	mary Description		Good	Avg.	Fair	Poor
Foundation	Reinforced concrete			Х		
Frame	Steel			X		
Exterior Walls	Metal			X		
Interior Walls	Textured and painted drywall			X		
Roof	Metal			X		
Ceiling	Suspended acoustical tile			X		
HVAC System	Ground mounted HVAC units			X		
Francisco I Salada a	M M F'- +			V		

Source: Various sources	compiled by CBRE	·	
Landscaping	Grass and gravel	X	
Parking	Gravel unmarked paved open	X	
Furnishings	Personal property excluded	N/A	
Life Safety and Fire Protection	Smoke detectors	X	
Plumbing	Assumed adequate	X	
Flooring	Carpeting and concrete	X	
Interior Lighting	Recessed flourescent fixtures	X	
Exterior Lighting	Mercury Vapor Fixtures	X	
HVAC System	Ground mounted HVAC units	X	
Ceiling	Suspended acoustical tile	X	
Roof	Metal	X	
Interior Walls	Textured and painted drywall	X	
Exterior Walls	Metal	X	
Frame	Steel	X	
Foundation	Reinforced concrete	X	

CONDITION ANALYSIS

Our inspection of the property indicated no items of deferred maintenance.



Improvements Analysis

CONCLUSION

The improvements are considered to be in average overall condition and are considered to be typical for the age and location in regard to improvement design and layout, as well as interior and exterior amenities. Overall, there are no known factors that could be considered to adversely impact the marketability of the improvements.



Zoning

The following chart summarizes the subject's zoning requirements.

ZONING SUMMARY		
Current Zoning	None	
Legally Conforming	Yes	
Uses Permitted	No zoning authority	
Zoning Change	Not likely	
Source: Planning & Zoning I	Dept.	



Tax Assessment Data

The following summarizes the local assessor's estimate of the subject's market value, assessed value, and taxes, and does not include any furniture, fixtures or equipment. The CBRE estimated tax obligation is also shown.

Assessor's Market Value	Parcel Description	2013	2014	Pro Forma
'5-7.0-36-0-0-11.000	·	\$2,255,770	\$2,255,770	
Subtotal		\$2,255,770	\$2,255,770	\$2,255,770
Assessed Value @		32%	32%	32%
		\$721,846	\$721,846	\$721,846
General Tax Rate	(per \$100 A.V.)	4.179722	4.179722	4.179722
Total Taxes		\$30,171	\$30,171	\$30,171

Based on the foregoing, the total taxes for the subject have been estimated as \$30,171 for the base year of our analysis, based upon an assessed value of \$721,846 or \$7 per square foot. This is in line with the current and historical assessment.

For purposes of this analysis, CBRE, Inc. assumes that all taxes are current.



Market Analysis

The market analysis forms a basis for assessing market area boundaries, supply and demand factors, and indications of financial feasibility.

There is not an industrial report that surveys the area's industrial inventory, occupancies or rental rates. The subject will be briefly addressed in this section of the report as it relates to the region. The subject is currently 100% occupied by an owner-user, USA Tank.

The subject is located in a rural area between Goodman and Anderson and is considered a Class C manufacturing facility.

MARKET OVERVIEW

The following discussion illustrates some general observations in the surrounding industrial market.

The subject is 100% owner occupied by USA Tank. It is a custom tank manufacturing company.

The following history is taken from the USA Tank website at www.usatanksales.com.

USA Tank Storage Systems has been engineering and constructing customized storage systems for over 30 years. We design and erect storage tanks for potable water, fire protection, wastewater, and petroleum industries.

Our knowledgeable staff has designed and erected more than 5,000 tanks in 25 countries. We have over 400 years of leadership in the tank containment industry.

Barriers to Entry

There is minimal amount of new industrial construction in the McDonald County area. Any of the new industrial construction is build-to-suit properties. There is no speculative construction in the subject's area that would pose any substantial competition for the subject.

There are no deed restrictions that would prevent development in the subject's immediate vicinity. Additionally, there are no geographical or infrastructure limitations that would preclude development.

In view of the above, there are few barriers to entry other than demand.

Demand Generators

Demand generators for the subject area primarily consist of its low labor cost as well as its regional access.

Goodman is located in southwestern Missouri with good regional access. Tulsa is 95-miles southwest, Joplin 30-miles north, Wichita 175 miles northwest, and Fayetteville, Arkansas 45-miles south.



Demand for industrial facilities is driven by good highway access; affordable land and affordable labor. McDonald County provides all these attributes. Most of the distribution/manufacturing facilities in the area ship their goods all over the state and region. Consequently, the remote location to a major metro area is balanced out by the low labor cost and business overhead.

SUBJECT ANALYSIS

Occupancy

Based on the foregoing analysis, CBRE's conclusion of stabilized occupancy for the subject is illustrated in the following table. This estimate considers both the physical and economic factors of the market.

OCCUPANCY CONCLUSIONS					
Goodman/McDonald County*	90% - 95%				
Subject's Current Occupancy	100.0%				
Subject's Stabilized Occupancy	90.0%				
Compiled by CBRE (* - based on observation)					

We have concluded a stabilized occupancy for the subject of 90%, which considers the subject's location and observations of the local market.

CONCLUSION

The area industrial market is exhibiting stable occupancy levels. According to industrial brokers, the market area should maintain a stabilized occupancy position in the future. No new speculative construction is evident and market participants indicate that any new construction would be owner-occupied or build-to-suit projects. The availability of lower labor costs provides stability in the local industrial market.

We believe the subject is adequately located for an industrial project. The site is conveniently located with respect to major roadways, and the area industrial developments are experiencing average levels of demand. Based upon our analysis, the subject property should have average market acceptance.



Highest and Best Use

In appraisal practice, the concept of highest and best use represents the premise upon which value is based. The four criteria the highest and best use must meet are:

- legally permissible;
- physically possible;
- financially feasible; and
- maximally productive.

The highest and best use analysis of the subject is discussed below.

AS VACANT

The property is zoned for industrial use and is of sufficient size to accommodate various types of development. The immediate area includes various industrial land uses. Considering the surrounding land uses, location attributes, legal restrictions and other factors, it is our opinion that an industrial oriented use would be reasonable and appropriate. Overall, there is significant risk in the market and most investors would not move forward with new construction at this time without significant pre-leasing, tax incentives, or special financing. Therefore, the highest and best use of the site, as vacant, would be to hold for future industrial development when economic conditions improve with the likely user being an owner/user.

AS IMPROVED

As improved, the subject involves an industrial-oriented facility. The current use is legally permissible and physically possible. The improvements continue to contribute value to the property and based on our analysis, the existing use is financially feasible. Therefore, it is our opinion that the highest and best use of the subject, as improved, is for continued industrial related use.



Appraisal Methodology

In appraisal practice, an approach to value is included or omitted based on its applicability to the property type being valued and the quality and quantity of information available.

COST APPROACH

The cost approach is based on the proposition that the informed purchaser would pay no more for the subject than the cost to produce a substitute property with equivalent utility. This approach is particularly applicable when the property being appraised involves relatively new improvements that represent the highest and best use of the land, or when it is improved with relatively unique or specialized improvements for which there exist few sales or leases of comparable properties.

SALES COMPARISON APPROACH

The sales comparison approach utilizes sales of comparable properties, adjusted for differences, to indicate a value for the subject. Valuation is typically accomplished using physical units of comparison such as price per square foot, price per unit, price per floor, etc., or economic units of comparison such as gross rent multiplier. Adjustments are applied to the physical units of comparison derived from the comparable sale. The unit of comparison chosen for the subject is then used to yield a total value. Economic units of comparison are not adjusted, but rather analyzed as to relevant differences, with the final estimate derived based on the general comparisons.

INCOME CAPITALIZATION APPROACH

The income capitalization approach reflects the subject's income-producing capabilities. This approach is based on the assumption that value is created by the expectation of benefits to be derived in the future. Specifically estimated is the amount an investor would be willing to pay to receive an income stream plus reversion value from a property over a period of time. The two common valuation techniques associated with the income capitalization approach are direct capitalization and the discounted cash flow (DCF) analysis.

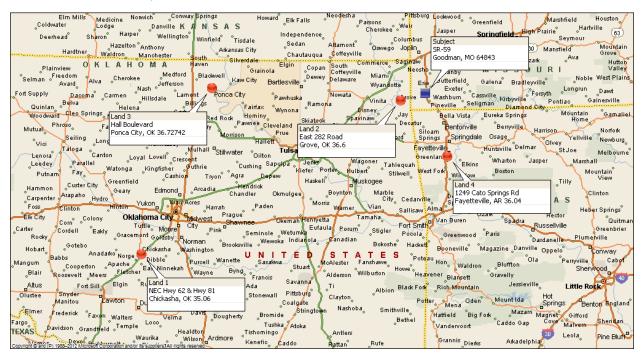
METHODOLOGY APPLICABLE TO THE SUBJECT

In valuing the subject, only the cost and sales comparison approaches are applicable and have been used. The income approach is not applicable in the estimation of market value because most manufacturing facilities like the subject are owner-occupied and rarely leased.



Land Value

The following map and table summarize the comparable data used in the valuation of the subject site. A detailed description of each transaction is included in the addenda.



	SUMMARY OF COMPARABLE LAND SALES							
N.	Duamanto I a antian		saction Date	7. min. m	Actual Sale Price	Adjusted Sale	Size	Price Per SF
No.	Property Location	Туре	Date	Zoning	Price	Price ¹	(SF)	Per 3F
1	NEC Hwy 62 & Hwy 81, Chickasha, OK	Sale	Apr-14	None	\$290,000	\$290,000	743,134	\$0.39
2	East 282 Road , Grove, OK	Sale	Sep-13	I-1	\$25,000	\$25,000	98,010	\$0.26
3	Hall Boulevard, Ponca City, OK	Sale	Aug-13	I-2	\$185,000	\$185,000	772,319	\$0.24
4	1249 Cato Springs Rd, Fayetteville, AR	Sale	Jul-13	I-1, Heavy Commercial & Light Industrial	\$240,000	\$240,000	696,960	\$0.34
Subject	5897 State Highway 59, Goodman, Missouri			None			866,844	

¹ Adjusted sale price for cash equivalency and/or development costs (where applicable) Compiled by CBRE

SUMMARY OF ADJUSTMENTS

Based on our comparative analysis, the following chart summarizes the adjustments warranted to each comparable.



	LAND SA	LES ADJUSTA	MENT GRID		
Comparable Number	1	2	3	4	Subject
Transaction Type	Sale	Sale	Sale	Sale	
Transaction Date	Apr-14	Sep-13	Aug-13	Jul-13	
Zoning	None	I-1	I-2	I-1, Heavy Commercial &	None
Actual Sale Price	\$290,000	\$25,000	\$185,000	\$240,000	
Adjusted Sale Price ¹	\$290,000	\$25,000	\$185,000	\$240,000	
Size (Acres)	17.06	2.25	17.73	16.00	19.90
Size (SF)	743,134	98,010	772,319	696,960	866,844
Price Per SF	\$0.39	\$0.26	\$0.24	\$0.34	
Price (\$ PSF)	\$0.39	\$0.26	\$0.24	\$0.34	
Property Rights Conveyed	0%	0%	0%	0%	
Financing Terms ¹	0%	0%	0%	0%	
Conditions of Sale	0%	0%	0%	0%	
Market Conditions (Time)	0%	0%	0%	0%	
Subtotal	\$0.39	\$0.26	\$0.24	\$0.34	
Size	0%	-5%	0%	0%	
Shape	0%	0%	0%	0%	
Corner	0%	0%	0%	0%	
Frontage	-10%	0%	0%	0%	
Topography	0%	0%	0%	0%	
Location	0%	0%	0%	0%	
Zoning/Density	0%	0%	0%	0%	
Utilities	-10%	-10%	-10%	-10%	
Highest & Best Use	0%	0%	0%	0%	
Total Other Adjustments	-20%	-15%	-10%	-10%	
Value Indication for Subject	\$0.31	\$0.22	\$0.22	\$0.31	
Absolute Adjustment	20%	15%	10%	10%	

¹ Adjusted sale price for cash equivalency and/or development costs (where applicable) Compiled by CBRE

MARKET PARTICIPANTS

Broker Name/Company	Range
Jack Forrest / Forrest Realty	\$0.20 - \$0.35 / SF

CONCLUSION

Based on the preceding analysis, the four comparables were give equal consideration. In conclusion, a price per square foot indication towards the middle of the range was most appropriate for the subject. The following table presents the valuation conclusion:



CONCLUDED LAND VALUE							
\$ PSF	SF Subject SF Total						
\$0.22	х	866,844	=	\$186,878			
\$0.31	х	866,844	=	\$270,621			
Indicated Value:				\$230,000			
		(Rounded \$ PSF)		\$0.27			
Compiled by CBRE							

The value equates to approximately \$0.27 per square foot. This falls within the range of \$0.22 to \$0.31 indicated by the comparable sales, thereby lending support to our value conclusion.



Cost Approach

REPLACEMENT COST NEW

To estimate the replacement cost new for the subject, the comparative unit method has been employed. Direct and indirect building costs, and entrepreneurial profit are estimated based on Marshall Valuation Service (MVS) cost data, the subject's actual construction cost, and/or actual construction cost data for a comparable properties. Based on the quantity and quality of the available cost data, the subject's estimated replacement cost new is based primarily on MVS.



Primary Building Type:	Industrial	Height per Story:	34'
Effective Age:	15 YRS	Number of Buildings:	3
Condition:	Average	Gross Building Area:	99,200 SF
Exterior Wall:	Engineered Steel Panels	Net Rentable Area:	99,200 SF
Number of Stories:	1	Average Floor Area:	99,200 SF
MVS Sec/Page			14/14/9
Quality/Bldg. Class			Average/S
Building Component			Entire property 99,200 SF
Component Sq. Ft.			•
Base Square Foot Cost			\$36.93
Square Foot Refinements			
Heating and Cooling			\$0.00
Sprinklers			\$0.00
Other			\$0.00
Other			\$0.00
Subtotal			\$36.93
Height and Size Refinements	;		
Number of Stories Multiplier			1.000
Height per Story Multiplier			1.000
Floor Area Multiplier			0.900
Subtotal			\$33.24
Cost Multipliers			
Current Cost Multiplier			0.99
Local Multiplier			0.89
Final Square Foot Cost			\$29.29
Base Component Cost			\$2,905,084
Base Building Cost Additions	(via Marshall Valuation Se	rvice cost data)	\$2,905,084
	Site Improvements (not include	ed above)	\$25,000
Parking/Walks (not included a			\$250,000
Other	,		\$0
Direct Building Cost			\$3,180,084
Indirect Costs	5.0% of Direct Bu	ildina Cost	\$159,004
Direct and Indirect Building (\$3,339,088
Rounded			\$3,339,000

ACCRUED DEPRECIATION

There are essentially three sources of accrued depreciation:

- 1. physical deterioration, both curable and incurable;
- 2. functional obsolescence, both curable and incurable; and
- 3. external obsolescence.



Physical Deterioration

The subject's physical condition was detailed in the improvements analysis. Curable deterioration affecting the improvements results from deferred maintenance and, if applicable, was previously discussed. With regard to incurable deterioration, the subject improvements are considered to have deteriorated due to normal wear and tear associated with natural aging. The following chart provides a summary of the remaining economic life.

ECONOMIC AGE AND LIFE					
Actual Age	35 Years				
Effective Age	15 Years				
MVS Expected Life	45 Years				
Remaining Economic Life	30 Years				
Accrued Physical Incurable Depreciation	33.3%				
Compiled by CBRE					

Functional Obsolescence

Based on a review of the design and layout of the improvements, no forms of curable functional obsolescence were noted. Because replacement cost considers the construction of the subject improvements utilizing modern materials and current standards, design and layout, functional incurable obsolescence normally is not applicable.

External Obsolescence

Based on a review of the local market and neighborhood, some form(s) of external obsolescence affects the subject. Due to the difficulty in identifying the source and the applicable impact of any source of external obsolescence, we have reviewed the difference in value indications between the cost and sales comparison approaches. We have relied on the sales comparison approach in our value conclusion and have taken the difference between the cost and sales comparison approaches as an indication of external obsolescence. External obsolescence is a deduction from the indicated value conclusion shown in the following table.

EXTERNAL OBSOLESCENCE						
Cost Approach Value: \$2,678,60						
Sales Comparison Approach Value:	\$1,700,000					
External Obsolescence:	\$978,600					
Compiled by CBRE						



COST APPROACH CONCLUSION

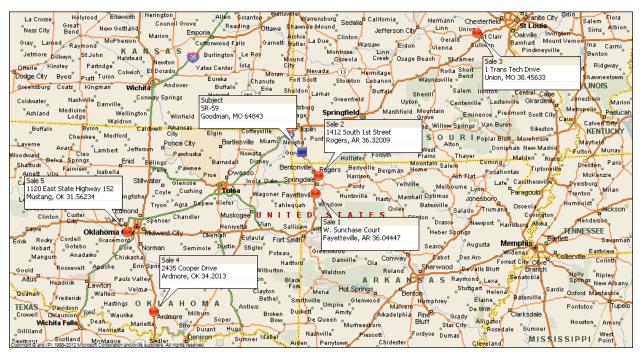
The value estimate is calculated as follows.

	COST APPROACH CO	NCLUSION	
Primary Building Type:	Industrial	Height per Story:	34'
Effective Age:	15 YRS	Number of Buildings:	3
Condition:	Average	Gross Building Area:	99,200 SF
Exterior Wall:	Engineered Steel Panels	Net Rentable Area:	99,200 SF
Number of Stories:	1	Average Floor Area:	99,200 SF
Direct and Indirect Building Co	st		\$3,339,000
Entrepreneurial Profit	10.0% of Total Bui	lding Cost	\$333,900
Replacement Cost New			\$3,672,900
Accrued Depreciation Unfinished Shell Space	00.0% (0.1		\$0
Incurable Physical Deterioration	33.3% of Replacen Curable Phy	nent Cost New Iess (\$1,22 vsical Deterioration	24,300)
Functional Obsolescence External Obsolescence		(\$97	\$0 78,600)
Total Accrued Depreciation	60.0% of Replacen	nent Cost New	(\$2,202,900)
Contributory Value of FF&E			\$0
Depreciated Replacement Cost			\$1,470,000
Land Value			\$230,000
Indicated Stabilized Value			\$1,700,000
Rounded			\$1,700,000
Curable Physical Deterioration			\$0
Lease-Up Discount			\$0
Indicated As Is Value			\$1,700,000
Rounded Value Per SF			\$1,700,000 \$17.14
Compiled by CBRE			



Sales Comparison Approach

The following map and table summarize the comparable data used in the valuation of the subject. A detailed description of each transaction is included in the addenda.



	SUMMARY OF COMPARABLE INDUSTRIAL SALES											
No.	Name	Trans Type	saction Date	Year Built	GBA (SF)	Percent Office	Percent Air Cond.	Clear Height	Land to Bldg. Ratio	Actual Sale Price	Adjusted Sale Price ¹	Price Per SF ¹
1	Warehouse Property, W. Sunchase Court, Fayetteville, AR	Sale	Jul-14	1998	76,096	1.0%	1.0%	16	4.71 : 1	\$1,375,000	\$1,375,000	\$18.07
2	Former - Guardian Glass, 1412 South 1st Street, Rogers, AR	Sale	Mar-14	1980	51,538	2.9%	2.9%	8	6.66 : 1	\$650,000	\$650,000	\$12.61
3	Union Manurfacturing Building, 1 Trans Tech Drive, Union, MO	Sale	May-13	1994	55,200	4.5%	100.0%	18	6.67 : 1	\$1,300,000	\$1,300,000	\$23.55
4	Office Warehouse, 2435 Cooper Drive, Ardmore, OK	Sale	Apr-13	1995	40,435	34.9%	100.0%	24	7.7 : 1	\$1,200,000	\$1,200,000	\$29.68
5	K & M Tire, Inc., 1120 East State Highway 152, Mustang, OK	Sale	Mar-13	1996	48,000	0.0%	0.0%	20	11.12 : 1	\$1,000,000	\$1,000,000	\$20.83
Subj. Pro Forma	5897 State Highway 59,			1980	99,200	14.5%	15.0%	34 Ft.	8.74 : 1			

¹ Adjusted sale price for cash equivalency, lease-up and/or deferred maintenance (where applicable) Compiled by CBRE

The sales utilized represent the best data available for comparison with the subject. They were selected from our research of comparable improved sales on a regional basis. These sales were chosen based upon age, recency, use, location in rural areas, and proximity.



DISCUSSION/ANALYSIS OF IMPROVED SALES

Improved Sale One

This comparable represents a 76,096-square-foot industrial facility and is situated on an 8.21-acre parcel at W. Sunchase Court, Fayetteville, AR. The improvements were originally constructed in 1998 and were considered in average condition at the time of sale. The exterior walls depict metal construction components and the land-to-building ratio was indicated as 4.71 to 1. The property's clear height was indicated as 16 feet while the percentage of air conditioning and office space was indicated as 1.0% and 1.0%, respectively. The property sold in July 2014 for \$1,375,000, or \$18.07 per square foot.

In terms of age/condition, this comparable was judged superior due to its newer effective age and received a downward adjustment for this characteristic. An adjustment for clear height was considered appropriate for this comparable given its shorter clear height. Because of this inferior trait, an upward adjustment was considered appropriate. The adjustment for % office finish was warranted due to its significantly lower percentage of office finish. Therefore, an upward adjustment was judged proper for this comparable. The downward adjustment for water source was considered reasonable due to its municipal water supply. Overall, this comparable was deemed superior in comparison to the subject and a downward net adjustment was warranted to the sales price indicator.

Improved Sale Two

This comparable represents a 51,538-square-foot industrial facility and is situated on a 7.88-acre parcel at 1412 South 1st Street, Rogers, AR. The improvements were originally constructed in 1980 and were considered in average condition at the time of sale. The exterior walls depict metal construction components and the land-to-building ratio was indicated as 6.66 to 1. The property's clear height was indicated as 8 - 20 feet while the percentage of air conditioning and office space was indicated as 2.9% and 2.9%, respectively. The property sold in March 2014 for \$650,000, or \$12.61 per square foot.

An adjustment for clear height was considered appropriate for this comparable given its shorter clear height. Because of this inferior trait, an upward adjustment was considered appropriate. The adjustment for % office finish was warranted due to its significantly lower percentage of office finish. Therefore, an upward adjustment was judged proper for this comparable. The downward adjustment for water source was considered reasonable due to its municipal water supply. Overall, the adjustments applied to this comparable resulted in a net adjustment of zero, whereby the property was deemed similar in comparison to the subject.

Improved Sale Three

This comparable represents a 55,200-square-foot industrial facility and is situated on an 8.45-acre parcel at 1 Trans Tech Drive, Union, MO. The improvements were originally constructed in 1994 and were considered in average condition at the time of sale. The exterior walls depict



metal construction components and the land-to-building ratio was indicated as 6.67 to 1. The property's clear height was indicated as 18 feet while the percentage of air conditioning and office space was indicated as 100.0% and 4.5%, respectively. The property sold in May 2013 for \$1,300,000, or \$23.55 per square foot.

In terms of age/condition, this comparable was judged superior due to its newer effective age and received a downward adjustment for this characteristic. An adjustment for clear height was considered appropriate for this comparable given its shorter clear height. Because of this inferior trait, an upward adjustment was considered appropriate. The downward adjustment for water source was considered reasonable due to its municipal water supply. Overall, this comparable was deemed superior in comparison to the subject and a downward net adjustment was warranted to the sales price indicator.

Improved Sale Four

This comparable represents a 40,435-square-foot industrial facility and is situated on a 7.15-acre parcel at 2435 Cooper Drive, Ardmore, OK. The improvements were originally constructed in 1995 and were considered in average condition at the time of sale. The exterior walls depict tilt up concrete construction components and the land-to-building ratio was indicated as 7.7 to 1. The property's clear height was indicated as 24 feet while the percentage of air conditioning and office space was indicated as 100.0% and 34.9%, respectively. The property sold in April 2013 for \$1,200,000, or \$29.68 per square foot.

In terms of age/condition, this comparable was judged superior due to its newer effective age and received a downward adjustment for this characteristic. A downward adjustment was applied to this comparable for its superior quality of construction attribute when compared to the subject, based upon its masonry construction components. An adjustment for clear height was considered appropriate for this comparable given its shorter clear height. Because of this inferior trait, an upward adjustment was considered appropriate. The downward adjustment for water source was considered reasonable due to its municipal water supply. Overall, this comparable was deemed superior in comparison to the subject and a downward net adjustment was warranted to the sales price indicator.

Improved Sale Five

This comparable represents a 48,000-square-foot industrial facility and is situated on a 12.25-acre parcel at 1120 East State Highway 152, Mustang, OK. The improvements were originally constructed in 1996 and were considered in average condition at the time of sale. The exterior walls depict metal construction components and the land-to-building ratio was indicated as 11.12 to 1. The property's clear height was indicated as 20 feet while the percentage of air conditioning and office space was indicated as 0% and 0%, respectively. The property sold in March 2013 for \$1,000,000, or \$20.83 per square foot.



In terms of age/condition, this comparable was judged superior due to its newer effective age and received a downward adjustment for this characteristic. An adjustment for clear height was considered appropriate for this comparable given its shorter clear height. Because of this inferior trait, an upward adjustment was considered appropriate. The adjustment for % office finish was warranted due to its significantly lower percentage of office finish. Therefore, an upward adjustment was judged proper for this comparable. The downward adjustment for water source was considered reasonable due to its municipal water supply. Overall, this comparable was deemed superior in comparison to the subject and a downward net adjustment was warranted to the sales price indicator.

SUMMARY OF ADJUSTMENTS

Based on our comparative analysis, the following chart summarizes the adjustments warranted to each comparable.



	INDU	ISTRIAL SAL	ES ADJUSTME	NT GRID		
Comparable Number	1	2	3	4	5	Subj. Pro Forma
Transaction Type	Sale	Sale	Sale	Sale	Sale	
Transaction Date	Jul-14	Mar-14	May-13	Apr-13	Mar-13	
Year Built	1998	1980	1994	1995	1996	1980
GBA (SF)	76,096	51,538	55,200	40,435	48,000	99,200
Percent Office	1.0%	2.9%	4.5%	34.9%	0.0%	14.5%
Percent Air Cond.	1.0%	2.9%	100.0%	100.0%	0.0%	15.0%
Clear Height	16	8	18	24	20	34 Ft.
Land to Bldg. Ratio	4.71 : 1	6.66 : 1	6.67 : 1	7.7 : 1	11.12 : 1	8.74 : 1
Actual Sale Price	\$1,375,000	\$650,000	\$1,300,000	\$1,200,000	\$1,000,000	
Adjusted Sale Price 1	\$1,375,000	\$650,000	\$1,300,000	\$1,200,000	\$1,000,000	
Price Per SF ¹	\$18.07	\$12.61	\$23.55	\$29.68	\$20.83	
Adj. Price Per SF	\$18.07	\$12.61	\$23.55	\$29.68	\$20.83	
Property Rights Conveyed	0%	0%	0%	0%	0%	
Financing Terms ¹	0%	0%	0%	0%	0%	
Conditions of Sale	0%	0%	0%	0%	0%	
Market Conditions (Time)	0%	0%	0%	0%	0%	
Subtotal - Price Per SF	\$18.07	\$12.61	\$23.55	\$29.68	\$20.83	
Location	0%	0%	0%	0%	0%	
Size	0%	0%	0%	0%	0%	
Age/Condition	-5%	0%	-5%	-5%	-5%	
Quality of Construction	0%	0%	0%	-10%	0%	
Clear Height	10%	15%	10%	5%	5%	
% Office Finish	5%	5%	0%	0%	5%	
% Air Conditioning	0%	0%	0%	0%	0%	
Land:Bldg Ratio	0%	0%	0%	0%	0%	
Water Source	-20%	-20%	-20%	-20%	-20%	
Total Other Adjustments	-10%	0%	-15%	-30%	-15%	
Indicated Value Per SF	\$16.26	\$12.61	\$20.02	\$20.78	\$17.71	
Absolute Adjustment	40%	40%	35%	40%	35%	

¹ Adjusted for cash equivalency, lease-up and/or deferred maintenance (where applicable) Compiled by CBRE

MARKET PARTICIPANTS

Broker Name/Company	Range
Dave Murray / RB Murray Co.	\$12.00 - \$25.00 / SF

SALE PRICE PER SQUARE FOOT CONCLUSION

The following chart presents the valuation conclusion:



SALES COI	APARISON APPR	OACH	
GBA (SF) X	Value Per SF	=	Value
99,200 X	\$12.61	=	\$1,250,912
99,200 X	\$20.78	=	\$2,060,979
JE CONCLUSION			
ated Stabilized Value			\$1,700,000
ferred Maintenance			\$0
se-Up Discount			\$0
ated As Is Value			\$1,700,000
nded			\$1,700,000
e Per SF			\$17.14
e Per SF			

LISTINGS

As further support we have researched regional listings of improved industrial properties as shown in the table below. After a 15% - 40% discount from the average listing price of \$26.15/sf is considered, the resulting price range of \$15.69/sf - \$22.23/sf is in line with our value conclusion.



		Transaction		Year	GLA	Actual List	Price
No.	Name	Туре	Date	Built	(SF)	Price	Per SF 1
1	103 E. Benge Road, Fort Gibson, OK	Listing	Mar-15	1998	126,400	\$3,700,000	\$29.27
2	1620 Mid America Industrial Drive, Boonville, MO	Listing	Mar-15	2004	150,000	\$3,300,000	\$22.00
3	4901 Nash Road, Scott City, MO	Listing	Mar-15	1996	60,000	\$1,700,000	\$28.33
4	4268 ODC 1060, Pomona, MO	Listing	Mar-15	1985	60,000	\$1,500,000	\$25.00
Subj. Pro forma	USA Tank, 5897 State Highway 59, Goodman, Missouri			1980	99,200		

¹ Adjusted sale price for cash equivalency, lease-up and/or deferred maintenance (where applicable) Compiled by CBRE



Reconciliation of Value

The value indications from the approaches to value are summarized as follows:

SUMMARY OF VALUE COI	NCLUSIONS
Land Value	\$230,000
Cost Approach	\$1,700,000
Sales Comparison Approach	\$1,700,000
Reconciled Value	\$1,700,000
Compiled by CBRE	

In valuing the subject, the Sales Comparison Approach is considered most reliable and has been given primary emphasis, with secondary emphasis placed on the Cost Approach.

The Income Approach is generally not applicable for this property type, and therefore was not included in our analysis.

Based on the foregoing, the market value of the subject has been concluded as follows:

Appraisal Premise	Interest Appraised	Date of Value	Value Conclusion
As Is	Fee Simple Estate	March 10, 2015	\$1,700,000



Assumptions and Limiting Conditions

- 1. Unless otherwise specifically noted in the body of the report, it is assumed that title to the property or properties appraised is clear and marketable and that there are no recorded or unrecorded matters or exceptions to title that would adversely affect marketability or value. CBRE, Inc. is not aware of any title defects nor has it been advised of any unless such is specifically noted in the report. CBRE, Inc., however, has not examined title and makes no representations relative to the condition thereof. Documents dealing with liens, encumbrances, easements, deed restrictions, clouds and other conditions that may affect the quality of title have not been reviewed. Insurance against financial loss resulting in claims that may arise out of defects in the subject's title should be sought from a qualified title company that issues or insures title to real property.
- 2. Unless otherwise specifically noted in the body of this report, it is assumed: that the existing improvements on the property or properties being appraised are structurally sound, seismically safe and code conforming; that all building systems (mechanical/electrical, HVAC, elevator, plumbing, etc.) are in good working order with no major deferred maintenance or repair required; that the roof and exterior are in good condition and free from intrusion by the elements; that the property or properties have been engineered in such a manner that the improvements, as currently constituted, conform to all applicable local, state, and federal building codes and ordinances. CBRE, Inc. professionals are not engineers and are not competent to judge matters of an engineering nature. CBRE, Inc. has not retained independent structural, mechanical, electrical, or civil engineers in connection with this appraisal and, therefore, makes no representations relative to the condition of improvements. Unless otherwise specifically noted in the body of the report: no problems were brought to the attention of CBRE, Inc. by ownership or management; CBRE, Inc. inspected less than 100% of the entire interior and exterior portions of the improvements; and CBRE, Inc. was not furnished any engineering studies by the owners or by the party requesting this appraisal. If questions in these areas are critical to the decision process of the reader, the advice of competent engineering consultants should be obtained and relied upon. It is specifically assumed that any knowledgeable and prudent purchaser would, as a precondition to closing a sale, obtain a satisfactory engineering report relative to the structural integrity of the property and the integrity of building systems. Structural problems and/or building system problems may not be visually detectable. If engineering consultants retained should report negative factors of a material nature, or if such are later discovered, relative to the condition of improvements, such information could have a substantial negative impact on the conclusions reported in this appraisal. Accordingly, if negative findings are reported by engineering consultants, CBRE, Inc. reserves the right to amend the appraisal conclusions reported herein.
- 3. Unless otherwise stated in this report, the existence of hazardous material, which may or may not be present on the property was not observed by the appraisers. CBRE, Inc. has no knowledge of the existence of such materials on or in the property. CBRE, Inc., however, is not qualified to detect such substances. The presence of substances such as asbestos, urea formaldehyde foam insulation, contaminated groundwater or other potentially hazardous materials may affect the value of the property. The value estimate is predicated on the assumption that there is no such material on or in the property that would cause a loss in value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required to discover them. The client is urged to retain an expert in this field, if desired.
 - We have inspected, as thoroughly as possible by observation, the land; however, it was impossible to personally inspect conditions beneath the soil. Therefore, no representation is made as to these matters unless specifically considered in the appraisal.
- 4. All furnishings, equipment and business operations, except as specifically stated and typically considered as part of real property, have been disregarded with only real property being considered in the report unless otherwise stated. Any existing or proposed improvements, on or off-site, as well as any alterations or repairs considered, are assumed to be completed in a workmanlike manner according to standard practices based upon the information submitted to CBRE, Inc. This report may be subject to amendment upon re-inspection of the subject subsequent to repairs, modifications, alterations and completed new construction. Any estimate of Market Value is as of the date indicated; based upon the information, conditions and projected levels of operation.
- 5. It is assumed that all factual data furnished by the client, property owner, owner's representative, or persons designated by the client or owner to supply said data are accurate and correct unless otherwise specifically noted in the appraisal report. Unless otherwise specifically noted in the appraisal report, CBRE, Inc. has no reason to believe that any of the data furnished contain any material error. Information and data referred to in this paragraph include, without being limited to, numerical street addresses, lot and block numbers, Assessor's Parcel Numbers, land dimensions, square footage area of the land, dimensions of the improvements, gross building areas, net rentable areas, usable areas, unit count, room count, rent schedules, income data, historical operating expenses, budgets, and related data. Any material error in any of the above data could have a substantial impact



- on the conclusions reported. Thus, CBRE, Inc. reserves the right to amend conclusions reported if made aware of any such error. Accordingly, the client-addressee should carefully review all assumptions, data, relevant calculations, and conclusions within 30 days after the date of delivery of this report and should immediately notify CBRE, Inc. of any questions or errors.
- 6. The date of value to which any of the conclusions and opinions expressed in this report apply, is set forth in the Letter of Transmittal. Further, that the dollar amount of any value opinion herein rendered is based upon the purchasing power of the American Dollar on that date. This appraisal is based on market conditions existing as of the date of this appraisal. Under the terms of the engagement, we will have no obligation to revise this report to reflect events or conditions which occur subsequent to the date of the appraisal. However, CBRE, Inc. will be available to discuss the necessity for revision resulting from changes in economic or market factors affecting the subject.
- 7. CBRE, Inc. assumes no private deed restrictions, limiting the use of the subject in any way.
- 8. Unless otherwise noted in the body of the report, it is assumed that there are no mineral deposit or subsurface rights of value involved in this appraisal, whether they be gas, liquid, or solid. Nor are the rights associated with extraction or exploration of such elements considered unless otherwise stated in this appraisal report. Unless otherwise stated it is also assumed that there are no air or development rights of value that may be transferred.
- 9. CBRE, Inc. is not aware of any contemplated public initiatives, governmental development controls, or rent controls that would significantly affect the value of the subject.
- 10. The estimate of Market Value, which may be defined within the body of this report, is subject to change with market fluctuations over time. Market value is highly related to exposure, time promotion effort, terms, motivation, and conclusions surrounding the offering. The value estimate(s) consider the productivity and relative attractiveness of the property, both physically and economically, on the open market.
- 11. Any cash flows included in the analysis are forecasts of estimated future operating characteristics are predicated on the information and assumptions contained within the report. Any projections of income, expenses and economic conditions utilized in this report are not predictions of the future. Rather, they are estimates of current market expectations of future income and expenses. The achievement of the financial projections will be affected by fluctuating economic conditions and is dependent upon other future occurrences that cannot be assured. Actual results may vary from the projections considered herein. CBRE, Inc. does not warrant these forecasts will occur. Projections may be affected by circumstances beyond the current realm of knowledge or control of CBRE, Inc.
- 12. Unless specifically set forth in the body of the report, nothing contained herein shall be construed to represent any direct or indirect recommendation of CBRE, Inc. to buy, sell, or hold the properties at the value stated. Such decisions involve substantial investment strategy questions and must be specifically addressed in consultation form.
- 13. Also, unless otherwise noted in the body of this report, it is assumed that no changes in the present zoning ordinances or regulations governing use, density, or shape are being considered. The property is appraised assuming that all required licenses, certificates of occupancy, consents, or other legislative or administrative authority from any local, state, nor national government or private entity or organization have been or can be obtained or renewed for any use on which the value estimates contained in this report is based, unless otherwise stated.
- 14. This study may not be duplicated in whole or in part without the specific written consent of CBRE, Inc. nor may this report or copies hereof be transmitted to third parties without said consent, which consent CBRE, Inc. reserves the right to deny. Exempt from this restriction is duplication for the internal use of the client-addressee and/or transmission to attorneys, accountants, or advisors of the client-addressee. Also exempt from this restriction is transmission of the report to any court, governmental authority, or regulatory agency having jurisdiction over the party/parties for whom this appraisal was prepared, provided that this report and/or its contents shall not be published, in whole or in part, in any public document without the express written consent of CBRE, Inc. which consent CBRE, Inc. reserves the right to deny. Finally, this report shall not be advertised to the public or otherwise used to induce a third party to purchase the property or to make a "sale" or "offer for sale" of any "security", as such terms are defined and used in the Securities Act of 1933, as amended. Any third party, not covered by the exemptions herein, who may possess this report, is advised that they should rely on their own independently secured advice for any decision in connection with this property. CBRE, Inc. shall have no accountability or responsibility to any such third party.
- 15. Any value estimate provided in the report applies to the entire property, and any pro ration or division of the title into fractional interests will invalidate the value estimate, unless such pro ration or division of interests has been set forth in the report.



- 16. The distribution of the total valuation in this report between land and improvements applies only under the existing program of utilization. Component values for land and/or buildings are not intended to be used in conjunction with any other property or appraisal and are invalid if so used.
- 17. The maps, plats, sketches, graphs, photographs and exhibits included in this report are for illustration purposes only and are to be utilized only to assist in visualizing matters discussed within this report. Except as specifically stated, data relative to size or area of the subject and comparable properties has been obtained from sources deemed accurate and reliable. None of the exhibits are to be removed, reproduced, or used apart from this report.
- 18. No opinion is intended to be expressed on matters which may require legal expertise or specialized investigation or knowledge beyond that customarily employed by real estate appraisers. Values and opinions expressed presume that environmental and other governmental restrictions/conditions by applicable agencies have been met, including but not limited to seismic hazards, flight patterns, decibel levels/noise envelopes, fire hazards, hillside ordinances, density, allowable uses, building codes, permits, licenses, etc. No survey, engineering study or architectural analysis has been made known to CBRE, Inc. unless otherwise stated within the body of this report. If the Consultant has not been supplied with a termite inspection, survey or occupancy permit, no responsibility or representation is assumed or made for any costs associated with obtaining same or for any deficiencies discovered before or after they are obtained. No representation or warranty is made concerning obtaining these items. CBRE, Inc. assumes no responsibility for any costs or consequences arising due to the need, or the lack of need, for flood hazard insurance. An agent for the Federal Flood Insurance Program should be contacted to determine the actual need for Flood Hazard Insurance.
- 19. Acceptance and/or use of this report constitutes full acceptance of the Contingent and Limiting Conditions and special assumptions set forth in this report. It is the responsibility of the Client, or client's designees, to read in full, comprehend and thus become aware of the aforementioned contingencies and limiting conditions. Neither the Appraiser nor CBRE, Inc. assumes responsibility for any situation arising out of the Client's failure to become familiar with and understand the same. The Client is advised to retain experts in areas that fall outside the scope of the real estate appraisal/consulting profession if so desired.
- 20. CBRE, Inc. assumes that the subject analyzed herein will be under prudent and competent management and ownership; neither inefficient or super-efficient.
- 21. It is assumed that there is full compliance with all applicable federal, state, and local environmental regulations and laws unless noncompliance is stated, defined and considered in the appraisal report.
- 22. No survey of the boundaries of the property was undertaken. All areas and dimensions furnished are presumed to be correct. It is further assumed that no encroachments to the realty exist.
- 23. The Americans with Disabilities Act (ADA) became effective January 26, 1992. Notwithstanding any discussion of possible readily achievable barrier removal construction items in this report, CBRE, Inc. has not made a specific compliance survey and analysis of this property to determine whether it is in conformance with the various detailed requirements of the ADA. It is possible that a compliance survey of the property together with a detailed analysis of the requirements of the ADA could reveal that the property is not in compliance with one or more of the requirements of the ADA. If so, this fact could have a negative effect on the value estimated herein. Since CBRE, Inc. has no specific information relating to this issue, nor is CBRE, Inc. qualified to make such an assessment, the effect of any possible non-compliance with the requirements of the ADA was not considered in estimating the value of the subject.
- 24. Client shall not indemnify Appraiser or hold Appraiser harmless unless and only to the extent that the Client misrepresents, distorts, or provides incomplete or inaccurate appraisal results to others, which acts of the Client approximately result in damage to Appraiser. Notwithstanding the foregoing, Appraiser shall have no obligation under this Section with respect to any loss that is caused solely by the active negligence or willful misconduct of a Client and is not contributed to by any act or omission (including any failure to perform any duty imposed by law) by Appraiser. Client shall indemnify and hold Appraiser harmless from any claims, expenses, judgments or other items or costs arising as a result of the Client's failure or the failure of any of the Client's agents to provide a complete copy of the appraisal report to any third party. In the event of any litigation between the parties, the prevailing party to such litigation shall be entitled to recover, from the other, reasonable attorney fees and costs.



ADDENDA

Addendum A

LAND SALE DATA SHEETS

Sale Land - Industrial No. 1

17.06-Acre Site NEC Hwy 62 & Hwy 81 Chickasha, OK 73018 United States

Govt./Tax Agency Grady

Govt./Tax ID 0000-20-07N-07W-3-012-00

Site/Government Regulations

Acres Square feet
Land Area Net 17.060 743,134
Land Area Gross 17.060 743,134

Site Development Status
Shape Irregular
Topography Generally Level
Utilities All

Maximum FAR

Min Land to Bldg Ratio :1

Maximum Density per ac

Frontage Distance/Street 1,000 ft Highway 81
Frontage Distance/Street 700 ft Highway 62
Frontage Distance/Street 1,200 ft Industrial Boulevard

General Plan Specific Plan

Zoning None

Entitlement Status

Sale Summary

Recorded Buyer Scott & Michael Bradford Marketing Time Month(s)
True Buyer Buyer End User

Recorded Seller Chickasha Municipal Authority Seller Type

True Seller Primary Verification Steve LaForge 405.222.3050

Interest Transferred Fee Simple/Freehold Type Sale

Current Use Vacant Date 4/9/2014

Proposed Use Industrial Sale Price \$290,000

Listing Broker None Financing Cash to Seller Selling Broker None Cash Equivalent \$290,000

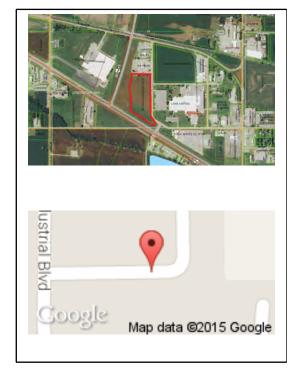
Doc # 4746/188 Dev. Costs \$

Adjusted Price \$290,000

History

<u>Transaction Date</u> <u>Buyer</u> <u>Seller</u> <u>Price</u>

No sales history available for this property.





Sale Land - Industrial No. 1 **Units of Comparison** \$ / Unit \$0.39 /sf \$16,999.00 / ac \$ / Building Area **Financial** Revenue Type Period Ending Source Price Potential Gross Income **Economic Occupancy Economic Loss** Effective Gross Income Expenses Net Operating Income NOI / sf NOI / Unit

Comments

EGIM OER

Net Initial Yield/Cap. Rate

This is the April 2014 sale of a 17.06-acre tract of land on the northeast corner of Highway 62 and Highway 81 near the northwest edge of the Chickasha city limits. It has extensive frontage on two highways and one street. All utilities are available to the site and it is zoned I-2. The site was vacant at the time of sale and the buyer plans an industrial development. The land sold for \$290,000, or \$17,000 per acre.



Sale Land - Industrial No. 2

Industrial Tract East 282 Road Grove, OK 74344 United States

Govt./Tax Agency Delaware Govt./Tax ID 210036726

Site/Government Regulations

Acres Square feet
Land Area Net 2.250 98,010
Land Area Gross 2.250 98,010

Site Development Status

Shape Rectangular
Topography Generally Level
Utilities All at, or nearby

Maximum FAR

Min Land to Bldg Ratio :1

Maximum Density per ac

Frontage Distance/Street ft E 282 Road

General Plan Specific Plan

Zoning I-1

Entitlement Status



No image to display.

Sale Summary

Recorded Buyer Brad Thompson Marketing Time Month(s)

True Buyer Buyer Type
Recorded Seller Joe V & Shirley J Brown Seller Type

True Seller Primary Verification Pub Rcds

Interest Transferred Type Sale

Current Use Vacant Date 9/11/2013

Proposed Use Sale Price \$25,000
Listing Broker Financing Cash to Seller

Selling Broker Cash Equivalent \$25,000

Doc # Bk 2050, Pg 480 Dev. Costs \$

Adjusted Price \$25,000

History

Transaction Date	Transaction Type	<u>Buyer</u>	<u>Seller</u>	<u>Price</u>
		No sales history available for this	s property.	



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Sale	Land - Industrial	No. 2
Units of Comparison		
\$0.26	/ sf \$ / Unit	
\$11,111.00	/ ac \$ / Building Area	а
Financial		
Revenue Type Period Ending Source Price Potential Gross Income Economic Occupancy Economic Loss Effective Gross Income Expenses Net Operating Income NOI / sf NOI / Unit Net Initial Yield/Cap. Rate EGIM		
OER		

The property is located along the south side of East 282 Road, just to the north of Industrial Road 10 in the Grove Industrial Park.



Comments

Sale Land - Industrial No. 3

Industrial Tract
Hall Boulevard
Ponca City, OK 74601
United States

Govt./Tax Agency Kay

Govt./Tax ID 1990-17-026-02E-4-004-02

Site/Government Regulations

Acres Square feet
Land Area Net 17.730 772,319
Land Area Gross 17.730 772,319

Site Development Status

Shape Rectangular

Topography Level, At Street Grade

Utilities All

Maximum FAR

Min Land to Bldg Ratio :1

Maximum Density per ac

Frontage Distance/Street ft Hall Boulevard

General Plan Specific Plan

Zoning I-2

Entitlement Status

Sale Summary

Recorded Buyer MJ&H Fabrication Marketing Time Month(s)
True Buyer Buyer Buyer Type End User

Recorded Seller Ponca City Development Seller Type

Authority

True Seller Primary Verification David Myers & Pub Rcds

Interest Transferred

Current Use Vacant

Proposed Use Manufacturing Facility

Listing Broker

Selling Broker

Doc# Bk, 1618, Pg. 385

Type Sale Date 8/13/2013

Sale Price \$185,000 Financing Cash to Seller

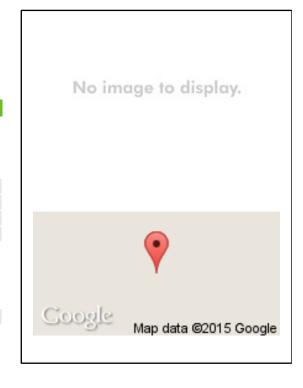
Cash Equivalent \$185,000

Dev. Costs \$

Adjusted Price \$185,000

History

Transaction Date	Transaction Type	<u>Buyer</u>	<u>Seller</u>	<u>Price</u>
		No sales history available for th	is property.	





Sale Land - Industrial No. 3

Units of Comparison

\$0.24 / sf \$ / Unit

\$10,434.00 / ac \$ / Building Area

Financial

Revenue Type

Period Ending

Source

Price

Potential Gross Income

Economic Occupancy

Economic Loss

Effective Gross Income

Expenses

Net Operating Income

NOI / sf

NOI / Unit

Net Initial Yield/Cap. Rate

EGIM

OER

Comments

The property is located along the west side of Hall Boulevard, a short distance northerly from Industrial Boulevard in the Ponca City Airport Industrial Park. The Ponca City Development Authority sets the list price for their land via an independent appraisal. The main purpose of the Ponca City Development Authority is to recruit businesses to Ponca City for job creation and they sometimes utilize reduced land prices as an incentive. Per Mr. David Myers, Executive Director of the Ponca City Development Authority, the sales price of this comparable represents near full appraised value.



Sale Land - Industrial No. 4

Fayetteville Industrial Land 1249 Cato Springs Rd Fayetteville, AR 72701 United States

Govt./Tax Agency Washington

Govt./Tax ID 765-03013-000; 765-03015-000

Site/Government Regulations

Acres Square feet
Land Area Net 16.000 696,960
Land Area Gross 16.000 696,960

Site Development Status
Shape Irregular
Topography Rolling

Maximum FAR

Utilities

Min Land to Bldg Ratio :1

Maximum Density per ac

Frontage Distance/Street 390 ft Cato Springs Rd

Typical City

General Plan Specific Plan

Zoning I-1, Heavy Commercial & Light Industrial

Entitlement Status





\$240,000

Sale Summary

Recorded Buyer Moon Distributors, Inc Marketing Time 11 Month(s)

True Buyer Buyer Type
Recorded Seller David & Judy Stevens Seller Type

True Seller Primary Verification MLS #659186, Deed Records

Interest TransferredFee Simple/FreeholdTypeSaleCurrent UseVacant LandDate7/22/2013Proposed UseIndustrialSale Price\$240,000

Listing Broker Tim Davis - Griffin Co. Financing Cash to Seller Commercial

Selling Broker Hunter Thomason - Flake & Cash Equivalent \$240,000

Kelley
Doc # 2013-24870 Dev. Costs \$

History

Transaction Date	Transaction Type	<u>Buyer</u>	<u>Seller</u>	<u>Price</u>
		No sales history available for this	s property.	

Adjusted Price



Sale Land - Industrial No. 4 **Units of Comparison** \$0.34 /sf \$ / Unit \$15,000.00 / ac \$ / Building Area **Financial** Revenue Type Period Ending Source Price Potential Gross Income **Economic Occupancy Economic Loss** Effective Gross Income Expenses Net Operating Income NOI / sf NOI / Unit Net Initial Yield/Cap. Rate **EGIM**

Comments

OER

The represents the sale of a 16± acre industrial tract of land located along the southern right-of-way of Cato Springs Rd, just east of the Cato Springs Rd/Razorback Rd intersection, in the southern part of the incorporated areas of Fayetteville, AR. The sale included some older improvements that were in disrepair and offered no contributory value to the land.



Addendum B

IMPROVED SALE DATA SHEETS

Sale

Industrial - WH/Distribution/Logistics

No. 1

Warehouse Property W. Sunchase Court Fayetteville, AR 72701 United States

Govt./Tax Agency Washington Govt./Tax ID 765-22184-000

Site/Government Regulations

Acres Square feet

Land Area Net 8.210 358,063

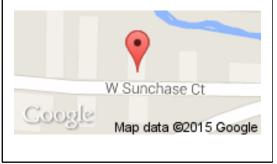
Land Area Gross

Site Development Status	Finished
Shape	Irregular
Topography	Moderate Slope
Utilities	

Maximum Floor AreasfMin Land to Bldg Ratio:1Actual Land to Bldg Ratio4.71:1

Zoning General Plan





Improvements

76,096 sf Floor Count Gross Building Area Rentable Area 76,096 sf Open Concrete Parking Type Usable Area 76,096 sf Parking Ratio /1,000 sf Status Existing Condition Average Occupancy Type Multi-tenant **Exterior Finish** Metal Year Built 1998 Investment Class Year Renovated 10 Number of Buildings

% Office 1.00% Fire Sprinkler System No
% AC 1.00% Rail Access No
Clear Ceiling Height 16 - 18 ft Column Spacing ft
Loading Grade

Sale Summary

 Recorded Buyer
 HEWS ARK, LLC
 Marketing Time
 Month(s)

 True Buyer
 Buyer Type
 Private Investor

 Recorded Seller
 Sunchase Family Farms, LLC
 Seller Type
 Private Investor

 True Seller
 William Lazenby
 Primary Verification
 Public Records

Interest Transferred Leased Fee Type
Current Use Light Industrial Date
Proposed Use Sale Price
Listing Broker Steve Fineberg & Associates, Financing

Inc.

Selling Broker

Doc# 2014-00019291

 Type
 Sale

 Date
 7/29/2014

 Sale Price
 \$1,375,000

 Financing
 Cash to Seller

 Cash Equivalent
 \$1,375,000

 Dev. Costs
 \$0

 Adjusted Price
 \$1,375,000



Industrial - WH/Distribution/Logistics Sale No. History **Transaction Date Price Transaction Type Buyer** <u>Seller</u> No sales history available for this property. **Units of Comparison** Static Analysis Method Eff Gross Inc Mult (EGIM) Buyer's Primary Analysis Op Exp Ratio (OER) Net Initial Yield/Cap. Rate % Price / sf \$18.07 Projected IRR Remaining Lease Term Actual Occupancy at Sale % **Financial** Revenue Type Period Ending Source Price Potential Gross Income **Economic Occupancy Economic Loss** Effective Gross Income Expenses Net Operating Income NOI / sf NOI / Unit Net Initial Yield/Cap. Rate **EGIM**



OER

Comments

Sale

Industrial - Manufacturing/Factory

No. 2

Former - Guardian Glass 1412 South 1st Street Rogers, AR 72756 **United States**

Govt./Tax Agency Benton Govt./Tax ID 02-01449-000

Site/Government Regulations

Acres Square feet

7.880 343,253 Land Area Net

Land Area Gross

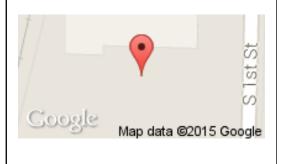
Site Development Status Shape Rectangular Topography Generally Level Utilities All at, or nearby

Maximum Floor Area Min Land to Bldg Ratio :1 Actual Land to Bldg Ratio 6.66:1

Frontage Distance/Street ft S. 1st St.

Zoning General Plan





Improvements

Gross Building Area 51,538 sf Floor Count Open Aggregate Surface Rentable Area Parking Type Usable Area 51,538 sf Parking Ratio /1,000 sf

Status Existing Condition Average Occupancy Type **Exterior Finish** Metal

Year Built 1980 Investment Class

Year Renovated Number of Buildings 1 % Office 2.90% Fire Sprinkler System No % AC

2.90% Rail Access No Clear Ceiling Height 8 - 20 ft Column Spacing

> 5DH & 2DrvIn Loading

> > Sale

Sale Summary

Whistler Group Warehouse, LLC Recorded Buyer Marketing Time 26 Month(s) True Buyer **Buyer Type** End User Recorded Seller Guardian Glass of Rogers Corp Seller Type Corporation

True Seller **Primary Verification** Broker & Pub Rcds

Type

Interest Transferred Fee Simple/Freehold

Current Use Date 3/31/2014 Proposed Use Sale Price \$650,000 Listing Broker Butch Gurganus, Colliers Financing Cash to Seller

International \$650,000

Selling Broker Cash Equivalent 2014/16763 Doc# Dev. Costs \$0

Adjusted Price \$650,000



Case: 1:15-cv-01600 Document #: 30-6 Filed: 04/10/15 Page 64 of 84 PageID #:729

Sale Industrial - Manufacturing/Factory No. 2 History **Transaction Date Price Transaction Type Buyer** <u>Seller</u> 05/2013 Available/Listing \$ **Units of Comparison** Static Analysis Method Eff Gross Inc Mult (EGIM) Buyer's Primary Analysis Owner/Occupier Op Exp Ratio (OER) Net Initial Yield/Cap. Rate % Price / sf \$12.61 Projected IRR 0.00% Remaining Lease Term

Comments

Actual Occupancy at Sale 0%

The property is located along the west side of South 1st Street, a short distance northerly from West Olrich Street in Rogers. This comparable represents a 51,538-square-foot industrial facility and is situated on a 7.88-acre parcel. The improvements were originally constructed in 1980 and were considered in average condition at the time of sale. The exterior walls depict metal construction components and the land-to-building ratio was indicated as 6.66 to 1. The property's clear height ranged from 8' to 20' while the percentage of air conditioning and office space was indicated as 2.9% and 2.9%, respectively. A 1,304 SF dwelling with minimal contributory value was included in the sale. The property was purchased for owner occupancy.



Sale

Industrial - Manufacturing/Factory

No. 3

Union Manurfacturing Building

1 Trans Tech Drive Union, MO 63084 United States

Govt./Tax Agency Franklin

Govt./Tax ID 17-5-220-0-015-053600

Site/Government Regulations

Acres Square feet 8.450 368.082

Land Area Net 8.450 368,082

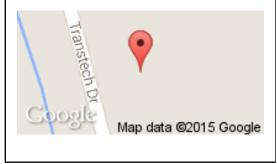
Land Area Gross

Site Development Status
Shape
Topography
Utilities

Maximum Floor AreasfMin Land to Bldg Ratio:1Actual Land to Bldg Ratio6.67:1

Zoning General Plan





Improvements

55,200 sf Floor Count Gross Building Area 55,200 sf Rentable Area Parking Type Surface /1,000 sf Usable Area Parking Ratio sf Status Existing Condition Average Occupancy Type **Exterior Finish** Metal Year Built 1994 Investment Class

Year Renovated

% Office
4.50%

% AC
100.00%

Number of Buildings
1

Fire Sprinkler System yes
Rail Access

Clear Ceiling Height 18 - 20 ft Column Spacing ft

Loading 3 dock high, 1 drive in

Sale Summary

Recorded Buyer Black Creek Management Marketing Time 7 Month(s)
True Buyer Buyer Buyer End User
Recorded Seller Coinco Seller Type

True Seller Primary Verification Broker

 Interest Transferred
 Type
 Sale

 Current Use
 Date
 5/22/2013

 Proposed Use
 Sale Price
 \$1,300,000

Listing Broker CBRE Ben Haas - 314.655.6054 Financing Market Rate Financing

Selling Broker Cash Equivalent \$1,300,000

Doc# '00000008965 Dev. Costs \$
Adjusted Price \$1,300,000



Industrial - Manufacturing/Factory Sale No. 3 History **Transaction Date Transaction Type** Seller **Price Buyer** No sales history available for this property. **Units of Comparison** Static Analysis Method Eff Gross Inc Mult (EGIM) **Buyer's Primary Analysis** Op Exp Ratio (OER) Net Initial Yield/Cap. Rate % Price / sf \$23.55 Projected IRR Remaining Lease Term Actual Occupancy at Sale %

Financial

Revenue Type

Period Ending

Source

Price

Potential Gross Income

Economic Occupancy

Economic Loss

Effective Gross Income

Expenses

Net Operating Income

NOI / sf

NOI / Unit

Net Initial Yield/Cap. Rate

EGIM

OER

Comments

This represents the May 2013 transfer of a 55,200 square foot single-tenant industrial building in Union, Franklin County, Missouri. The comparable was constructed in in 1994, was renovated in 1996, and reflected average overall condition at the time of sale. The property is situated in the North Loop Industrial Park; and has an 8.45 acre site, indicating a land-to-building ratio of 6.67 to 1. The property featured three loading docks and one overhead door, with an 18' - 20' clear ceiling height. The comparable was purchased for owner-occupancy by Coinco in May of 2013 for \$1.3 Million or \$23.55 per square foot.



Sale

Industrial - WH/Distribution/Logistics

No. 4

Office Warehouse 2435 Cooper Drive Ardmore, OK 73401 **United States**

Govt./Tax Agency Carter Govt./Tax ID 54541

Site/Government Regulations

Acres Square feet 7.150 311,454

Land Area Net Land Area Gross

Site Development Status Shape Topography Utilities

Maximum Floor Area sf Min Land to Bldg Ratio :1 Actual Land to Bldg Ratio 7.70:1

Zoning General Plan





Improvements

40,435 sf Floor Count Gross Building Area 40,435 sf Open Rentable Area Parking Type /1,000 sf Usable Area Parking Ratio sf Status Existing Condition Average

Occupancy Type

Year Built 1995

Year Renovated

% Office 34.90% % AC 100.00% Clear Ceiling Height 24 - 32 ft **Exterior Finish**

Tilt Up Concrete

Investment Class

Number of Buildings 1 Fire Sprinkler System Yes Rail Access No Column Spacing ft 15 D/G Loading

Sale Summary

Sovereign Properties Holding Co

Recorded Buyer LLC

True Buyer

Recorded Seller Ardmore Development Authority

True Seller

Interest Transferred Current Use

Proposed Use Listing Broker

Selling Broker

Doc# 00000004795 Marketing Time

61 Month(s)

Buyer Type Seller Type

Primary Verification

Type Sale Date 4/4/2013 Sale Price \$1,200,000 Financing Market Rate Financing

Seller

Cash Equivalent \$1,200,000

Dev. Costs \$0

Adjusted Price \$1,200,000



Industrial - WH/Distribution/Logistics Sale History **Transaction Date Transaction Type** <u>Seller</u> **Price Buyer** No sales history available for this property. **Units of Comparison** Static Analysis Method Other (see comments) Eff Gross Inc Mult (EGIM) 6.01 Buyer's Primary Analysis Other Op Exp Ratio (OER) 45.57% Net Initial Yield/Cap. Rate 9.06% \$29.68 Price / sf

Remaining Lease Term

-inan	ובוח
Finan	ıvıaı

Projected IRR

Actual Occupancy at Sale 0%

Revenue Type	Other See Comments
Period Ending	N/A
Source	Appraiser
Price	\$1,200,000
Potential Gross Income	\$221,828
Economic Occupancy	10%
Economic Loss	\$199,645
Effective Gross Income	\$199,645
Expenses	\$90,979
Net Operating Income	\$108,666
NOI / sf	\$3
NOI / Unit	N/A
Net Initial Yield/Cap. Rate	9.06%
EGIM	6.01%
OER	45.57%

0.00%

Comments

This 40,435 square foot industrial property sold on April 4th, 2013 for \$1,200,000 or \$29.68 psf. The property was vacant at the time of the sale and will be owner occupied. The cap rate was drived from the market



Sale

Industrial - WH/Distribution/Logistics

No. 5

K & M Tire, Inc.

1120 East State Highway 152 Mustang, OK 73064 United States

Govt./Tax Agency Canadian

Govt./Tax ID 090096351, 090121503

Site/Government Regulations

Acres Square feet 12.250 533,610

Land Area Net Land Area Gross

Site Development Status	
Shape	
Topography	
Utilities	

Maximum Floor Area sf Min Land to Bldg Ratio :1 Actual Land to Bldg Ratio 11.12:1

Zoning General Plan



Improvements

48,000 sf Floor Count Gross Building Area 48,000 sf Parking Type Open Aggregate Surface Rentable Area Usable Area Parking Ratio /1,000 sf Status Existing Condition Average Occupancy Type **Exterior Finish** Metal Year Built 1996 Investment Class Year Renovated Number of Buildings 1 % Office 0.00% Fire Sprinkler System None % AC 0.00% Rail Access None

Loading At Grade

Column Spacing

Sale Summary

Clear Ceiling Height

 Recorded Buyer
 K&M Tire, LLC
 Marketing Time
 22 Month(s)

 True Buyer
 Buyer Type
 End User

 Recorded Seller
 Ellison Investments, L.L.C.
 Seller Type

 True Seller
 Primary Verification
 Costar/Broker

Interest Transferred Current Use Proposed Use

Listing Broker Kris Davis - (405) 286-6153

20 ft

Selling Broker

Doc# 003994000101

 Type
 Sale

 Date
 3/12/2013

 Sale Price
 \$1,000,000

 Financing
 Cash to Seller

 Cash Equivalent
 \$1,000,000

 Dev. Costs
 \$

 Adjusted Price
 \$1,000,000

ft



Industrial - WH/Distribution/Logistics Sale No. 5 History **Transaction Date Transaction Type** <u>Seller</u> **Price Buyer** No sales history available for this property. **Units of Comparison** Static Analysis Method Eff Gross Inc Mult (EGIM) **Buyer's Primary Analysis** Op Exp Ratio (OER) Net Initial Yield/Cap. Rate % Price / sf \$20.83 % Projected IRR Remaining Lease Term Actual Occupancy at Sale %

Financial

Revenue Type

Period Ending

Source

Price

Potential Gross Income

Economic Occupancy

Economic Loss

Effective Gross Income

Expenses

Net Operating Income

NOI / sf

NOI / Unit

Net Initial Yield/Cap. Rate

EGIM

OER

Comments

This comparable represents the sale of a 48,000 square foot warehouse facility located at 1120 East State Highway 152 in Mustang, Oklahoma. It was reported that the seller was motivated to sell the property. As such, the property reportedly sold slightly below market. The buyer intends to use the facility for a distribution warehouse.



Addendum C

PRÉCIS METRO REPORT - ECONOMY.COM, INC.

Moody's **ANALYTICS**

JOPLIN MO

Data Buffet® MSA code: MJOP

MEDICAL





2013-2015 4th quintile

2013-2018 Best=1, Worst=392

EMPLOYMENT GROWTH RANK

RELATIVE COSTS I IVING BUSINESS U.S.=100% **ANALYSIS**

VITALITY RFI ATIVE U.S.=100% Best=1, Worst=384

BUSINESS CYCLE STATUS

AUGUST 2014



STRENGTHS & WEAKNESSES

STRENGTHS

- » Low housing costs in relation to local income and national median price.
- Favorable location on major trade route.
- » Exposure to farm commodities.

WEAKNESSES

- » The need for tornado-proof structures, which will hinder business investment.
- » Depressed income growth due to low-valueadded service jobs.
- Dependence on declining manufacturing.

FORECAST RISKS

SHORT TERM



LONG TERM



RISK EXPOSURE 2014-2019

Highest=1 4th quintile Lowest=384

UPSIDE

- » Transportation and warehousing becomes more cost-efficient.
- National recovery boosts manufacturing exports and freight trucking more than expected.

DOWNSIDE

- » Rebuilding from the tornado is slower than anticipated, holding back in-migration.
- Housing does not contribute meaningfully to the recovery.

Recent Performance. Joplin's expansion has slowed, with modest job growth so far this year. Private services have backpedaled, but in the goods-producing arena gains in construction have more than offset losses in manufacturing. Not surprisingly, factory output is growing more slowly than that of the state and the nation. Stronger growth in average weekly earnings has yet to manifest in more home sales, and consequently an uptick in homebuilding has led to additional supply that has kept house price growth muted.

Industry. The easing of regulations to attract businesses following the 2011 tornado is having a discernible effect on the metro area and will benefit the economy in coming quarters. Heartland Pet Foods has taken advantage of favorable tax incentives, adding 150 jobs to a new facility in August, and Turbo Supply, an engine turbocharger manufacturer, is expanding its operations and making 70 permanent hires. Also, EaglePicher Technologies is building a new facility that will increase its capacity to produce lithium-ion batteries for the Department of Defense and swell its workforce to 130 employees. The arrival of new manufacturers has encouraged Hertz to open a new facility to serve as a hub for industrial equipment rentals in the country's midsection, leading to more jobs in wholesale trade. Transportation and warehousing are other important drivers, with top employers Conway and Tri State Motor expanding in response to rising truck tonnage. Industry employment is at a multiyear high and will grow at an above-average rate next year.

Food processing. Despite the high-profile additions in manufacturing, food and dairy processing are what drives JOP's outsize factory sector, which will once again struggle to expand employment in 2015. Demand from abroad

has waned as a stronger U.S. dollar has made American products more expensive to overseas buyers. Dairy processors in JOP have suffered, though most of what is produced in the metro area stays inside the country's borders. Higher cattle prices are squeezing the profit margins of some producers—the Federal Reserve's latest Beige Book noted weaker activity in the Kansas City Fed district, though lower prices for some agricultural commodities are benefiting other food processors. However, with productivity enhancements limiting the need for additional labor, the forecast anticipates a slight reduction in industry payrolls even as production rises in the coming year.

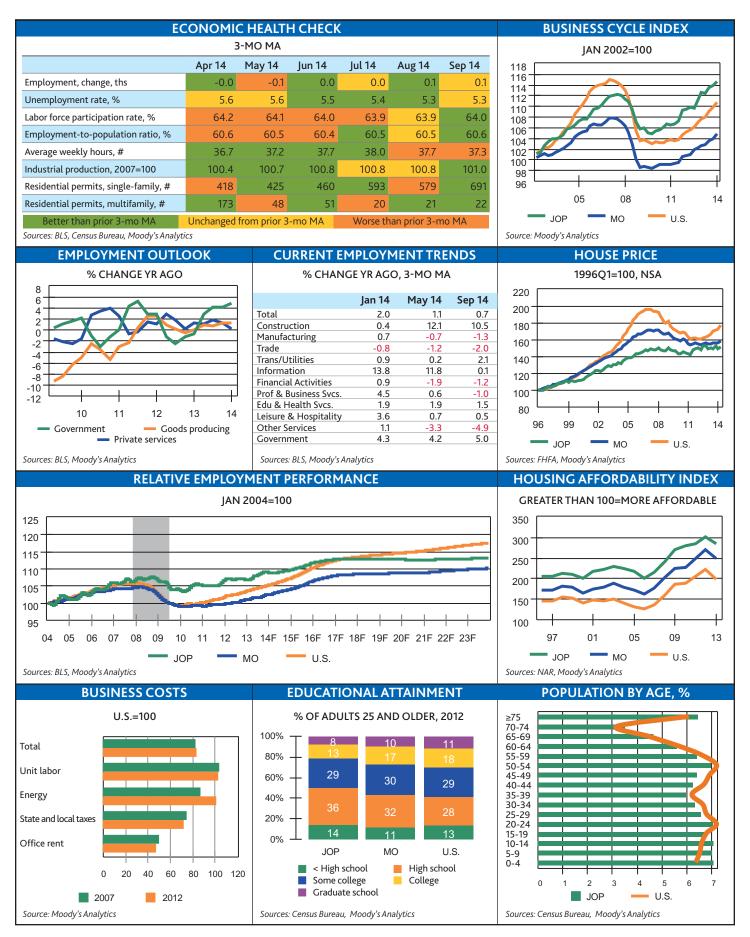
Business services. Some new investment next year will be of the low-value-added variety. The metro area has a relatively unskilled workforce, with educational attainment below average. Just one-fifth of the adult population has a bachelor's degree or higher, the second lowest in the state. However, ample, cheap labor is attracting business service providers, and call centers have been popping up with more than 1,000 net new additions in recent years. The trend is expected to persist, with APAC planning to add 150 positions in the coming months. These jobs are not high-paying, but they will nonetheless boost wage income and consumer spending in JOP.

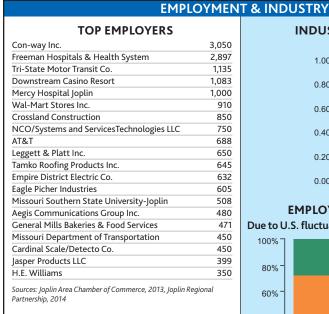
Joplin's economy will soon strengthen, but the metro area will struggle to close its performance gap with the rest of the state in 2015. JOP will not get much help from manufacturing, but logistics will be a pillar of strength and back-office gains will help services and commercial real estate. Weak population growth creates downside risk for housing and other consumer-related industries.

Christopher Velarides 1-866-275-3266 October 2014 help@economy.com

MOODY'S RATING NIP CITY

	417	A	AS OF NO	OV 09, 201	0	,					1 0	,
2008	2009	2010	2011	2012	2013	INDICATORS	2014	2015	2016	2017	2018	2019
7.4	7.7	7.6	7.4	7.5	7.6	Gross metro product (C09\$ bil)	7.6	7.8	8.0	8.2	8.3	8.5
-0.8	4.0	-1.4	-2.5	2.1	0.3	% change	-0.0	3.5	2.7	1.8	1.8	2.0
80.6	79.0	78.6	79.2	80.4	81.3	Total employment (ths)	82.0	83.2	84.4	84.9	84.9	84.8
1.0	-2.0	-0.5	0.7	1.6	1.0	% change	0.9	1.4	1.5	0.5	-0.0	-0.1
5.2	8.2	8.3	7.7	6.1	5.7	Unemployment rate (%)	5.3	4.8	4.7	4.5	4.4	4.4
5.2	0.2	1.9	4.3	5.2	0.1	Personal income growth (%)	1.9	5.5	5.6	4.6	3.9	3.1
39.6	38.5	37.9	39.0	39.2	39.3	Median household income (\$ ths)	39.0	40.6	42.1	43.7	45.2	46.4
172.7	174.4	175.9	176.7	174.5	175.2	Population (ths)	175.5	175.9	176.4	176.8	177.4	177.9
0.9	1.0	0.9	0.5	-1.3	0.4	% change	0.2	0.2	0.2	0.3	0.3	0.3
0.5	0.7	0.7	-0.1	-3.0	0.1	Net migration (ths)	-0.4	-0.3	-0.2	-0.2	-0.1	-0.1
212	153	144	189	176	463	Single-family permits (#)	400	415	525	537	503	465
55	65	58	121	103	105	Multifamily permits (#)	110	157	162	144	137	135
85.4	82.2	82.1	82.7	87.3	92.8	Existing-home price (\$ ths)	96.7	99.9	101.7	103.7	106.3	110.1







U.S.

MIGRATION F	LOWS
INTO JOPLIN, MO	NUMBER OF MIGRANTS
Fayetteville, AR	565
Springfield, MO	304
Kansas City, MO	157
Tulsa, OK	76
Phoenix, AZ	49
St. Louis, MO	46
Oklahoma City, OK	30
Wichita, KS	29
Chicago, IL	26
Dallas, TX	25
Total in-migration	6,331
FROM JOPLIN, MO	
Fayetteville, AR	637
Springfield, MO	371
Kansas City, MO	234
Tulsa, OK	147
St. Louis, MO	56
Oklahoma City, OK	55
Columbia, MO	47
Fort Worth, TX	43
Houston, TX	39
Dallas, TX	34
Total out-migration	6,201
Net migration	130

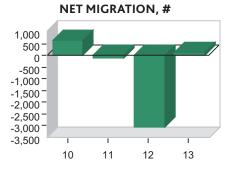
PUBLIC Federal 401 State 1,742 Local 8,045

Sector	% of Tota	al Employn	nent	Average Annual Earnings			
	JOP	МО	U.S.	JOP	МО	U.S.	
Mining	0.1%	0.1%	0.6%	nd	\$49,927	\$102,891	
Construction	3.4%	3.9%	4.3%	\$37,499	\$54,258	\$58,319	
Manufacturing	15.8%	9.2%	8.8%	\$55,955	\$69,164	\$76,695	
Durable	52.0%	58.5%	62.8%	nd	\$67,758	\$78,386	
Nondurable	48.0%	41.5%	37.2%	nd	\$71,108	\$73,878	
Transportation/Utilities	9.3%	3.5%	3.7%	nd	\$57,901	\$63,403	
Wholesale Trade	3.8%	4.3%	4.2%	nd	\$73,894	\$80,081	
Retail Trade	12.2%	11.0%	11.1%	\$29,398	\$29,491	\$32,389	
Information	1.7%	2.1%	2.0%	\$57,975	\$101,219	\$98,446	
Financial Activities	3.5%	6.0%	5.8%	\$25,282	\$42,875	\$51,839	
Prof. and Bus. Services	9.8%	12.7%	13.6%	\$38,425	\$59,859	\$63,456	
Educ. and Health Services	15.4%	15.9%	15.5%	\$48,852	\$48,862	\$51,633	
Leisure and Hosp. Services	9.7%	10.3%	10.4%	\$16,166	\$22,771	\$24,837	
Other Services	2.9%	4.2%	4.0%	\$27,977	\$32,293	\$34,727	
Government	12.5%	16.5%	16.0%	\$49,232	\$59,529	\$71,267	

COMPARATIVE EMPLOYMENT AND INCOME

0%

Not due to U.S. Due to U.S.



	2010	2011	2012	2013
Domestic	133	-279	-3,203	-58
Foreign	518	152	160	162
Total	651	-127	-3,043	104

Sources: IRS (top), 2011, Census Bureau, Moody's Analytics

	PER CAPITA INCOME
	\$ THS
45	
41-	
35-	
29 -	
23	 1
	02 03 04 05 06 07 08 09 10 11 12 13
201	13 JOP \$33,618 MO \$40,663 U.S. \$44,765
Sourc	ces: BEA, Moody's Analytics

HIGH-TECH EMPLOYMENT			
Ths % of total			
JOP	1.8	2.2	
U.S.	6,431.1	4.7	
HOUSING-RELATED EMPLOYMENT			
	MPLOY	MENT	
	MPLOY Ths	MENT % of total	

	NAICS	Industry	Location Quotient	Employees (ths)
	5511	Management of companies & enterprises	1.3	1.6
픙	3115	Dairy product manufacturing	11.9	0.9
E	4251	Wholesale elect. mrkts, agents & brokers	0.9	0.5
	GVF	Federal Government	0.2	0.4
	4841	General freight trucking	8.4	4.8
	6221	General medical and surgical hospitals	1.3	3.5
Σ	6211	Offices of physicians	0.8	1.3
	2382	Building equipment contractors	1.1	1.2
	GVL	Local Government	1.0	8.7
>	7225	Restaurants and other eating places	1.1	6.6
ρ	FR	Farms	2.0	3.3
	4529	Other general merchandise stores	1.9	2.1
So	urce: Moo	dv's Analytics. 2014		

LEADING INDUSTRIES BY WAGE TIER

About Moody's Analytics Economic & Consumer Credit Analytics

Moody's Analytics helps capital markets and credit risk management professionals worldwide respond to an evolving marketplace with confidence. Through its team of economists, Moody's Analytics is a leading independent provider of data, analysis, modeling and forecasts on national and regional economies, financial markets, and credit risk.

Moody's Analytics tracks and analyzes trends in consumer credit and spending, output and income, mortgage activity, population, central bank behavior, and prices. Our customized models, concise and timely reports, and one of the largest assembled financial, economic and demographic databases support firms and policymakers in strategic planning, product and sales forecasting, credit risk and sensitivity management, and investment research. Our customers include multinational corporations, governments at all levels, central banks and financial regulators, retailers, mutual funds, financial institutions, utilities, residential and commercial real estate firms, insurance companies, and professional investors.

Our web periodicals and special publications cover every U.S. state and metropolitan area; countries throughout Europe, Asia and the Americas; the world's major cities; and the U.S. housing market and other industries. From our offices in the U.S., the United Kingdom, the Czech Republic and Australia, we provide up-to-the-minute reporting and analysis on the world's major economies.

Moody's Analytics added Economy.com to its portfolio in 2005. Now called Economic & Consumer Credit Analytics, this arm is based in West Chester PA, a suburb of Philadelphia, with offices in London, Prague and Sydney. More information is available at www.economy.com.

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Addendum D

CLIENT CONTRACT INFORMATION



Appraisal Engagement Contract

January 16, 2015

Steven Ogasawara, MAI, SRA

Managing Director
CBRE, Inc. Valuation & Advisory Services
311 South Wacker Drive, Suite 400
Chicago, IL 60606
T 312.935.1454
F 312.233.8660
steven.ogasawara@cbre.com

Re: File #10-09-1309D

5897 State Hwy. 59, Goodman, MO

File **#11-12-1397B**

511 Industrial Park Road A, Grove, MO

Dear Mr. Ogasawara,

Please accept this letter as your authorization to prepare two appraisals, one for each of the above referenced properties. It is understood by acceptance of this engagement that any private, confidential, or proprietary information provided will be kept strictly confidential. Also, please do not discuss your valuation assumptions, conclusions, related business, or the appraisal fee with anyone other than a member of The PrivateBank Corporation.

The PrivateBank Corporation is your client for this assignment and will use your appraisal for collateral valuation and internal decision-making. Your report should reflect good appraisal practice and comply with the current version of the Uniform Standards of Professional Appraisal Practice (USPAP), Title XI of the Federal Financial Institutions Reform Recovery and Enforcement Act of 1989 (FIRREA) and the procedures and guidelines set forth by The PrivateBank Corporation.

<u>Please Note: In accordance with regulations, this Engagement Letter must be included in the addenda of the appraisal report.</u>

Property Description: Two industrial properties: (A) Goodman, MO – a 99,200-sq.ft., three-building production facility, and (B) Grove, MO – a 56,640 sq.ft facility

Property Contact Person: Jim Granacher (479) 381-1053

Delivery Date: February 6, 2015

Property Contact Requirements: <u>Within 3 days</u> of receipt of this contract, submit any requests for information to the property contact listed above and arrange for a property inspection.

If you have not received all required information within 5 days of the contract date, or if any time you believe the report may be delayed, contact Doug Jirka via email at djirka@theprivatebank.com.

Delivery Requirements:

Please send an electronic copy of your appraisal report and invoice (separate file) via email as an Adobe PDF file to appraisal@theprivatebank.com no later than the delivery date. (Failure to send the electronic invoice with the appraisal will result in delayed payment). When sending your report, please do not apply any restrictions or other security features to the PDF file. We will password secure the appraisal subsequent to our internal review.

The PrivateBank limits the size of incoming emails to <u>7MB</u>. Hard copies of the appraisal are not required.

<u>Please include the job number</u> of the assignment on the cover of the appraisal as well as the invoice.

If a discounted cash flow analysis is required, please use Argus Real Estate software. Please include all of the program reports, i.e., rent roll, input assumptions, supplemental schedules, etc. in the addenda of the report. Also, please e-mail the Argus data files with the reports.

Please address your electronic appraisal report and Invoice as follows.

Mr. Daniel R. Berenschot, MAI
Managing Director
Appraisal Risk Management
The PrivateBank
120 South LaSalle Street
Chicago, Illinois 60603

Your appraisal report will be reviewed considering the above requirements, procedures and guidelines and the bank's review policy. The Bank's reviewer may call you for questions or clarifications after the report has been reviewed. Any changes or corrections to your report required because of non-compliance with FIRREA, with good appraisal policy or with the above Requirements, Procedures and Guidelines will be made in a timely manner without additional cost to the Bank.

Appraisal Fee: It is my understanding that the fee for this assignment is \$7,000 (\$3,500 per appraisal) inclusive of all costs necessary to complete the reports. Any additional costs in excess of this fee must be approved in advance by Doug Jirka at (312) 564-6845.

<u>S</u>	CO	pe	of	W	orl	k

Interest Appraised: Fee Simple

Appraisal Premise: Market Value

Value Requested: As-ls.

Report Type: Summary Appraisal Report

Please include your state license/certification number under your signature in the appraisal report. In addition, you are required to prominently report any apparent or known environmental contamination and to identify the subject's location on the applicable FEMA map.

When estimating a Leased Fee Value, if it is determined that a positive or negative leasehold exists, a fee simple value is required. Conversely, please include verbiage indicating that contract rent is representative of market rent and that no positive or negative leasehold interest exists.

Please return a signed copy by email and include a copy of this contract in the addenda of your report.

Sincerely, Accepted and Agreed:

Mr. Doug Jirka Appraisal Officer Appraisal Risk Management

The PrivateBank 120 South LaSalle Street Chicago, Illinois 60603

Phone: 312-564-6845

Djirka@theprivatebank.com

Dated: 1/16/2015

Addendum E

QUALIFICATIONS

QUALIFICATIONS OF

P. SCOTT RYAN
Senior Appraiser

CBRE, INC.
VALUATION & ADVISORY SERVICES
4520 Main Street, Suite 600
Kansas City, Missouri 64111
(816) 968-5831 Direct Line
(816) 968-5890 Fax
scott.ryan2@cbre.com

FORMAL EDUCATION

Baker University – M.B.A., 1996 Kansas State University – B.A. (Finance), 1988

PROFESSIONAL EDUCATION

All current requirements have been completed for each of the state's certifications.

PROFESSIONAL AFFILIATIONS & DESIGNATIONS ATTAINED

General Certified Real Property Appraiser

General Certified Real Estate Appraiser

State of Kansas (KS-G-644)

State of Missouri (MO-2004000519)

State Certified General Appraiser

State of Louisiana (G3897)

Certified General Real Estate Appraiser

State of Oklahoma (13054CGA)

EMPLOYMENT EXPERIENCE

Senior Appraiser with over 10 years experience in commercial real estate valuation.

December 1989 – November Frontier Farm Credit Ottawa, Kansas 2003

Agricultural Real Estate

Valuation

November 2003 – July 2007 Integra Realty Resources Westwood, Kansas

Commercial Real Estate

Valuation

July 2007 – Present CBRE, Inc. Kansas City, Missouri

Valuation & Advisory Services

State of Missour;

Department of Insurance, Financial Institutions and Professional Registration Division of Professional Registration Real Estate Appraisers Commission State Certified General Real Estate Appraiser

VALID THROUGH JUNE 30, 2016 ORIGINAL CERTIFICATE/LICENSE NO. 2004000519

PATRICK S RYAN CBRE, INC. 4520 MAIN STREET, SUITE 600 KANSAS CITY MO 64111 USA

Vanena Beaucharrys EXECUTIVE DIRECTOR

Jane Q. Rackers

DIVISION DIRECTOR

QUALIFICATIONS OF

Chris M. Williams, MAI Managing Director

CBRE, INC.
VALUATION & ADVISORY SERVICES
4717 Grand Avenue, Suite 500
Kansas City, Missouri 64112
(816) 968-5818 Direct Line
(816) 968-5878 Fax
christopher.williams@cbre.com

FORMAL EDUCATION

University of Missouri, Kansas City – M.B.A., 1997 University of Kansas – B.S. (Business Administration), 1995

PROFESSIONAL EDUCATION

All current requirements have been completed for each of the state's certifications.

PROFESSIONAL AFFILIATIONS & DESIGNATIONS ATTAINED

Designated Member (MAI)
Licensed Real Estate Agent
General Certified Real Estate Appraiser
State of Texas (TX-1338787-G)

EMPLOYMENT EXPERIENCE

October 1997 – February 2003	Hughes & Company	Leawood, Kansas
	Commercial Real Estate Valuation, specializing in Golf Courses.	
March 2003 – July 2007	Integra Realty Resources Commercial Real Estate Valuation	Westwood, Kansas
July 2007 – Present	CBRE, Inc. Valuation & Advisory Services	Kansas City, Missouri

State of Missouri

Division of Professional Registration
State Certified General Real Estate Appraiser

VALID THROUGH JUNE 30, 2016
ORIGINAL CERTIFICATE/LICENSE NO. 2004030518
CHRIS M WILLIAMS
6352 NORESTON
SHAWNEE KS: 66218
USA

FOR MY MY WE

CHRIS M WILLIAMS 6352 NORESTON SHAWNEE KS 66218 USA



Case: 1:15-cv-01600 Document #: 30-7 Filed: 04/10/15 Page 1 of 83 PageID #:750

EXHIBIT F
(Grove Property Appraisal)



USA TANK 511 Industrial Park Road A Grove, Delaware County, Oklahoma 74345 CBRE, Inc. File No. 15-361HO-0303-2 Client Reference No. 11-12-1397B

Daniel Berenschot, MAI Managing Director THE PRIVATEBANK CORPORATION 120 South LaSalle Street Chicago, Illinois 60603



Case: 1:15-cv-01600 Document #: 30-7 Filed: 04/10/15 Page 3 of 83 PageID #:752

VALUATION & ADVISORY SERVICES



T 816-756-3535 F 816-968-5890

www.cbre.com

March 17, 2015

Daniel Berenschot, MAI
Managing Director
THE PRIVATEBANK CORPORATION
120 South LaSalle Street
Chicago, Illinois 60603

RE: Appraisal of USA Tank

511 Industrial Park Road A

Grove, Delaware County, Oklahoma CBRE, Inc. File No. 15-361HO-0303-2 Client Reference No. 11-12-1397B

Dear Mr. Berenschot:

At your request and authorization, CBRE, Inc. has prepared an appraisal of the market value of the referenced property. Our analysis is presented in the following Appraisal Report.

The subject is a 56,460-square foot industrial (manufacturing) facility located at 511 Industrial Park Road A in Grove, Oklahoma. The improvements were constructed in 2003 and are situated on an 8.47-acre site. The clear height of the improvements is 20 feet and the office finish approximates 9.3%.

Based on the analysis contained in the following report, the market value of the subject is concluded as follows:

Appraisal Premise	Interest Appraised	Date of Value	Value Conclusion
As Is	Fee Simple Estate	March 10, 2015	\$1,200,000

The report, in its entirety, including all assumptions and limiting conditions, is an integral part of, and inseparable from, this letter.

The following appraisal sets forth the most pertinent data gathered, the techniques employed, and the reasoning leading to the opinion of value. The analyses, opinions and conclusions were developed based on, and this report has been prepared in conformance with, the guidelines and recommendations set forth in the Uniform Standards of Professional Appraisal Practice (USPAP), the requirements of the Code of Professional Ethics and Standards of Professional Appraisal

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Daniel Berenschot, MAI March 17, 2015 Page 2

Practice of the Appraisal Institute. It also conforms to Title XI Regulations and the Financial Institutions Reform, Recovery, and Enforcement Act of 1989 (FIRREA) updated in 1994 and further updated by the Interagency Appraisal and Evaluation Guidelines promulgated in 2010.

The intended use and user of our report are specifically identified in our report as agreed upon in our contract for services and/or reliance language found in the report. No other use or user of the report is permitted by any other party for any other purpose. Dissemination of this report by any party to non-client, non-intended users does not extend reliance to any other party and CBRE will not be responsible for unauthorized use of the report, its conclusions or contents used partially or in its entirety.

It has been a pleasure to assist you in this assignment. If you have any questions concerning the analysis, or if CBRE can be of further service, please contact us.

Respectfully submitted,

CBRE - VALUATION & ADVISORY SERVICES

P. Scott Ryan Senior Appraiser

Oklahoma Certificate 13054CGA

www.cbre.com/P_Scott_Ryan

Phone: 816-968-5831 Fax: 816-968-5890

Email: scott.ryan2@cbre.com

Chris Williams, MAI Managing Director

Oklahoma Certificate 12867CGA www.cbre.com/Christopher Williams

In Neller

Phone: 816-968-5818 Fax: 816-968-5890

Email: christopher.williams@cbre.com



Certification

We certify to the best of our knowledge and belief:

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are our personal, impartial and unbiased professional analyses, opinions, and conclusions.
- 3. We have no present or prospective interest in or bias with respect to the property that is the subject of this report and have no personal interest in or bias with respect to the parties involved with this assignment.
- 4. Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 5. Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 6. This appraisal assignment was not based upon a requested minimum valuation, a specific valuation, or the approval of a loan.
- 7. Our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice, as well as the requirements of the State of Oklahoma.
- 8. The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the requirements of the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.
- 9. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- 10. As of the date of this report, Chris Williams, MAI has completed the continuing education program for Designated Members of the Appraisal Institute.
- 11. As of the date of this report, P. Scott Ryan has completed the Standards and Ethics Education Requirements for Candidates/Practicing Affiliates of the Appraisal Institute.
- 12. P. Scott Ryan has and Chris Williams, MAI has not made a personal inspection of the property that is the subject of this report.
- 13. No one provided significant real property appraisal assistance to the persons signing this report.
- 14. Valuation & Advisory Services operates as an independent economic entity within CBRE, Inc. Although employees of other CBRE, Inc. divisions may be contacted as a part of our routine market research investigations, absolute client confidentiality and privacy were maintained at all times with regard to this assignment without conflict of interest.
- 15. P. Scott Ryan and Chris Williams, MAI have provided services, as an appraiser, regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.

P. Scott Ryan

P. Sutt Ryan

Oklahoma Certificate 13054CGA

Chris Williams, MAI

Oklahoma Certificate 12867CGA

In Nedles



Subject Photographs



Aerial View







Photo 1 Photo 2





Photo 3 Photo 4





Photo 5 Photo 6







Photo 7 Photo 8





Photo 9 Photo 10





Photo 11 Photo 12



Executive Summary

Property Name USA Tank

Location 511 Industrial Park Road A, Grove, Delaware

County, Oklahoma 74345

Client Reference Number 11-12-1397B

Highest and Best Use

As If Vacant Hold for future development

As Improved Industrial

Property Rights Appraised

Fee Simple Estate

Date of Report

March 17, 2015

Date of Inspection

March 10, 2015

Estimated Exposure Time

12 Months

Estimated Marketing Time

12 Months

Land Area 8.47 AC 368,953 SF

Improvements

Property Type Industrial (Manufacturing)

Number of Buildings 1
Number of Stories 1

Gross Building Area 56,460 SF
Clear Height 20 Ft.
Percent Office 9.3%
Year Built 2003
Condition Average

Major Tenants

USA Tank 56,460 SF **Buyer Profile** Investor-Local

 VALUATION
 Total
 Per SF

 Land Value
 \$110,000
 \$0.30

 Cost Approach
 \$1,200,000
 \$21.25

 Sales Comparison Approach
 \$1,200,000
 \$21.25

Appraisal Premise	Interest Appraised	Date of Value	Value
As Is	Fee Simple Estate	March 10, 2015	\$1,200,000



STRENGTHS, WEAKNESSES, OPPORTUNITIES AND THREATS (SWOT)

Strengths/ Opportunities

- The subject is 100% owner-occupied.
- The subject was constructed in 2003 and has no significant deferred maintenance evident.

Weaknesses/Threats

- The subject is located in a small town in rural Oklahoma which is not typically preferred by investors.
- Exposure & visibility to the subject are somewhat limited due to the location of the improvements at a dead end of Industrial Road A.

EXTRAORDINARY ASSUMPTIONS

An extraordinary assumption is defined as "an assumption directly related to a specific assignment, as of the effective date of the assignment results, which if found to be false, could alter the appraiser's opinions or conclusions."

• The appraisers have reconciled the improvement sizes utilized in our analysis with documents provided by the property contact, the subject tax records and building measurements conducted as part of our site inspection. CBRE does not represent that our measurements are precise but represent this to be our best estimate. We are not qualified surveyors or engineers and recommend that a qualified engineer be retained by the client to ascertain a definitive measurement. Should an engineering or similar report indicate a different building size conclusion, we reserve the right to amend this report.

HYPOTHETICAL CONDITIONS

A hypothetical condition is defined as "a condition, directly related to a specific assignment, which is contrary to what is known by the appraiser to exist on the effective date of the assignment results, but is used for the purposes of analysis."

None noted.



¹ The Appraisal Foundation, USPAP, 2014-2015 ed., U-3.

² The Appraisal Foundation, *USPAP*, 2014-2015 ed., U-3.

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A Land Sale Data Sheets

- B Improved Sale Data Sheets
- C Précis METRO Report Economy.com, Inc.
- D Client Contract Information
- **E** Qualifications



Introduction

OWNERSHIP AND PROPERTY HISTORY

Title to the property is currently vested in the name of All State Tank Manufacturing, LLC. USA Tank purchased the All State Tank Manufacturing, LLC business in 2011.

To the best of our knowledge, there has been no ownership transfer of the property during the previous three years nor is the property listed for sale.

INTENDED USE OF REPORT

This appraisal is to be used for internal decision making purposes, and no other use is permitted.

INTENDED USER OF REPORT

This appraisal is to be used by The PrivateBank Corporation, and no other user may rely on our report unless as specifically indicated in the report.

Intended Users - the intended user is the person (or entity) who the appraiser intends will use the results of the appraisal. The client may provide the appraiser with information about other potential users of the appraisal, but the appraiser ultimately determines who the appropriate users are given the appraisal problem to be solved. Identifying the intended users is necessary so that the appraiser can report the opinions and conclusions developed in the appraisal in a manner that is clear and understandable to the intended users. Parties who receive or might receive a copy of the appraisal are not necessarily intended users. The appraiser's responsibility is to the intended users identified in the report, not to all readers of the appraisal report.

PURPOSE OF THE APPRAISAL

The purpose of this appraisal is to estimate the market value of the subject property.

DEFINITION OF VALUE

The current economic definition of market value agreed upon by agencies that regulate federal financial institutions in the U.S. (and used herein) is as follows:

The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- 1. buyer and seller are typically motivated;
- 2. both parties are well informed or well advised, and acting in what they consider their own best interests;

³ Appraisal Institute, The Appraisal of Real Estate, 14th ed. (Chicago: Appraisal Institute, 2013), 50.



- 3. a reasonable time is allowed for exposure in the open market;
- 4. payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- 5. the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale. ⁴

INTEREST APPRAISED

The value estimated represents fee simple estate and defined as follows:

Fee Simple Estate - Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power and escheat.⁵

SCOPE OF WORK

This Appraisal Report is intended to comply with the reporting requirements set forth under Standards Rule 2 of USPAP. The scope of the assignment relates to the extent and manner in which research is conducted, data is gathered and analysis is applied. CBRE, Inc. completed the following steps for this assignment:

Extent to Which the Property is Identified

The property is identified through the following sources:

- postal address
- assessor's records

Extent to Which the Property is Inspected

The extent of the inspection included the following: internal and external areas of all buildings and walking around the site.

Type and Extent of the Data Researched

CBRE reviewed the following:

- applicable tax data
- zoning requirements
- flood zone status
- demographics
- comparable data

Type and Extent of Analysis Applied

CBRE, Inc. analyzed the data gathered through the use of appropriate and accepted appraisal methodology to arrive at a probable value indication via each applicable approach to value. The steps required to complete each approach are discussed in the methodology section.



⁴ Interagency Appraisal and Evaluation Guidelines; December 10, 2010, Federal Register, Volume 75 Number 237, Page 77472.

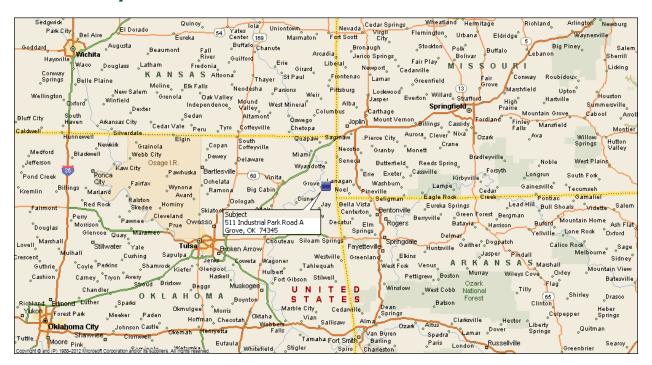
⁵ Dictionary of Real Estate Appraisal, 78.

Data Resources Utilized in the Analysis

DATA SOURCES				
ltem:	Source(s):			
Site Data				
Size	Delaware County records			
Improved Data				
Building Area	Delaware County records			
Area Breakdown/Use	Information from previous property contact, David Arnold			
No. Bldgs.	Physical inspection			
Clear Height	Information from previous property contact, David Arnold			
Year Built/Developed	Delaware County records			
Other				
Taxes	Delaware County records			



Area Analysis



The subject is located in Grove, 35 miles southwest of Joplin, Missouri. As Grove is a small, rural community, Joplin Regional analysis is included.

Moody's Economy.com provides the following Joplin, MO metro area economic summary as of October 2014. The full Moody's Economy.com report is presented in the Addenda.

JOPLIN, MO - ECONOMIC INDICATORS												
ndicators	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
Gross Metro Product (C\$B)	7.4	7.7	7.6	7.4	7.5	7.6	7.6	7.8	8.0	8.2	8.3	8.5
% Change	-0.8	4.0	-1.4	-2.5	2.1	0.3	0.0	3.5	2.7	1.8	1.8	2.0
Total Employment (Ths)	80.6	79.0	78.6	79.2	80.4	81.3	82.0	83.2	84.4	84.9	84.9	84.8
% Change	1.0	-2.0	-0.5	0.7	1.6	1.0	0.9	1.4	1.5	0.5	0.0	-0.1
Unemployment Rate (%)	5.2	8.2	8.3	7.7	6.1	5.7	5.3	4.8	4.7	4.5	4.4	4.4
Personal Income Growth (%)	5.2	0.2	1.9	4.3	5.2	0.1	1.9	5.5	5.6	4.6	3.9	3.1
Median Household Income (\$ Ths)	39.6	38.5	37.9	39.0	39.2	39.3	39.0	40.6	42.1	43.7	45.2	46.4
Population (Ths)	172.7	174.4	175.9	176.7	174.5	175.2	175.5	175.9	176.4	176.8	177.4	177.9
% Change	0.9	1.0	0.9	0.5	-1.3	0.4	0.2	0.2	0.2	0.3	0.3	0.3
Net Migration (000)	0.5	0.7	0.7	-0.1	-3.0	0.1	-0.4	-0.3	-0.2	-0.2	-0.1	-0.1
Single-Family Permits	212.0	153.0	144.0	189.0	176.0	463.0	400.1	414.9	525.4	536.5	503.0	465.4
Multifamily Permits	55.0	65.0	58.0	121.0	103.0	105.0	109.8	157.4	162.3	144.4	136.9	134.6
Existing-Home Price (\$ Ths)	85.4	82.2	82.1	82.7	87.3	92.8	96.7	99.9	101.7	103.7	106.3	110.1

RECENT PERFORMANCE

Joplin's expansion has slowed, with modest job growth so far this year. Private services have backpedaled, but in the goods-producing arena gains in construction have more than offset losses in manufacturing. Not surprisingly, factory output is growing more slowly than that of the state and the nation. Stronger growth in average weekly earnings has yet to manifest in more



home sales, and consequently an uptick in homebuilding has led to additional supply that has kept house price growth muted.

INDUSTRY

The easing of regulations to attract businesses following the 2011 tornado is having a discernible effect on the metro area and will benefit the economy in coming quarters. Heartland Pet Foods has taken advantage of favorable tax incentives, adding 150 jobs to a new facility in August, and Turbo Supply, an engine turbocharger manufacturer, is expanding its operations and making 70 permanent hires. Also, EaglePicher Technologies is building a new facility that will increase its capacity to produce lithium-ion batteries for the Department of Defense and swell its workforce to 130 employees. The arrival of new manufacturers has encouraged Hertz to open a new facility to serve as a hub for industrial equipment rentals in the country's midsection, leading to more jobs in wholesale trade. Transportation and warehousing are other important drivers, with top employers Conway and Tri State Motor expanding in response to rising truck tonnage. Industry employment is at a multiyear high and will grow at an above-average rate next year.

FOOD PROCESSING

Despite the high-profile additions in manufacturing, food and dairy processing are what drives Joplin's outsize factory sector, which will once again struggle to expand employment in 2015. Demand from abroad has waned as a stronger U.S. dollar has made American products more expensive to overseas buyers. Dairy processors in Joplin have suffered, though most of what is produced in the metro area stays inside the country's borders. Higher cattle prices are squeezing the profit margins of some producers-the Federal Reserve's latest Beige Book noted weaker activity in the Kansas City Fed district, though lower prices for some agricultural commodities are benefiting other food processors. However, with productivity enhancements limiting the need for additional labor, the forecast anticipates a slight reduction in industry payrolls even as production rises in the coming year.

BUSINESS SERVICES

Some new investment next year will be of the low-value-added variety. The metro area has a relatively unskilled workforce, with educational attainment below average. Just one-fifth of the adult population has a bachelor's degree or higher, the second lowest in the state. However, ample, cheap labor is attracting business service providers, and call centers have been popping up with more than 1,000 net new additions in recent years. The trend is expected to persist, with APAC planning to add 150 positions in the coming months. These jobs are not high-paying, but they will nonetheless boost wage income and consumer spending in Joplin.

EMPLOYMENT

The following is a summary of the largest employers in the Joplin area.



MAJOR EMPLOYERS (over 600 Employees)				
Company	Business			
Freeman Hospitals & Health System	HealthCare			
Con-way Inc.	Logistics			
Mercy Hosptial Joplin	HealthCare			
Downstream Casino Resort	Gaming			
Eagle Picher Industries	Manufacturing			
Wal-Mart Stores Inc.	Retail			
Crossland Construction	Construction			
NCO/Systems & Services Technologies	Collections			
AT&T	Telecomm			
Tamko Roofing Products Inc.	Manufacturing			
Emprie District Electric Co.	Utilities			

Source: Economy.com

STRENGTHS AND WEAKNESSES

Strengths

- Low housing costs in relation to local income and national median price.
- Favorable location on major trade route.
- Exposure to farm commodities.

Weaknesses

- The need for tornado-proof structures, which will hinder business investment.
- Depressed income growth due to low-value-added service jobs.
- Dependence on declining manufacturing.

FORECAST RISKS

Upside

- Transportation and warehousing becomes more cost-efficient.
- National recovery boosts manufacturing exports and freight trucking more than expected.

Downside

- Rebuilding from the tornado is slower than an anticipated, holding back in-migration.
- Housing does not contribute meaningfully to the recovery.

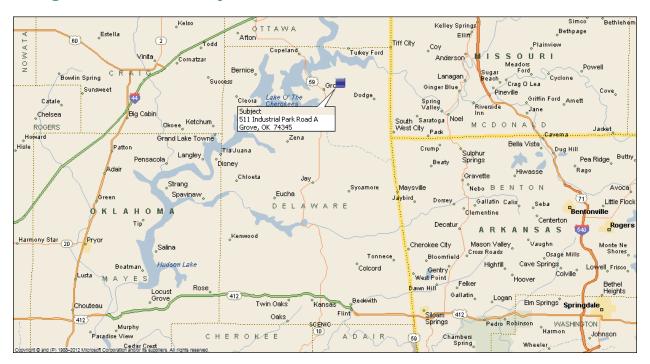


CONCLUSION

Joplin's economy will soon strengthen, but the metro area will struggle to close its performance gap with the rest of the state in 2015. Joplin will not get much help from manufacturing, but logistics will be a pillar of strength and back-office gains will help services and commercial real estate. Weak population growth creates downside risk for housing and other consumer-related industries.



Neighborhood Analysis



LOCATION

The subject is in the town of Grove and is considered a rural location. Grove is a community approximately 35 miles southwest of Joplin, Missouri. General neighborhood characteristics are summarized below.

Location:	(urban, suburban, rural)	Rural
Built-Up:	(>75%, 25-50%, <25%)	25% - 75%
Growth Rate / Change:	(rapid, stable, slow)	Stable
Change in Present Land Use:	(not likely, likely*, taking place*)	Not Likely
	Neighborhood Boundaries	
North:	Delaware County line	
South:	Delaware County line	
East:	Delaware County line	
West:	Delaware County line	



NEIGHBORHOOD HOUSING TRENDS

The neighborhood housing trends and home prices are summarized as follows:

Property Values: Demand/Supply: Marketing Time:	(increasing, stable, decl (shortage, in balance, o (< 3 months, 3-6 months	Stable In Balance 3 - 6 Months	
	Low	High	Predominant
Price (\$000's):	\$100	\$250	\$200
Age (yrs.):	5	25	10

LAND USE

Growth in Grove has been limited. Commercial thoroughfares like Main Street, Highway 59, and Highway 10 are typical of smaller rural communities in Oklahoma. There has been no visible recent development activity in Grove. Grand Lake of The Cherokees is located northwest of Grove and provides significant recreation activity traffic and tourism to Grove.

NEIG	HBORH	OOD LAND USE	
	Present l	Land Use %	
Single Unit Residential:	10%	Industrial:	10%
Multi-Housing:	5%	Agricultural:	60%
Commercial:	10%	Other:	5%
Com	mercial L	and Use Patterns	
Primary Commercial Thoroug	ghfares:	Highway 59, Highway 10	
Major Commercial Developm	nents:	None	
Source: CBRE			

DEMOGRAPHICS

Selected neighborhood demographics in 5-, 10-, and 20-mile radii from the subject are shown in the following table:



SELECTED NEIGHBORHOO	D DEMOGRA	APHICS	
511 Industrial Park Road A	5 Mile	10 Mile	20 Mile
Grove, Oklahoma	Radius	Radius	Radius
Population			
2020 Population	13,544	23,072	70,598
2015 Population	12,974	22,335	69,851
2010 Population	12,506	21,796	69,773
2000 Population	9,812	18,531	63,797
Annual Growth 2015 - 2020	0.86%	0.65%	0.21%
Annual Growth 2010 - 2015	0.74%	0.49%	0.02%
Annual Growth 2000 - 2010	2.46%	1.64%	0.90%
Households			
2020 Households	6,104	10,077	28,446
2015 Households	5,846	9,723	28,098
2010 Households	5,635	9,453	28,041
2000 Households	4,310	7,851	25,360
Annual Growth 2015 - 2020	0.87%	0.72%	0.25%
Annual Growth 2010 - 2015	0.74%	0.56%	0.04%
Annual Growth 2000 - 2010	2.72%	1.87%	1.01%
Income			
2015 Median HH Inc	\$39,077	\$40,060	\$39,081
2015 Estimated Average Household Income	\$56,543	\$56,771	\$52,840
2015 Estimated Per Capita Income	\$25,475	\$24,715	\$21,255
Age 25+ College Graduates - 2015	1,638	2,762	7,231
Age 25+ Percent College Graduates - 2015	17.1%	16.9%	15.1%
Source: Nielsen/Claritas			

CONCLUSION

As shown above, the population within the subject neighborhood has shown slight positive growth over the past several years in all radii. This trend is expected to continue at similar rates over the next several years. The neighborhood currently has an average income demographic profile with a 2015 estimated average household income of \$56,771 on a ten-mile radius. Additionally, a moderate amount of the residents in the neighborhood are college educated ranging from 15.1% to 17.1% of the surveyed population (for that age bracket). The outlook for the neighborhood is for relatively flat performance. As a result, the demand for existing developments is expected to be limited. In a rural location like the subject, it is common for employees to drive over 30 miles to work. Generally, the neighborhood is expected to maintain a relatively flat pattern in the foreseeable future.



Site Analysis

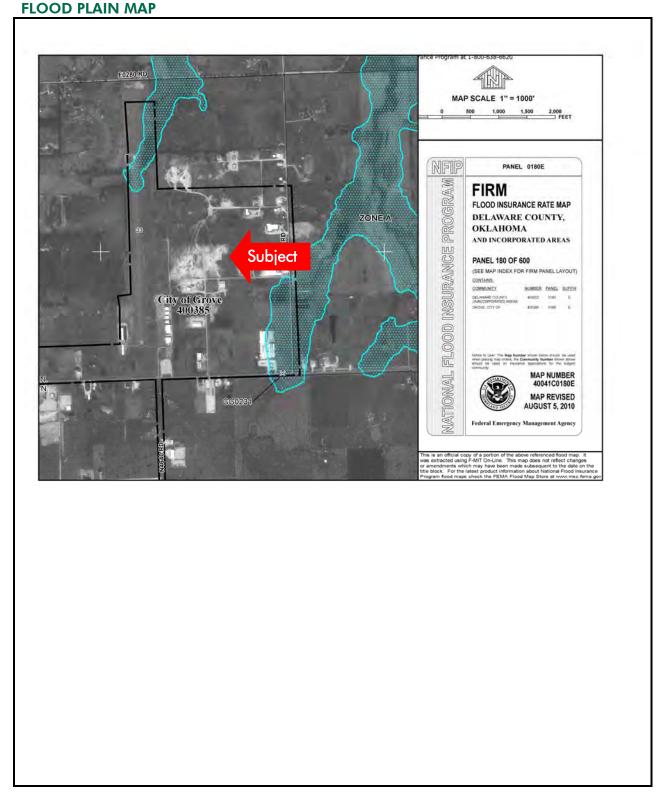
The following chart summarizes the salient characteristics of the subject site.

	SITE SUMMAR	Y AND ANALYSIS		
Physical Description				
Gross Site Area		8.47 Acres	368,953 S	q. Ft.
Net Site Area		8.47 Acres	368,953 S	q. Ft.
Primary Road Frontage		Industrial Park Road A		
Excess Land Area		None	n/a	
Surplus Land Area		None	n/a	
Shape		Rectangular		
Topography		Level		
Zoning District		I-1, Light Industrial		
Flood Map Panel No. & Date		40041C0180E	5	i-Aug-10
Flood Zone		Zone X		
Adjacent Land Uses		Commercial and indus	strial uses	
Earthquake Zone		N/A		
Comparative Analysis			<u>Rating</u>	
Visibility		Average		
Functional Utility		Assumed adequate		
Traffic Volume		Average		
Adequacy of Utilities		Assumed adequate		
Landscaping		Average		
Drainage		Assumed adequate		
Utilities		<u>Provider</u>	<u>A</u>	dequacy
Water	City of Grov	е		Yes
Sewer	City of Grov	е		Yes
Natural Gas	City of Grov	е		Yes
Electricity	Northeast C	klahoma Electric Coope	rı	Yes
Telephone	Various prov	viders		Yes
Other	<u>Yes</u>	<u>No</u>	<u>U</u>	<u>nknown</u>
Detrimental Easements				Χ
Encroachments				Χ
Deed Restrictions				Χ
Reciprocal Parking Rights		Х		

CONCLUSION

The site is adequately located and afforded good access and visibility from roadway frontage. The size of the site is typical for the area and use, and there are no known detrimental uses in the immediate vicinity. Overall, there are no known factors, which are considered to prevent the site from development to its highest and best use, as if vacant, or adverse to the existing use of the site.







Improvements Analysis

The following chart shows a summary of the improvements.

IMPROV	EMENTS SUMMARY	AND ANAL	YSIS		
Property Type		Industrial	(Manufacturin	g)	
Number of Buildings		1			
Number of Stories		1			
Gross Building Area		56,460 SF			
Office Area		5,275 SF	(9.3% of Tota	ıl)
Warehouse Area		51,185 SF	(90.7% of To	tal)
Loading Area					
Grade Level Overhead Doors		2			
Dock High Overhead Doors		0			
Site Coverage		15.3%			
Land-to-Building Ratio		6.53 : 1			
Parking Improvements		Open			
Parking Spaces:		Gravel unm	arked open spa	ces	
Year Built		2003			
Actual Age		12 Years			
Effective Age		12 Years			
Total Economic Life		45 Years			
Remaining Economic Life		33 Years			
Age/Life Depreciation		26.7%			
Functional Utility		Typical			
Improvement Type	% A/C	Size (SF)	% Office	Clear Height	Year Built, Renovated
Metal Warehouse	9%	56,460	9.0%	20 Ft.	2003
Total/Average:	15%	56,460	9.3%		
			Comparati	ve Rating	
			_		_

			Comparat	ive Rating	
Improvement Summary Description		Good	Avg.	Fair	Poor
Foundation	Reinforced concrete		Х		
Frame	Steel		X		
Exterior Walls	Metal		X		
Interior Walls	Textured and painted drywall		X		
Roof	Metal		X		
Ceiling	Suspended acoustical tile		X		
HVAC System	Ground mounted HVAC units		X		
Interior Lighting	Recessed flourescent fixtures		X		
Flooring	Ceramic tile and concrete		X		
Plumbing	Assumed adequate		X		
Life Safety and Fire Protection	Sprinklered and smoke detectors		Х		
Furnishings	Personal property excluded		N/A		
Parking	Gravel unmarked paved open		Χ		
Landscaping	Grass and gravel		Х		

CONDITION ANALYSIS

Our inspection of the property indicated no items of deferred maintenance.



CONCLUSION

The improvements are considered to be in average overall condition and are considered to be typical for the age and location in regard to improvement design and layout, as well as interior and exterior amenities. Overall, there are no known factors that could be considered to adversely impact the marketability of the improvements.



Zoning

The following chart summarizes the subject's zoning requirements.

ZONING SUMMARY					
Current Zoning	I-1, Light Industrial				
Legally Conforming	Yes				
Uses Permitted	Most commercial and light industrial uses.				
Zoning Change	Not likely				
Source: Planning & Zoning D	Pept.				



Tax Assessment Data

The following summarizes the local assessor's estimate of the subject's market value, assessed value, and taxes, and does not include any furniture, fixtures or equipment. The CBRE estimated tax obligation is also shown.

AD VALOREM TAX INFORMATION						
Assessor's Market Value	Parcel Description	2014	Pro Forma			
000086678		\$1,081,070				
Subtotal		\$1,081,070	\$1,081,070			
Assessed Value @		11.50%	11.50%			
		\$124,323	\$124,323			
General Tax Rate	(per \$100 A.V.)	8.631995	8.631995			
Total Taxes		\$10,732	\$10,732			

Based on the foregoing, the total taxes for the subject have been estimated as \$10,732 for the base year of our analysis, based upon an assessed value of \$124,323 or \$2 per square foot. This is in line with the current and historical assessment.

For purposes of this analysis, CBRE, Inc. assumes that all taxes are current.



Market Analysis

The market analysis forms a basis for assessing market area boundaries, supply and demand factors, and indications of financial feasibility.

There is not an industrial report that surveys the area's industrial inventory, occupancies or rental rates. The subject will be briefly addressed in this section of the report as it relates to the region. The subject is currently 100% occupied by an owner-user, USA Tank.

The subject is located in Grove and is considered a Class C manufacturing facility.

MARKET OVERVIEW

The following discussion illustrates some general observations in the surrounding industrial market.

The subject is 100% owner occupied by USA Tank. It is a custom tank manufacturing company.

The following history is taken from the USA Tank website at www.usatanksales.com.

USA Tank Storage Systems has been engineering and constructing customized storage systems for over 30 years. We design and erect storage tanks for potable water, fire protection, wastewater, and petroleum industries.

Our knowledgeable staff has designed and erected more than 5,000 tanks in 25 countries. We have over 400 years of leadership in the tank containment industry.

Barriers to Entry

There is minimal amount of new industrial construction in the Delaware County area. Any of the new industrial construction is build-to-suit properties. There is no speculative construction in the subject's area that would pose any substantial competition for the subject.

There are no deed restrictions that would prevent development in the subject's immediate vicinity. Additionally, there are no geographical or infrastructure limitations that would preclude development.

In view of the above, there are few barriers to entry other than demand.

Demand Generators

Demand generators for the subject area primarily consist of its low labor cost as well as its regional access.

Grove is located in northeastern Oklahoma with good regional access. Tulsa is 75-miles southwest, Joplin 35-miles northeast, Wichita 160 miles northwest, and Fayetteville, Arkansas 50-miles southeast.

Demand for industrial facilities is driven by good highway access; affordable land and affordable labor. Delaware County provides all these attributes. Most of the distribution/manufacturing



facilities in the area ship their goods all over the state and region. Consequently, the remote location to a major metro area is balanced out by the low labor cost and business overhead.

SUBJECT ANALYSIS

Occupancy

Based on the foregoing analysis, CBRE's conclusion of stabilized occupancy for the subject is illustrated in the following table. This estimate considers both the physical and economic factors of the market.

OCCUPANCY CONCLUSION	S
Grove/Delaware County*	90% - 95%
Subject's Current Occupancy	100.0%
Subject's Stabilized Occupancy	90.0%
Compiled by CBRE (* - based on observation)	

We have concluded a stabilized occupancy for the subject of 90%, which considers the subject's location and observations of the local market.

CONCLUSION

The area industrial market is exhibiting stable occupancy levels. According to industrial brokers, the market area should maintain a stabilized occupancy position in the future. No new speculative construction is evident and market participants indicate that any new construction would be owner-occupied or build-to-suit projects. The availability of lower labor costs provides stability in the local industrial market.

We believe the subject is adequately located for an industrial project. The site is conveniently located with respect to major roadways, and the area industrial developments are experiencing average levels of demand. Based upon our analysis, the subject property should have average market acceptance.



Highest and Best Use

In appraisal practice, the concept of highest and best use represents the premise upon which value is based. The four criteria the highest and best use must meet are:

- legally permissible;
- physically possible;
- financially feasible; and
- maximally productive.

The highest and best use analysis of the subject is discussed below.

AS VACANT

The property is zoned for industrial use and is of sufficient size to accommodate various types of development. The immediate area includes various industrial land uses. Considering the surrounding land uses, location attributes, legal restrictions and other factors, it is our opinion that an industrial oriented use would be reasonable and appropriate. Overall, there is significant risk in the market and most investors would not move forward with new construction at this time without significant pre-leasing, tax incentives, or special financing. Therefore, the highest and best use of the site, as vacant, would be to hold for future industrial development when economic conditions improve with the likely user being an owner/user.

AS IMPROVED

As improved, the subject involves an industrial-oriented facility. The current use is legally permissible and physically possible. The improvements continue to contribute value to the property and based on our analysis, the existing use is financially feasible. Therefore, it is our opinion that the highest and best use of the subject, as improved, is for continued industrial related use.



Appraisal Methodology

In appraisal practice, an approach to value is included or omitted based on its applicability to the property type being valued and the quality and quantity of information available.

COST APPROACH

The cost approach is based on the proposition that the informed purchaser would pay no more for the subject than the cost to produce a substitute property with equivalent utility. This approach is particularly applicable when the property being appraised involves relatively new improvements that represent the highest and best use of the land, or when it is improved with relatively unique or specialized improvements for which there exist few sales or leases of comparable properties.

SALES COMPARISON APPROACH

The sales comparison approach utilizes sales of comparable properties, adjusted for differences, to indicate a value for the subject. Valuation is typically accomplished using physical units of comparison such as price per square foot, price per unit, price per floor, etc., or economic units of comparison such as gross rent multiplier. Adjustments are applied to the physical units of comparison derived from the comparable sale. The unit of comparison chosen for the subject is then used to yield a total value. Economic units of comparison are not adjusted, but rather analyzed as to relevant differences, with the final estimate derived based on the general comparisons.

INCOME CAPITALIZATION APPROACH

The income capitalization approach reflects the subject's income-producing capabilities. This approach is based on the assumption that value is created by the expectation of benefits to be derived in the future. Specifically estimated is the amount an investor would be willing to pay to receive an income stream plus reversion value from a property over a period of time. The two common valuation techniques associated with the income capitalization approach are direct capitalization and the discounted cash flow (DCF) analysis.

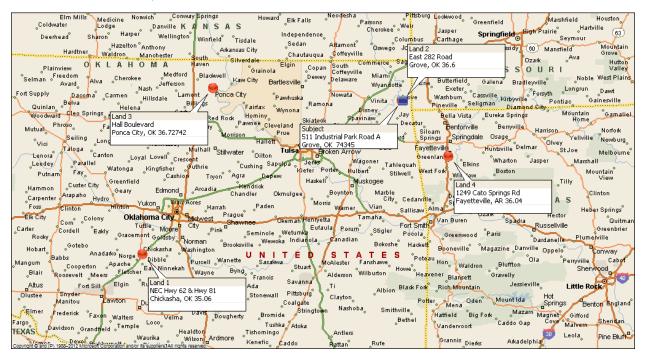
METHODOLOGY APPLICABLE TO THE SUBJECT

In valuing the subject, only the cost and sales comparison approaches are applicable and have been used. The income approach is not applicable in the estimation of market value because most manufacturing facilities like the subject are owner-occupied and rarely leased.



Land Value

The following map and table summarize the comparable data used in the valuation of the subject site. A detailed description of each transaction is included in the addenda.



	SUMMARY OF COMPARABLE LAND SALES							
No.	Property Location	Tran: Type	saction Date	Zoning	Actual Sale Price	Adjusted Sale Price 1	Size (SF)	Price Per SF
1	NEC Hwy 62 & Hwy 81, Chickasha, OK	Sale	Apr-14	None	\$290,000	\$290,000	743,134	\$0.39
2	East 282 Road , Grove, OK	Sale	Sep-13	I-1	\$25,000	\$25,000	98,010	\$0.26
3	Hall Boulevard, Ponca City, OK	Sale	Aug-13	I-2	\$185,000	\$185,000	772,319	\$0.24
4	1249 Cato Springs Rd, Fayetteville, AR	Sale	Jul-13	I-1, Heavy Commercial & Light Industrial	\$240,000	\$240,000	696,960	\$0.34
Subject	511 Industrial Park Road A, Grove, Oklahoma			I-1, Light Industrial			368,953	

¹ Adjusted sale price for cash equivalency and/or development costs (where applicable) Compiled by CBRE

SUMMARY OF ADJUSTMENTS

Based on our comparative analysis, the following chart summarizes the adjustments warranted to each comparable.



	LAND SA	LES ADJUSTA	MENT GRID		
Comparable Number	1	2	3	4	Subject
Transaction Type	Sale	Sale	Sale	Sale	
Transaction Date	Apr-14	Sep-13	Aug-13	Jul-13	
Zoning	None	I-1	I-2	I-1, Heavy Commercial &	I-1, Light Industria
Actual Sale Price	\$290,000	\$25,000	\$185,000	\$240,000	
Adjusted Sale Price ¹	\$290,000	\$25,000	\$185,000	\$240,000	
Size (Acres)	17.06	2.25	17.73	16.00	8.47
Size (SF)	743,134	98,010	772,319	696,960	368,953
Price Per SF	\$0.39	\$0.26	\$0.24	\$0.34	
Price (\$ PSF)	\$0.39	\$0.26	\$0.24	\$0.34	
Property Rights Conveyed	0%	0%	0%	0%	
Financing Terms ¹	0%	0%	0%	0%	
Conditions of Sale	0%	0%	0%	0%	
Market Conditions (Time)	0%	0%	0%	0%	
Subtotal	\$0.39	\$0.26	\$0.24	\$0.34	
Size	0%	-5%	0%	0%	
Shape	0%	0%	0%	0%	
Corner	0%	0%	0%	0%	
Frontage	-10%	0%	0%	0%	
Topography	0%	0%	0%	0%	
Location	0%	0%	0%	0%	
Zoning/Density	0%	0%	0%	0%	
Utilities	0%	0%	0%	0%	
Highest & Best Use	0%	0%	0%	0%	
Total Other Adjustments	-10%	-5%	0%	0%	
Value Indication for Subject	\$0.35	\$0.24	\$0.24	\$0.34	
Absolute Adjustment	10%	5%	0%	0%	

¹ Adjusted sale price for cash equivalency and/or development costs (where applicable) Compiled by CBRE

MARKET PARTICIPANTS

Broker Name/Company	Range
Jack Forrest / Forrest Realty	\$0.20 - \$0.35 / SF

CONCLUSION

Based on the preceding analysis, the four comparables were give equal consideration. In conclusion, a price per square foot indication towards the middle of the range was most appropriate for the subject. The following table presents the valuation conclusion:



368,953 368,953	=	Total \$88,378
•	=	•
368 053		
300,733	=	\$129,582
		\$110,000
unded \$ PS	F)	\$0.30
l	unded \$ PS	unded \$ PSF)

The value equates to approximately \$0.30 per square foot. This falls within the range of \$0.24 to \$0.35 indicated by the comparable sales, thereby lending support to our value conclusion.



Cost Approach

REPLACEMENT COST NEW

To estimate the replacement cost new for the subject, the comparative unit method has been employed. Direct and indirect building costs, and entrepreneurial profit are estimated based on Marshall Valuation Service (MVS) cost data, the subject's actual construction cost, and/or actual construction cost data for a comparable properties. Based on the quantity and quality of the available cost data, the subject's estimated replacement cost new is based primarily on MVS.



Primary Building Type:	Industrial	Height per Story:	34'
Effective Age:	12 YRS	Number of Buildings:	1
Condition:	Average	Gross Building Area:	56,460 SF
Exterior Wall:	Engineered Steel Panels	Net Rentable Area:	56,460 SF
Number of Stories:	1	Average Floor Area:	56,460 SF
ANIC Co. (Donne			7.4/7.4/
MVS Sec/Page			14/14/
Quality/Bldg. Class Building Component			Average/
Component Sq. Ft.			Entire propert 56,460 S
Base Square Foot Cost			\$36.93
·			·
Square Foot Refinements Heating and Cooling			\$0.00
Sprinklers			\$0.00
Other			\$0.00
Other			\$0.00
Subtotal			\$36.93
Haraba a det a Barrana			
Height and Size Refinements			1.000
Number of Stories Multiplier			1.000
Height per Story Multiplier Floor Area Multiplier			0.900
Subtotal			\$33.24
Jobiolai			\$00.2 -
Cost Multipliers			
Current Cost Multiplier			0.99
Local Multiplier			0.86
Final Square Foot Cost			\$28.30
Base Component Cost			\$1,597,704
Base Building Cost Additions	(via Marshall Valuation Se	rvice cost data)	\$1,597,704
Signage, Landscaping & Misc.	Site Improvements (not include	ed above)	\$0
Parking/Walks (not included o		•	\$150,000
Other	•		\$0
Direct Building Cost			\$1,747,704
Indirect Costs	5.0% of Direct Bu	ildina Cost	\$87,385
Direct and Indirect Building			\$1,835,089
Rounded			\$1,835,000

ACCRUED DEPRECIATION

There are essentially three sources of accrued depreciation:

- 1. physical deterioration, both curable and incurable;
- 2. functional obsolescence, both curable and incurable; and
- 3. external obsolescence.



Physical Deterioration

The subject's physical condition was detailed in the improvements analysis. Curable deterioration affecting the improvements results from deferred maintenance and, if applicable, was previously discussed. With regard to incurable deterioration, the subject improvements are considered to have deteriorated due to normal wear and tear associated with natural aging. The following chart provides a summary of the remaining economic life.

ECONOMIC AGE AND LIFE	
Actual Age	12 Years
Effective Age	12 Years
MVS Expected Life	45 Years
Remaining Economic Life	33 Years
Accrued Physical Incurable Depreciation	26.7%
Compiled by CBRE	

Functional Obsolescence

Based on a review of the design and layout of the improvements, no forms of curable functional obsolescence were noted. Because replacement cost considers the construction of the subject improvements utilizing modern materials and current standards, design and layout, functional incurable obsolescence normally is not applicable.

External Obsolescence

Based on a review of the local market and neighborhood, some form(s) of external obsolescence affects the subject. Due to the difficulty in identifying the source and the applicable impact of any source of external obsolescence, we have reviewed the difference in value indications between the cost and sales comparison approaches. We have relied on the sales comparison approach in our value conclusion and have taken the difference between the cost and sales comparison approaches as an indication of external obsolescence. External obsolescence is a deduction from the indicated value conclusion shown in the following table.

EXTERNAL OBSOLESCE	NCE
Cost Approach Value:	\$1,590,233
Sales Comparison Approach Value:	\$1,200,000
External Obsolescence:	\$390,233
Compiled by CBRE	



COST APPROACH CONCLUSION

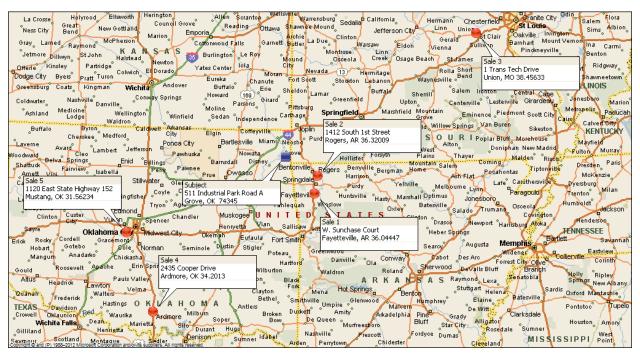
The value estimate is calculated as follows.

	COST APPROACH CO	NCLUSION	
Primary Building Type:	Industrial	Height per Story:	34'
Effective Age:	12 YRS	Number of Buildings:	1
Condition:	Average	Gross Building Area:	56,460 SF
Exterior Wall:	Engineered Steel Panels	Net Rentable Area:	56,460 SF
Number of Stories:	1	Average Floor Area:	56,460 SF
Direct and Indirect Building Cos	st		\$1,835,000
Entrepreneurial Profit	10.0% of Total Bui	ding Cost	\$183,500
Replacement Cost New			\$2,018,500
Accrued Depreciation Unfinished Shell Space Incurable Physical Deterioration	26.7% of Replacen	cent Cost New Jose (\$5	\$0 538,267)
incurable rhysical Deterioration	•	sical Deterioration	336,267)
Functional Obsolescence External Obsolescence		(\$3	\$0 390,233 <u>)</u>
Total Accrued Depreciation	46.0% of Replacen	nent Cost New	(\$928,500)
Contributory Value of FF&E			\$0
Depreciated Replacement Cost			\$1,090,000
Land Value			\$110,000
Indicated Stabilized Value			\$1,200,000
Rounded			\$1,200,000
Curable Physical Deterioration			\$0
Lease-Up Discount			\$0
Indicated As Is Value Rounded			\$1,200,000
Value Per SF			\$1,200,000 \$21.25
Compiled by CBRE			



Sales Comparison Approach

The following map and table summarize the comparable data used in the valuation of the subject. A detailed description of each transaction is included in the addenda.



			SU	MMAR	Y OF COA	NPARABL	E INDUSTRI	IAL SALES				
No.	Name	Trans Type	saction Date	Year Built	GBA (SF)	Percent Office	Percent Air Cond.	Clear Height	Land to Bldg. Ratio	Actual Sale Price	Adjusted Sale Price ¹	Price Per SF ¹
1	Warehouse Property, W. Sunchase Court, Fayetteville, AR	Sale	Jul-14	1998	76,096	1.0%	1.0%	16	4.71 : 1	\$1,375,000	\$1,375,000	\$18.07
2	Former - Guardian Glass, 1412 South 1st Street, Rogers, AR	Sale	Mar-14	1980	51,538	2.9%	2.9%	8 - 20	6.66 : 1	\$650,000	\$650,000	\$12.61
3	Union Manurfacturing Building, 1 Trans Tech Drive, Union, MO	Sale	May-13	1994	55,200	4.5%	100.0%	18	6.67 : 1	\$1,300,000	\$1,300,000	\$23.55
4	Office Warehouse, 2435 Cooper Drive, Ardmore, OK	Sale	Apr-13	1995	40,435	34.9%	100.0%	24	7.7 : 1	\$1,200,000	\$1,200,000	\$29.68
5	K & M Tire, Inc., 1120 East State Highway 152, Mustang, OK	Sale	Mar-13	1996	48,000	0.0%	0.0%	20	11.12 : 1	\$1,000,000	\$1,000,000	\$20.83
Pro	USA Tank, 511 Industrial Park Road A, Grove, Oklahoma			2003	56,460	9.3%	15.0%	20 Ft.	6.53 : 1			

¹ Adjusted sale price for cash equivalency, lease-up and/or deferred maintenance (where applicable) Compiled by CBRE

The sales utilized represent the best data available for comparison with the subject. They were selected from our research of comparable improved sales on a regional basis. These sales were chosen based upon age, recency, use, location in rural areas, and proximity.



DISCUSSION/ANALYSIS OF IMPROVED SALES

Improved Sale One

This comparable represents a 76,096-square-foot industrial facility and is situated on a 8.21-acre parcel at W. Sunchase Court, Fayetteville, AR. The improvements were originally constructed in 1998 and were considered in average condition at the time of sale. The exterior walls depict metal construction components and the land-to-building ratio was indicated as 4.71 to 1. The property's clear height was indicated as 16 feet while the percentage of air conditioning and office space was indicated as 1.0% and 1.0%, respectively. The property sold in July 2014 for \$1,375,000, or \$18.07 per square foot.

The adjustment for % office finish was warranted due to its significantly lower percentage of office finish. Therefore, an upward adjustment was judged proper for this comparable. Overall, this comparable was deemed inferior in comparison to the subject and an upward net adjustment was warranted to the sales price indicator.

Improved Sale Two

This comparable represents a 51,538-square-foot industrial facility and is situated on a 7.88-acre parcel at 1412 South 1st Street, Rogers, AR. The improvements were originally constructed in 1980 and were considered in average condition at the time of sale. The exterior walls depict metal construction components and the land-to-building ratio was indicated as 6.66 to 1. The property's clear height was indicated as 8 - 20 feet while the percentage of air conditioning and office space was indicated as 2.9% and 2.9%, respectively. The property sold in March 2014 for \$650,000, or \$12.61 per square foot.

In terms of age/condition, this comparable was judged inferior due to its older effective age and received an upward adjustment for this characteristic. The adjustment for % office finish was warranted due to its significantly lower percentage of office finish. Therefore, an upward adjustment was judged proper for this comparable. Overall, this comparable was deemed inferior in comparison to the subject and an upward net adjustment was warranted to the sales price indicator.

Improved Sale Three

This comparable represents a 55,200-square-foot industrial facility and is situated on a 8.45-acre parcel at 1 Trans Tech Drive, Union, MO. The improvements were originally constructed in 1994 and were considered in average condition at the time of sale. The exterior walls depict metal construction components and the land-to-building ratio was indicated as 6.67 to 1. The property's clear height was indicated as 18 feet while the percentage of air conditioning and office space was indicated as 100.0% and 4.5%, respectively. The property sold in May 2013 for \$1,300,000, or \$23.55 per square foot.

In terms of age/condition, this comparable was judged inferior due to its newer effective age and received an upward adjustment for this characteristic. Overall, this comparable was deemed



inferior in comparison to the subject and an upward net adjustment was warranted to the sales price indicator.

Improved Sale Four

This comparable represents a 40,435-square-foot industrial facility and is situated on a 7.15-acre parcel at 2435 Cooper Drive, Ardmore, OK. The improvements were originally constructed in 1995 and were considered in average condition at the time of sale. The exterior walls depict tilt up concrete construction components and the land-to-building ratio was indicated as 7.7 to 1. The property's clear height was indicated as 24 feet while the percentage of air conditioning and office space was indicated as 100.0% and 34.9%, respectively. The property sold in April 2013 for \$1,200,000, or \$29.68 per square foot.

A downward adjustment was applied to this comparable for its superior quality of construction attribute when compared to the subject, based upon its masonry construction components. Overall, this comparable was deemed superior in comparison to the subject and a downward net adjustment was warranted to the sales price indicator.

Improved Sale Five

This comparable represents a 48,000-square-foot industrial facility and is situated on a 12.25-acre parcel at 1120 East State Highway 152, Mustang, OK. The improvements were originally constructed in 1996 and were considered in average condition at the time of sale. The exterior walls depict metal construction components and the land-to-building ratio was indicated as 11.12 to 1. The property's clear height was indicated as 20 feet while the percentage of air conditioning and office space was indicated as 0% and 0%, respectively. The property sold in March 2013 for \$1,000,000, or \$20.83 per square foot.

The adjustment for % office finish was warranted due to its significantly lower percentage of office finish. Therefore, an upward adjustment was judged proper for this comparable. Overall, this comparable was deemed inferior in comparison to the subject and an upward net adjustment was warranted to the sales price indicator.

SUMMARY OF ADJUSTMENTS

Based on our comparative analysis, the following chart summarizes the adjustments warranted to each comparable.



	INDU	ISTRIAL SAL	ES ADJUSTME	NT GRID		
Comparable Number	1	2	3	4	5	Subj. Pro Forma
Transaction Type	Sale	Sale	Sale	Sale	Sale	
Transaction Date	Jul-14	Mar-14	May-13	Apr-13	Mar-13	
Year Built	1998	1980	1994	1995	1996	2003
GBA (SF)	76,096	51,538	55,200	40,435	48,000	56,460
Percent Office	1.0%	2.9%	4.5%	34.9%	0.0%	9.3%
Percent Air Cond.	1.0%	2.9%	100.0%	100.0%	0.0%	15.0%
Clear Height	16	8 - 20	18	24	20	20 Ft.
Land to Bldg. Ratio	4.71 : 1	6.66 : 1	6.67 : 1	7.7 : 1	11.12 : 1	6.53 : 1
Actual Sale Price	\$1,375,000	\$650,000	\$1,300,000	\$1,200,000	\$1,000,000	
Adjusted Sale Price 1	\$1,375,000	\$650,000	\$1,300,000	\$1,200,000	\$1,000,000	
Price Per SF ¹	\$18.07	\$12.61	\$23.55	\$29.68	\$20.83	
Adj. Price Per SF	\$18.07	\$12.61	\$23.55	\$29.68	\$20.83	
Property Rights Conveyed	0%	0%	0%	0%	0%	
Financing Terms ¹	0%	0%	0%	0%	0%	
Conditions of Sale	0%	0%	0%	0%	0%	
Market Conditions (Time)	0%	0%	0%	0%	0%	
Subtotal - Price Per SF	\$18.07	\$12.61	\$23.55	\$29.68	\$20.83	
Location	0%	0%	0%	0%	0%	
Size	0%	0%	0%	0%	0%	
Age/Condition	0%	10%	5%	0%	0%	
Quality of Construction	0%	0%	0%	-10%	0%	
Clear Height	0%	0%	0%	0%	0%	
% Office Finish	5%	5%	0%	0%	5%	
% Air Conditioning	0%	0%	0%	0%	0%	
Land:Bldg Ratio	0%	0%	0%	0%	0%	
Total Other Adjustments	5%	15%	5%	-10%	5%	
Indicated Value Per SF	\$18.97	\$14.50	\$24.73	\$26.71	\$21.87	
Absolute Adjustment	5%	15%	5%	10%	5%	

¹ Adjusted for cash equivalency, lease-up and/or deferred maintenance (where applicable) Compiled by CBRE

MARKET PARTICIPANTS

Broker Name/Company	Range
Dave Murray / RB Murray Co.	\$15.00 - \$25.00 / SF

SALE PRICE PER SQUARE FOOT CONCLUSION

The following chart presents the valuation conclusion:



SALES COMPARISON APPROACH						
GBA (SF)	Х	Value Per SF	=	Value		
56,460	X	\$14.50	=	\$818,755		
56,460 X \$26.71 =				\$1,508,16		
VALUE CONCLUS	ION					
Indicated Stabiliz	zed Value			\$1,200,000		
Deferred Mainte	nance			\$0		
Lease-Up Discou	ınt			\$0		
Indicated As Is V	alue		•	\$1,200,000		
Rounded				\$1,200,000		
Rounded	Value Per SF			\$21.2		

LISTINGS

As further support we have researched regional listings of improved industrial properties as shown in the table below. After a 15% - 40% discount from the average listing price of \$26.15/sf is considered, the resulting price range of \$15.69/sf - \$22.23/sf is in line with our value conclusion.



	SUMMARY OF COMPARABLE INDUSTRIAL LISTINGS								
No.	Name	Trans Type	action Date	Year Built	GLA (SF)	Actual List Price	Price Per SF ¹		
1	103 E. Benge Road, Fort Gibson, OK	Listing	Mar-15	1998	126,400	\$3,700,000	\$29.27		
2	1620 Mid America Industrial Drive, Boonville, MO	Listing	Mar-15	2004	150,000	\$3,300,000	\$22.00		
3	4901 Nash Road, Scott City, MO	Listing	Mar-15	1996	60,000	\$1,700,000	\$28.33		
4	4268 ODC 1060, Pomona, MO	Listing	Mar-15	1985	60,000	\$1,500,000	\$25.00		
Subj. Pro Forma	USA Tank, 511 Industrial Park Road A, Grove, Oklahoma			2003	56,460				

¹ Adjusted sale price for cash equivalency, lease-up and/or deferred maintenance (where applicable) Compiled by CBRE



Reconciliation of Value

The value indications from the approaches to value are summarized as follows:

SUMMARY OF VALUE COM	NCLUSIONS
Land Value	\$110,000
Cost Approach	\$1,200,000
Sales Comparison Approach	\$1,200,000
Reconciled Value	\$1,200,000
Compiled by CBRE	

In valuing the subject, the Sales Comparison Approach is considered most reliable and has been given primary emphasis, with secondary emphasis placed on the Cost Approach.

The Income Approach is generally not applicable for this property type, and therefore was not included in our analysis.

Based on the foregoing, the market value of the subject has been concluded as follows:

Appraisal Premise	Interest Appraised	Date of Value	Value Conclusion
''			
As Is	Fee Simple Estate	March 10, 2015	\$1,200,000



Assumptions and Limiting Conditions

- 1. Unless otherwise specifically noted in the body of the report, it is assumed that title to the property or properties appraised is clear and marketable and that there are no recorded or unrecorded matters or exceptions to title that would adversely affect marketability or value. CBRE, Inc. is not aware of any title defects nor has it been advised of any unless such is specifically noted in the report. CBRE, Inc., however, has not examined title and makes no representations relative to the condition thereof. Documents dealing with liens, encumbrances, easements, deed restrictions, clouds and other conditions that may affect the quality of title have not been reviewed. Insurance against financial loss resulting in claims that may arise out of defects in the subject's title should be sought from a qualified title company that issues or insures title to real property.
- 2. Unless otherwise specifically noted in the body of this report, it is assumed: that the existing improvements on the property or properties being appraised are structurally sound, seismically safe and code conforming; that all building systems (mechanical/electrical, HVAC, elevator, plumbing, etc.) are in good working order with no major deferred maintenance or repair required; that the roof and exterior are in good condition and free from intrusion by the elements; that the property or properties have been engineered in such a manner that the improvements, as currently constituted, conform to all applicable local, state, and federal building codes and ordinances. CBRE, Inc. professionals are not engineers and are not competent to judge matters of an engineering nature. CBRE, Inc. has not retained independent structural, mechanical, electrical, or civil engineers in connection with this appraisal and, therefore, makes no representations relative to the condition of improvements. Unless otherwise specifically noted in the body of the report: no problems were brought to the attention of CBRE, Inc. by ownership or management; CBRE, Inc. inspected less than 100% of the entire interior and exterior portions of the improvements; and CBRE, Inc. was not furnished any engineering studies by the owners or by the party requesting this appraisal. If questions in these areas are critical to the decision process of the reader, the advice of competent engineering consultants should be obtained and relied upon. It is specifically assumed that any knowledgeable and prudent purchaser would, as a precondition to closing a sale, obtain a satisfactory engineering report relative to the structural integrity of the property and the integrity of building systems. Structural problems and/or building system problems may not be visually detectable. If engineering consultants retained should report negative factors of a material nature, or if such are later discovered, relative to the condition of improvements, such information could have a substantial negative impact on the conclusions reported in this appraisal. Accordingly, if negative findings are reported by engineering consultants, CBRE, Inc. reserves the right to amend the appraisal conclusions reported herein.
- 3. Unless otherwise stated in this report, the existence of hazardous material, which may or may not be present on the property was not observed by the appraisers. CBRE, Inc. has no knowledge of the existence of such materials on or in the property. CBRE, Inc., however, is not qualified to detect such substances. The presence of substances such as asbestos, urea formaldehyde foam insulation, contaminated groundwater or other potentially hazardous materials may affect the value of the property. The value estimate is predicated on the assumption that there is no such material on or in the property that would cause a loss in value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required to discover them. The client is urged to retain an expert in this field, if desired.
 - We have inspected, as thoroughly as possible by observation, the land; however, it was impossible to personally inspect conditions beneath the soil. Therefore, no representation is made as to these matters unless specifically considered in the appraisal.
- 4. All furnishings, equipment and business operations, except as specifically stated and typically considered as part of real property, have been disregarded with only real property being considered in the report unless otherwise stated. Any existing or proposed improvements, on or off-site, as well as any alterations or repairs considered, are assumed to be completed in a workmanlike manner according to standard practices based upon the information submitted to CBRE, Inc. This report may be subject to amendment upon re-inspection of the subject subsequent to repairs, modifications, alterations and completed new construction. Any estimate of Market Value is as of the date indicated; based upon the information, conditions and projected levels of operation.
- 5. It is assumed that all factual data furnished by the client, property owner, owner's representative, or persons designated by the client or owner to supply said data are accurate and correct unless otherwise specifically noted in the appraisal report. Unless otherwise specifically noted in the appraisal report, CBRE, Inc. has no reason to believe that any of the data furnished contain any material error. Information and data referred to in this paragraph include, without being limited to, numerical street addresses, lot and block numbers, Assessor's Parcel Numbers, land dimensions, square footage area of the land, dimensions of the improvements, gross building areas, net rentable areas, usable areas, unit count, room count, rent schedules, income data, historical operating expenses, budgets, and related data. Any material error in any of the above data could have a substantial impact



- on the conclusions reported. Thus, CBRE, Inc. reserves the right to amend conclusions reported if made aware of any such error. Accordingly, the client-addressee should carefully review all assumptions, data, relevant calculations, and conclusions within 30 days after the date of delivery of this report and should immediately notify CBRE, Inc. of any questions or errors.
- 6. The date of value to which any of the conclusions and opinions expressed in this report apply, is set forth in the Letter of Transmittal. Further, that the dollar amount of any value opinion herein rendered is based upon the purchasing power of the American Dollar on that date. This appraisal is based on market conditions existing as of the date of this appraisal. Under the terms of the engagement, we will have no obligation to revise this report to reflect events or conditions which occur subsequent to the date of the appraisal. However, CBRE, Inc. will be available to discuss the necessity for revision resulting from changes in economic or market factors affecting the subject.
- 7. CBRE, Inc. assumes no private deed restrictions, limiting the use of the subject in any way.
- 8. Unless otherwise noted in the body of the report, it is assumed that there are no mineral deposit or subsurface rights of value involved in this appraisal, whether they be gas, liquid, or solid. Nor are the rights associated with extraction or exploration of such elements considered unless otherwise stated in this appraisal report. Unless otherwise stated it is also assumed that there are no air or development rights of value that may be transferred.
- 9. CBRE, Inc. is not aware of any contemplated public initiatives, governmental development controls, or rent controls that would significantly affect the value of the subject.
- 10. The estimate of Market Value, which may be defined within the body of this report, is subject to change with market fluctuations over time. Market value is highly related to exposure, time promotion effort, terms, motivation, and conclusions surrounding the offering. The value estimate(s) consider the productivity and relative attractiveness of the property, both physically and economically, on the open market.
- 11. Any cash flows included in the analysis are forecasts of estimated future operating characteristics are predicated on the information and assumptions contained within the report. Any projections of income, expenses and economic conditions utilized in this report are not predictions of the future. Rather, they are estimates of current market expectations of future income and expenses. The achievement of the financial projections will be affected by fluctuating economic conditions and is dependent upon other future occurrences that cannot be assured. Actual results may vary from the projections considered herein. CBRE, Inc. does not warrant these forecasts will occur. Projections may be affected by circumstances beyond the current realm of knowledge or control of CBRE, Inc.
- 12. Unless specifically set forth in the body of the report, nothing contained herein shall be construed to represent any direct or indirect recommendation of CBRE, Inc. to buy, sell, or hold the properties at the value stated. Such decisions involve substantial investment strategy questions and must be specifically addressed in consultation form.
- 13. Also, unless otherwise noted in the body of this report, it is assumed that no changes in the present zoning ordinances or regulations governing use, density, or shape are being considered. The property is appraised assuming that all required licenses, certificates of occupancy, consents, or other legislative or administrative authority from any local, state, nor national government or private entity or organization have been or can be obtained or renewed for any use on which the value estimates contained in this report is based, unless otherwise stated.
- 14. This study may not be duplicated in whole or in part without the specific written consent of CBRE, Inc. nor may this report or copies hereof be transmitted to third parties without said consent, which consent CBRE, Inc. reserves the right to deny. Exempt from this restriction is duplication for the internal use of the client-addressee and/or transmission to attorneys, accountants, or advisors of the client-addressee. Also exempt from this restriction is transmission of the report to any court, governmental authority, or regulatory agency having jurisdiction over the party/parties for whom this appraisal was prepared, provided that this report and/or its contents shall not be published, in whole or in part, in any public document without the express written consent of CBRE, Inc. which consent CBRE, Inc. reserves the right to deny. Finally, this report shall not be advertised to the public or otherwise used to induce a third party to purchase the property or to make a "sale" or "offer for sale" of any "security", as such terms are defined and used in the Securities Act of 1933, as amended. Any third party, not covered by the exemptions herein, who may possess this report, is advised that they should rely on their own independently secured advice for any decision in connection with this property. CBRE, Inc. shall have no accountability or responsibility to any such third party.
- 15. Any value estimate provided in the report applies to the entire property, and any pro ration or division of the title into fractional interests will invalidate the value estimate, unless such pro ration or division of interests has been set forth in the report.



- 16. The distribution of the total valuation in this report between land and improvements applies only under the existing program of utilization. Component values for land and/or buildings are not intended to be used in conjunction with any other property or appraisal and are invalid if so used.
- 17. The maps, plats, sketches, graphs, photographs and exhibits included in this report are for illustration purposes only and are to be utilized only to assist in visualizing matters discussed within this report. Except as specifically stated, data relative to size or area of the subject and comparable properties has been obtained from sources deemed accurate and reliable. None of the exhibits are to be removed, reproduced, or used apart from this report.
- 18. No opinion is intended to be expressed on matters which may require legal expertise or specialized investigation or knowledge beyond that customarily employed by real estate appraisers. Values and opinions expressed presume that environmental and other governmental restrictions/conditions by applicable agencies have been met, including but not limited to seismic hazards, flight patterns, decibel levels/noise envelopes, fire hazards, hillside ordinances, density, allowable uses, building codes, permits, licenses, etc. No survey, engineering study or architectural analysis has been made known to CBRE, Inc. unless otherwise stated within the body of this report. If the Consultant has not been supplied with a termite inspection, survey or occupancy permit, no responsibility or representation is assumed or made for any costs associated with obtaining same or for any deficiencies discovered before or after they are obtained. No representation or warranty is made concerning obtaining these items. CBRE, Inc. assumes no responsibility for any costs or consequences arising due to the need, or the lack of need, for flood hazard insurance. An agent for the Federal Flood Insurance Program should be contacted to determine the actual need for Flood Hazard Insurance.
- 19. Acceptance and/or use of this report constitutes full acceptance of the Contingent and Limiting Conditions and special assumptions set forth in this report. It is the responsibility of the Client, or client's designees, to read in full, comprehend and thus become aware of the aforementioned contingencies and limiting conditions. Neither the Appraiser nor CBRE, Inc. assumes responsibility for any situation arising out of the Client's failure to become familiar with and understand the same. The Client is advised to retain experts in areas that fall outside the scope of the real estate appraisal/consulting profession if so desired.
- 20. CBRE, Inc. assumes that the subject analyzed herein will be under prudent and competent management and ownership; neither inefficient or super-efficient.
- 21. It is assumed that there is full compliance with all applicable federal, state, and local environmental regulations and laws unless noncompliance is stated, defined and considered in the appraisal report.
- 22. No survey of the boundaries of the property was undertaken. All areas and dimensions furnished are presumed to be correct. It is further assumed that no encroachments to the realty exist.
- 23. The Americans with Disabilities Act (ADA) became effective January 26, 1992. Notwithstanding any discussion of possible readily achievable barrier removal construction items in this report, CBRE, Inc. has not made a specific compliance survey and analysis of this property to determine whether it is in conformance with the various detailed requirements of the ADA. It is possible that a compliance survey of the property together with a detailed analysis of the requirements of the ADA could reveal that the property is not in compliance with one or more of the requirements of the ADA. If so, this fact could have a negative effect on the value estimated herein. Since CBRE, Inc. has no specific information relating to this issue, nor is CBRE, Inc. qualified to make such an assessment, the effect of any possible non-compliance with the requirements of the ADA was not considered in estimating the value of the subject.
- 24. Client shall not indemnify Appraiser or hold Appraiser harmless unless and only to the extent that the Client misrepresents, distorts, or provides incomplete or inaccurate appraisal results to others, which acts of the Client approximately result in damage to Appraiser. Notwithstanding the foregoing, Appraiser shall have no obligation under this Section with respect to any loss that is caused solely by the active negligence or willful misconduct of a Client and is not contributed to by any act or omission (including any failure to perform any duty imposed by law) by Appraiser. Client shall indemnify and hold Appraiser harmless from any claims, expenses, judgments or other items or costs arising as a result of the Client's failure or the failure of any of the Client's agents to provide a complete copy of the appraisal report to any third party. In the event of any litigation between the parties, the prevailing party to such litigation shall be entitled to recover, from the other, reasonable attorney fees and costs.



ADDENDA

Addendum A

LAND SALE DATA SHEETS

Sale Land - Industrial No. 1

17.06-Acre Site NEC Hwy 62 & Hwy 81 Chickasha, OK 73018 United States

Govt./Tax Agency Grady

Govt./Tax ID 0000-20-07N-07W-3-012-00

Site/Government Regulations

Acres Square feet
Land Area Net 17.060 743,134
Land Area Gross 17.060 743,134

Site Development Status
Shape Irregular
Topography Generally Level
Utilities All

Maximum FAR

Min Land to Bldg Ratio :1

Maximum Density per ac

Frontage Distance/Street 1,000 ft Highway 81
Frontage Distance/Street 700 ft Highway 62
Frontage Distance/Street 1,200 ft Industrial Boulevard

General Plan Specific Plan

Zoning None

Entitlement Status

Sale Summary

Recorded Buyer Scott & Michael Bradford Marketing Time Month(s)
True Buyer Buyer Type End User

Recorded Seller Chickasha Municipal Authority Seller Type

True Seller Primary Verification Steve LaForge 405.222.3050

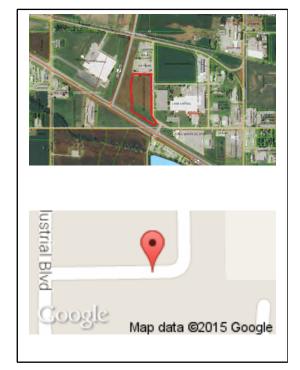
Interest Transferred Fee Simple/Freehold Sale Type Current Use Vacant Date 4/9/2014 Proposed Use Industrial Sale Price \$290,000 Listing Broker None Financing Cash to Seller Selling Broker Cash Equivalent \$290,000 None Doc#

4746/188 Dev. Costs \$
Adjusted Price \$290,000

History

<u>Transaction Date</u> <u>Buyer</u> <u>Seller</u> <u>Price</u>

No sales history available for this property.





Sale Land - Industrial No. 1 **Units of Comparison** \$ / Unit \$0.39 /sf \$16,999.00 / ac \$ / Building Area **Financial** Revenue Type Period Ending Source Price Potential Gross Income **Economic Occupancy Economic Loss** Effective Gross Income Expenses Net Operating Income NOI / sf NOI / Unit

Comments

EGIM OER

Net Initial Yield/Cap. Rate

This is the April 2014 sale of a 17.06-acre tract of land on the northeast corner of Highway 62 and Highway 81 near the northwest edge of the Chickasha city limits. It has extensive frontage on two highways and one street. All utilities are available to the site and it is zoned I-2. The site was vacant at the time of sale and the buyer plans an industrial development. The land sold for \$290,000, or \$17,000 per acre.



Sale Land - Industrial No. 2

Industrial Tract East 282 Road Grove, OK 74344 United States

Govt./Tax Agency Delaware Govt./Tax ID 210036726

Site/Government Regulations

Acres Square feet
Land Area Net 2.250 98,010
Land Area Gross 2.250 98,010

Site Development Status

Shape Rectangular
Topography Generally Level
Utilities All at, or nearby

Maximum FAR

Min Land to Bldg Ratio :1

Maximum Density per ac

Frontage Distance/Street ft E 282 Road

General Plan Specific Plan

Zoning I-1

Entitlement Status



Sale Summary

Recorded Buyer Brad Thompson Marketing Time Month(s)

True Buyer Buyer Type
Recorded Seller Joe V & Shirley J Brown Seller Type

delici ye

True Seller Primary Verification Pub Rcds

Interest Transferred Type Sale

 Current Use
 Vacant
 Date
 9/11/2013

 Proposed Use
 Sale Price
 \$25,000

Listing Broker Financing Cash to Seller
Selling Broker Cash Equivalent \$25,000

Doc # Bk 2050, Pg 480 Dev. Costs \$

Adjusted Price \$25,000

History

Transaction Date	Transaction Type	<u>Buyer</u>	<u>Seller</u>	<u>Price</u>
		No sales history available for this	property.	



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Sale	Land - Industrial		No. 2
Units of Comparison			
\$0.26 /sf		\$ / Unit	
\$11,111.00 / ac		\$ / Building Area	
Revenue Type Period Ending Source Price Potential Gross Income Economic Occupancy Economic Loss Effective Gross Income Expenses Net Operating Income NOI / sf NOI / Unit Net Initial Yield/Cap. Rate EGIM OER			

The property is located along the south side of East 282 Road, just to the north of Industrial Road 10 in the Grove Industrial Park.



Comments

Sale Land - Industrial No. 3

Industrial Tract
Hall Boulevard
Ponca City, OK 74601
United States

Govt./Tax Agency Kay

Govt./Tax ID 1990-17-026-02E-4-004-02

Site/Government Regulations

Acres Square feet
Land Area Net 17.730 772,319
Land Area Gross 17.730 772,319

Site Development Status

Shape Rectangular

Topography Level, At Street Grade

Utilities All

Maximum FAR

Min Land to Bldg Ratio :1

Maximum Density per ac

Frontage Distance/Street ft Hall Boulevard

General Plan Specific Plan

Zoning I-2

Entitlement Status

Sale Summary

Recorded Buyer MJ&H Fabrication Marketing Time Month(s)
True Buyer Buyer Buyer End User

Recorded Seller Ponca City Development Seller Type

Authority

True Seller Primary Verification David Myers & Pub Rcds

Interest Transferred

Current Use Vacant

Proposed Use Manufacturing Facility

Listing Broker Selling Broker

Doc# Bk, 1618, Pg. 385

Type Sale
cant Date 8/13/2013

Sale Price \$185,000 Financing Cash to Seller

Cash Equivalent \$185,000

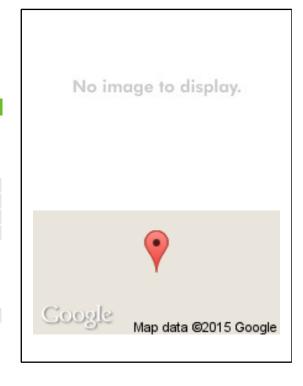
Dev. Costs \$

Adjusted Price \$185,000

History

<u>Transaction Date</u> <u>Buyer</u> <u>Seller</u> <u>Price</u>

No sales history available for this property.





Sale Land - Industrial No. 3

Units of Comparison
\$0.24 / sf \$ / Unit

\$ / Building Area

Financial

Revenue Type

Period Ending

Source

Price

Potential Gross Income

\$10,434.00 / ac

Economic Occupancy

Economic Loss

Effective Gross Income

Expenses

Net Operating Income

NOI / sf

NOI / Unit

Net Initial Yield/Cap. Rate

EGIM

OER

Comments

The property is located along the west side of Hall Boulevard, a short distance northerly from Industrial Boulevard in the Ponca City Airport Industrial Park. The Ponca City Development Authority sets the list price for their land via an independent appraisal. The main purpose of the Ponca City Development Authority is to recruit businesses to Ponca City for job creation and they sometimes utilize reduced land prices as an incentive. Per Mr. David Myers, Executive Director of the Ponca City Development Authority, the sales price of this comparable represents near full appraised value.



Sale Land - Industrial No. 4

Fayetteville Industrial Land 1249 Cato Springs Rd Fayetteville, AR 72701 **United States**

Govt./Tax Agency Washington

Govt./Tax ID 765-03013-000; 765-03015-000

Site/Government Regulations

Acres Square feet 16.000 696,960 Land Area Net Land Area Gross 16.000 696,960

Site Development Status Shape Irregular

Topography Rolling Utilities Typical City

Maximum FAR

Min Land to Bldg Ratio :1

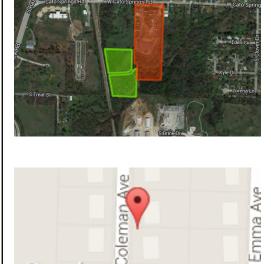
Maximum Density per ac

Frontage Distance/Street 390 ft Cato Springs Rd

General Plan Specific Plan

I-1, Heavy Commercial & Light Industrial Zoning

Entitlement Status



Map data @2015 Google

Sale Summary

Recorded Buyer Moon Distributors, Inc Marketing Time 11 Month(s)

True Buyer **Buyer Type** Recorded Seller David & Judy Stevens Seller Type

True Seller Primary Verification MLS #659186, Deed Records

Interest Transferred Fee Simple/Freehold Sale Type

Current Use Vacant Land Date 7/22/2013 Proposed Use Industrial Sale Price \$240,000 Tim Davis - Griffin Co. Listing Broker Financing Cash to Seller

Commercial Selling Broker Hunter Thomason - Flake & Cash Equivalent \$240,000

Kelley

2013-24870 Dev. Costs Doc# \$ Adjusted Price \$240,000

History

Transaction Date Transaction Type Buyer <u>Seller</u> **Price** No sales history available for this property.



Sale Land - Industrial No. 4 **Units of Comparison** \$0.34 /sf \$ / Unit \$15,000.00 / ac \$ / Building Area **Financial** Revenue Type Period Ending Source Price Potential Gross Income **Economic Occupancy Economic Loss** Effective Gross Income Expenses Net Operating Income NOI / sf NOI / Unit Net Initial Yield/Cap. Rate

Comments

EGIM OER

The represents the sale of a 16± acre industrial tract of land located along the southern right-of-way of Cato Springs Rd, just east of the Cato Springs Rd/Razorback Rd intersection, in the southern part of the incorporated areas of Fayetteville, AR. The sale included some older improvements that were in disrepair and offered no contributory value to the land.



Addendum B

IMPROVED SALE DATA SHEETS

Sale

Industrial - WH/Distribution/Logistics

No. 1

Warehouse Property W. Sunchase Court Fayetteville, AR 72701 United States

Govt./Tax Agency Washington Govt./Tax ID 765-22184-000

Site/Government Regulations

Acres Square feet

Land Area Net 8.210 358,063

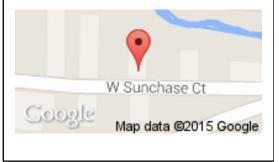
Land Area Gross

Site Development Status	Finished
Shape	Irregular
Topography	Moderate Slope
Utilities	

Maximum Floor Area sf Min Land to Bldg Ratio :1 Actual Land to Bldg Ratio 4.71:1

Zoning General Plan





Improvements

76,096 sf Floor Count Gross Building Area Rentable Area 76,096 sf Open Concrete Parking Type Usable Area 76,096 sf Parking Ratio /1,000 sf Status Existing Condition Average Occupancy Type Multi-tenant **Exterior Finish** Metal Year Built 1998 Investment Class Year Renovated 10 Number of Buildings % Office 1.00% Fire Sprinkler System No % AC 1.00% Rail Access No Clear Ceiling Height 16 - 18 ft Column Spacing ft

Sale Summary

HEWS ARK, LLC Recorded Buyer Marketing Time Month(s) True Buyer **Buyer Type** Private Investor Recorded Seller Sunchase Family Farms, LLC Seller Type Private Investor True Seller William Lazenby **Primary Verification** Public Records Interest Transferred Leased Fee Sale Type Current Use Light Industrial Date 7/29/2014 Proposed Use

Listing Broker Steve Fineberg & Associates,

Selling Broker
Doc # 2014-00019291

 Type
 Sale

 Date
 7/29/2014

 Sale Price
 \$1,375,000

 Financing
 Cash to Seller

 Cash Equivalent
 \$1,375,000

Loading

Dev. Costs \$0

Adjusted Price \$1,375,000

Grade



Industrial - WH/Distribution/Logistics Sale No. History **Transaction Date Price Transaction Type Buyer** <u>Seller</u> No sales history available for this property. **Units of Comparison** Static Analysis Method Eff Gross Inc Mult (EGIM) Buyer's Primary Analysis Op Exp Ratio (OER) Net Initial Yield/Cap. Rate % Price / sf \$18.07 Projected IRR Remaining Lease Term Actual Occupancy at Sale % **Financial** Revenue Type Period Ending Source Price Potential Gross Income **Economic Occupancy Economic Loss** Effective Gross Income Expenses Net Operating Income NOI / sf NOI / Unit Net Initial Yield/Cap. Rate **EGIM**



OER

Comments

Sale

Industrial - Manufacturing/Factory

No. 2

Former - Guardian Glass 1412 South 1st Street Rogers, AR 72756 **United States**

Govt./Tax Agency Benton Govt./Tax ID 02-01449-000

Site/Government Regulations

Acres Square feet

7.880 343,253 Land Area Net

Land Area Gross

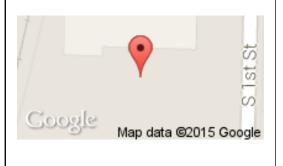
Site Development Status Shape Rectangular Topography Generally Level Utilities All at, or nearby

Maximum Floor Area Min Land to Bldg Ratio :1 Actual Land to Bldg Ratio 6.66:1

Frontage Distance/Street ft S. 1st St.

Zoning General Plan





Improvements

51,538 sf Floor Count Gross Building Area Open Aggregate Surface Rentable Area Parking Type Usable Area 51,538 sf Parking Ratio /1,000 sf Average

Condition

Type

Exterior Finish

Investment Class

Number of Buildings

Status Existing Occupancy Type

Year Built 1980

Year Renovated

% Office 2.90% Fire Sprinkler System No % AC 2.90% Rail Access No Clear Ceiling Height 8 - 20 ft Column Spacing

5DH & 2DrvIn Loading

Sale Summary

Marketing Time Whistler Group Warehouse, LLC Recorded Buyer 26 Month(s) True Buyer **Buyer Type** End User Recorded Seller Guardian Glass of Rogers Corp Seller Type Corporation

True Seller

Interest Transferred Fee Simple/Freehold Current Use

Proposed Use

Listing Broker Butch Gurganus, Colliers

International

Selling Broker

2014/16763 Doc#

Primary Verification Broker & Pub Rcds

Date	3/31/2014
Sale Price	\$650,000
Financing	Cash to Seller
Cash Equivalent	\$650,000
Dev. Costs	\$0
Adjusted Price	\$650,000

Metal

1



Case: 1:15-cv-01600 Document #: 30-7 Filed: 04/10/15 Page 63 of 83 PageID #:812

Sale Industrial - Manufacturing/Factory No. 2 History **Transaction Date Price Transaction Type Buyer** <u>Seller</u> 05/2013 Available/Listing \$ **Units of Comparison** Static Analysis Method Eff Gross Inc Mult (EGIM) Buyer's Primary Analysis Owner/Occupier Op Exp Ratio (OER) Net Initial Yield/Cap. Rate % Price / sf \$12.61 Projected IRR 0.00% Remaining Lease Term

Comments

Actual Occupancy at Sale 0%

The property is located along the west side of South 1st Street, a short distance northerly from West Olrich Street in Rogers. This comparable represents a 51,538-square-foot industrial facility and is situated on a 7.88-acre parcel. The improvements were originally constructed in 1980 and were considered in average condition at the time of sale. The exterior walls depict metal construction components and the land-to-building ratio was indicated as 6.66 to 1. The property's clear height ranged from 8' to 20' while the percentage of air conditioning and office space was indicated as 2.9% and 2.9%, respectively. A 1,304 SF dwelling with minimal contributory value was included in the sale. The property was purchased for owner occupancy.



Sale

Industrial - Manufacturing/Factory

No. 3

Union Manurfacturing Building

1 Trans Tech Drive Union, MO 63084 United States

Govt./Tax Agency Franklin

Govt./Tax ID 17-5-220-0-015-053600

Site/Government Regulations

Acres Square feet

Land Area Net 8.450 368,082

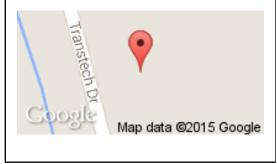
Land Area Gross

Site Development Status
Shape
Topography
Utilities

Maximum Floor Area sf Min Land to Bldg Ratio :1 Actual Land to Bldg Ratio 6.67:1

Zoning General Plan





Improvements

55,200 sf Floor Count Gross Building Area 55,200 sf Rentable Area Parking Type Surface /1,000 sf Usable Area Parking Ratio sf Status Existing Condition Average Occupancy Type **Exterior Finish** Metal Year Built 1994 Investment Class

Year Renovated

% Office
4.50%

% AC
100.00%

Number of Buildings
1

Fire Sprinkler System yes
Rail Access

Clear Ceiling Height 18 - 20 ft Column Spacing ft

Loading 3 dock high, 1 drive in

Sale Summary

Recorded Buyer Black Creek Management Marketing Time 7 Month(s)
True Buyer Buyer Buyer Type End User
Recorded Seller Coinco Seller Type

To a College

True Seller Primary Verification Broker

 Interest Transferred
 Type
 Sale

 Current Use
 Date
 5/22/2013

 Proposed Use
 Sale Price
 \$1,300,000

Listing Broker CBRE Ben Haas - 314.655.6054 Financing Market Rate Financing

 Selling Broker
 Cash Equivalent
 \$1,300,000

 Doc #
 '00000008965
 Dev. Costs
 \$



Industrial - Manufacturing/Factory Sale No. 3 History **Transaction Date Transaction Type** Seller **Price Buyer** No sales history available for this property. **Units of Comparison** Static Analysis Method Eff Gross Inc Mult (EGIM) **Buyer's Primary Analysis** Op Exp Ratio (OER) Net Initial Yield/Cap. Rate % Price / sf \$23.55 Projected IRR Remaining Lease Term Actual Occupancy at Sale %

Financial

Revenue Type

Period Ending

Source

Price

Potential Gross Income

Economic Occupancy

Economic Loss

Effective Gross Income

Expenses

Net Operating Income

NOI / sf

NOI / Unit

Net Initial Yield/Cap. Rate

EGIM

OER

Comments

This represents the May 2013 transfer of a 55,200 square foot single-tenant industrial building in Union, Franklin County, Missouri. The comparable was constructed in in 1994, was renovated in 1996, and reflected average overall condition at the time of sale. The property is situated in the North Loop Industrial Park; and has an 8.45 acre site, indicating a land-to-building ratio of 6.67 to 1. The property featured three loading docks and one overhead door, with an 18' - 20' clear ceiling height. The comparable was purchased for owner-occupancy by Coinco in May of 2013 for \$1.3 Million or \$23.55 per square foot.



Sale

Industrial - WH/Distribution/Logistics

No. 4

Office Warehouse 2435 Cooper Drive Ardmore, OK 73401 **United States**

Govt./Tax Agency Carter Govt./Tax ID 54541

Site/Government Regulations

Acres Square feet 7.150 311,454

Land Area Net Land Area Gross

Site Development Status Shape Topography Utilities

Maximum Floor Area sf Min Land to Bldg Ratio :1 Actual Land to Bldg Ratio 7.70:1

Zoning General Plan





Improvements

40,435 sf Floor Count Gross Building Area 40,435 sf Open Rentable Area Parking Type /1,000 sf Usable Area Parking Ratio sf Status Existing Condition Average Occupancy Type **Exterior Finish** Tilt Up Concrete

Year Built 1995

Year Renovated

% Office 34.90% % AC 100.00% Clear Ceiling Height 24 - 32 ft

Investment Class

Number of Buildings 1 Fire Sprinkler System Yes Rail Access No Column Spacing ft 15 D/G Loading

Sale Summary

Sovereign Properties Holding Co

Recorded Buyer LLC

True Buyer

Recorded Seller

True Seller

Ardmore Development Authority

Interest Transferred

Current Use Proposed Use Listing Broker

Selling Broker

Doc# 00000004795 Marketing Time

61 Month(s)

Buyer Type Seller Type

Primary Verification Seller

Type Sale Date 4/4/2013 Sale Price \$1,200,000 Financing Market Rate Financing

Cash Equivalent \$1,200,000

Dev. Costs \$0

Adjusted Price \$1,200,000



Industrial - WH/Distribution/Logistics Sale History **Transaction Date Transaction Type** <u>Seller</u> **Price Buyer** No sales history available for this property. **Units of Comparison** Static Analysis Method Other (see comments) Eff Gross Inc Mult (EGIM) 6.01 Buyer's Primary Analysis Other Op Exp Ratio (OER) 45.57% Net Initial Yield/Cap. Rate 9.06% \$29.68 Price / sf

Remaining Lease Term

nai	

Projected IRR

Actual Occupancy at Sale 0%

	Other See
Revenue Type	Comments
Period Ending	N/A
Source	Appraiser
Price	\$1,200,000
Potential Gross Income	\$221,828
Economic Occupancy	10%
Economic Loss	\$199,645
Effective Gross Income	\$199,645
Expenses	\$90,979
Net Operating Income	\$108,666
NOI / sf	\$3
NOI / Unit	N/A
Net Initial Yield/Cap. Rate	9.06%
EGIM	6.01%
OER	45.57%

0.00%

Comments

This 40,435 square foot industrial property sold on April 4th, 2013 for \$1,200,000 or \$29.68 psf. The property was vacant at the time of the sale and will be owner occupied. The cap rate was drived from the market



Sale

Industrial - WH/Distribution/Logistics

No. 5

K & M Tire, Inc.

1120 East State Highway 152 Mustang, OK 73064 United States

Govt./Tax Agency Canadian

Govt./Tax ID 090096351, 090121503

Site/Government Regulations

Acres Square feet 12.250 533,610

Land Area Net Land Area Gross

Site Development Status	
Shape	
Topography	
Utilities	

Maximum Floor Area sf Min Land to Bldg Ratio :1 Actual Land to Bldg Ratio 11.12:1

Zoning General Plan



Improvements

48,000 sf Floor Count Gross Building Area Rentable Area 48,000 sf Parking Type Open Aggregate Surface Usable Area Parking Ratio /1,000 sf Status Existing Condition Average Occupancy Type **Exterior Finish** Metal 1996

Year Built

Year Renovated

% Office 0.00% % AC 0.00% Clear Ceiling Height 20 ft

Investment Class Number of Buildings 1 Fire Sprinkler System None Rail Access None Column Spacing ft

Loading At Grade

Sale Summary

K&M Tire, LLC Recorded Buyer Marketing Time 22 Month(s) End User True Buyer **Buyer Type** Recorded Seller

Ellison Investments, L.L.C. Seller Type **Primary Verification**

True Seller

Interest Transferred

Current Use Proposed Use Listing Broker Kris Davis - (405) 286-6153

Selling Broker 003994000101 Doc#

Sale Type Date 3/12/2013 Sale Price \$1,000,000 Financing Cash to Seller Cash Equivalent \$1,000,000 Dev. Costs \$ Adjusted Price \$1,000,000

Costar/Broker



Industrial - WH/Distribution/Logistics Sale No. 5 History **Transaction Date Transaction Type** <u>Seller</u> **Price Buyer** No sales history available for this property. **Units of Comparison** Static Analysis Method Eff Gross Inc Mult (EGIM) **Buyer's Primary Analysis** Op Exp Ratio (OER) Net Initial Yield/Cap. Rate % Price / sf \$20.83 % Projected IRR Remaining Lease Term Actual Occupancy at Sale %

Financial

Revenue Type

Period Ending

Source

Price

Potential Gross Income

Economic Occupancy

Economic Loss

Effective Gross Income

Expenses

Net Operating Income

NOI / sf

NOI / Unit

Net Initial Yield/Cap. Rate

EGIM

OER

Comments

This comparable represents the sale of a 48,000 square foot warehouse facility located at 1120 East State Highway 152 in Mustang, Oklahoma. It was reported that the seller was motivated to sell the property. As such, the property reportedly sold slightly below market. The buyer intends to use the facility for a distribution warehouse.



Addendum C

PRÉCIS METRO REPORT - ECONOMY.COM, INC.

MOODY'S ANALYTICS

JOPLIN MO

Data Buffet® MSA code: MJOP

MEDICAL CENTER





2013-2015 283 4th quintile

2013-2018 339 5th quintile Best=1, Worst=392

EMPLOYMENT GROWTH RANK

RELATIVE COSTS
LIVING BUSINESS
90% 83%

U.S.=100%

ANALYSIS

VITALITY

RELATIVE RANK

93% 224

U.S.=100% Best=1, Worst=384

BUSINESS CYCLE STATUS

AUGUST 2014



STRENGTHS & WEAKNESSES

STRENGTHS

- » Low housing costs in relation to local income and national median price.
- » Favorable location on major trade route.
- » Exposure to farm commodities.

WEAKNESSES

- » The need for tornado-proof structures, which will hinder business investment.
- » Depressed income growth due to low-valueadded service jobs.
- » Dependence on declining manufacturing.

FORECAST RISKS

SHORTTERM



LONG TERM



RISK EXPOSURE 2014-2019 258

3

4th quintile Highest=1 Lowest=384

CITY

UPSIDE

- » Transportation and warehousing becomes more cost-efficient.
- » National recovery boosts manufacturing exports and freight trucking more than expected.

DOWNSIDE

- » Rebuilding from the tornado is slower than anticipated, holding back in-migration.
- » Housing does not contribute meaningfully to the recovery.

MOODY'S RATING

Recent Performance. Joplin's expansion has slowed, with modest job growth so far this year. Private services have backpedaled, but in the goods-producing arena gains in construction have more than offset losses in manufacturing. Not surprisingly, factory output is growing more slowly than that of the state and the nation. Stronger growth in average weekly earnings has yet to manifest in more home sales, and consequently an uptick in homebuilding has led to additional supply that has kept house price growth muted.

Industry. The easing of regulations to attract businesses following the 2011 tornado is having a discernible effect on the metro area and will benefit the economy in coming quarters. Heartland Pet Foods has taken advantage of favorable tax incentives, adding 150 jobs to a new facility in August, and Turbo Supply, an engine turbocharger manufacturer, is expanding its operations and making 70 permanent hires. Also, EaglePicher Technologies is building a new facility that will increase its capacity to produce lithium-ion batteries for the Department of Defense and swell its workforce to 130 employees. The arrival of new manufacturers has encouraged Hertz to open a new facility to serve as a hub for industrial equipment rentals in the country's midsection, leading to more jobs in wholesale trade. Transportation and warehousing are other important drivers, with top employers Conway and Tri State Motor expanding in response to rising truck tonnage. Industry employment is at a multiyear high and will grow at an above-average rate next year.

Food processing. Despite the high-profile additions in manufacturing, food and dairy processing are what drives JOP's outsize factory sector, which will once again struggle to expand employment in 2015. Demand from abroad

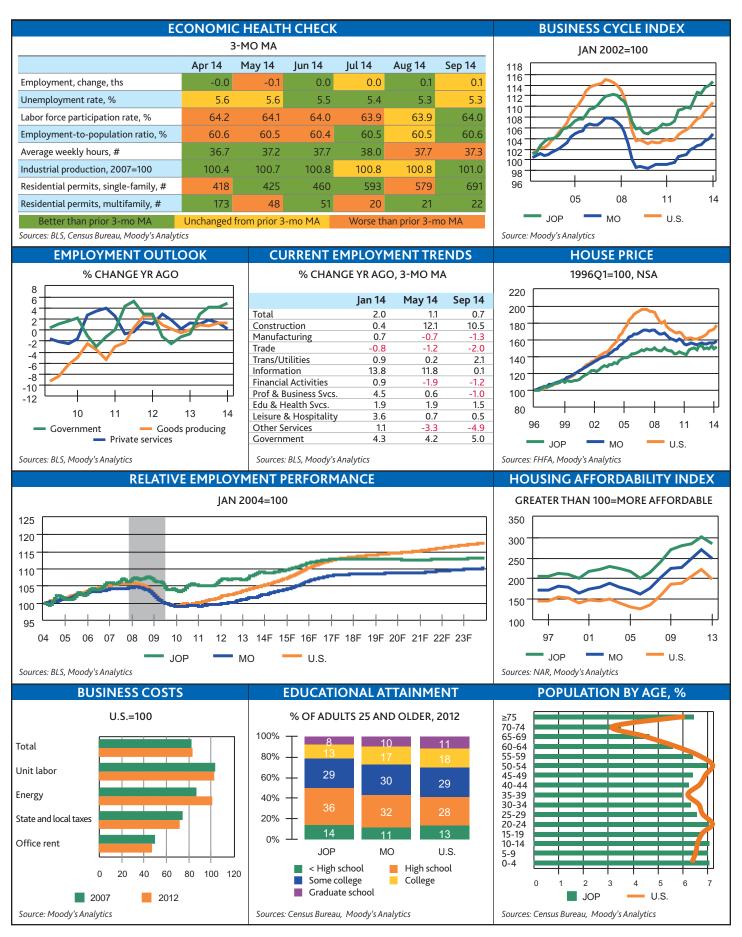
has waned as a stronger U.S. dollar has made American products more expensive to overseas buyers. Dairy processors in JOP have suffered, though most of what is produced in the metro area stays inside the country's borders. Higher cattle prices are squeezing the profit margins of some producers—the Federal Reserve's latest Beige Book noted weaker activity in the Kansas City Fed district, though lower prices for some agricultural commodities are benefiting other food processors. However, with productivity enhancements limiting the need for additional labor, the forecast anticipates a slight reduction in industry payrolls even as production rises in the coming year.

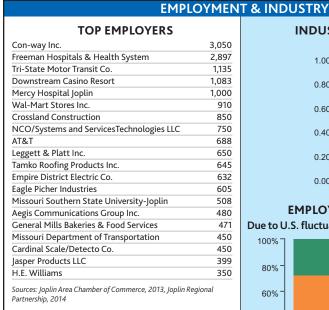
Business services. Some new investment next year will be of the low-value-added variety. The metro area has a relatively unskilled workforce, with educational attainment below average. Just one-fifth of the adult population has a bachelor's degree or higher, the second lowest in the state. However, ample, cheap labor is attracting business service providers, and call centers have been popping up with more than 1,000 net new additions in recent years. The trend is expected to persist, with APAC planning to add 150 positions in the coming months. These jobs are not high-paying, but they will nonetheless boost wage income and consumer spending in JOP.

Joplin's economy will soon strengthen, but the metro area will struggle to close its performance gap with the rest of the state in 2015. JOP will not get much help from manufacturing, but logistics will be a pillar of strength and back-office gains will help services and commercial real estate. Weak population growth creates downside risk for housing and other consumer-related industries.

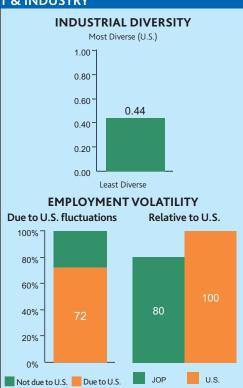
Christopher Velarides 1-866-275-3266 October 2014 help@economy.com

AS OF NOV 09, 2010 2013 2008 2009 2010 2011 2012 **INDICATORS** 2014 2015 2016 2017 2018 2019 7.4 7.7 7.6 7.4 7.5 7.6 Gross metro product (C09\$ bil) 7.6 7.8 8.0 8.2 8.3 8.5 -0.8 4.0 -1.4 -2.5 2.1 0.3 % change -0.0 3.5 2.7 1.8 1.8 2.0 80.6 79.0 78.6 79.2 80.4 81.3 Total employment (ths) 82.0 83.2 84.4 84.9 84.9 84.8 -2.0 1.0 % change 0.9 1.5 0.5 -0.0 -0.1 1.0 -0.50.7 1.6 1.4 5.2 8.2 8.3 7.7 6.1 5.7 Unemployment rate (%) 5.3 4.8 4.7 4.5 4.4 4.4 0.1 5.2 0.2 1.9 4.3 5.2 Personal income growth (%) 1.9 5.5 5.6 4.6 3.9 3.1 39.6 38.5 37.9 39.0 39.2 39.3 Median household income (\$ ths) 39.0 40.6 42.1 43.7 45.2 46.4 172.7 174.4 175.9 176.7 174.5 175.2 Population (ths) 175.5 175.9 176.4 176.8 177.4 177.9 -1.3 % change 0.9 1.0 0.9 0.5 0.4 0.2 0.2 0.2 0.3 0.3 0.3 0.5 0.7 0.7 -0.1 -3.0 0.1 Net migration (ths) -0.2 -0.1 -0.1 -0.4 -0.3 -0.2 212 153 144 189 176 463 Single-family permits (#) 400 415 525 537 503 465 55 65 58 121 103 105 Multifamily permits (#) 110 157 162 144 137 135 87.3 85.4 82.2 82.1 82.7 92.8 Existing-home price (\$ ths) 96.7 99.9 101.7 103.7 106.3 110.1





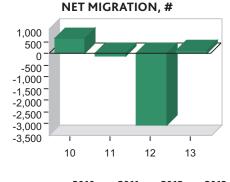
PUBLIC		
Federal	401	
State	1,742	
Local	8,045	
2013		



INTO JOPLIN, MO	NUMBER OF MIGRANTS
Fayetteville, AR	565
Springfield, MO	304
Kansas City, MO	157
Tulsa, OK	76
Phoenix, AZ	49
St. Louis, MO	46
Oklahoma City, OK	30
Wichita, KS	29
Chicago, IL	26
Dallas, TX	25
Total in-migration	6,331
FROM JOPLIN, MO	
Fayetteville, AR	637
Springfield, MO	371
Kansas City, MO	234
Tulsa, OK	147
St. Louis, MO	56
Oklahoma City, OK	55
Columbia, MO	47
Fort Worth, TX	43
Houston, TX	39
Dallas, TX	34
Total out-migration	6,201
Net migration	130

MIGRATION FLOWS

COMPARATIVE EMPLOYMENT AND INCOME						
Sector % of Total Employment Average Annual Earnings						
JOP	МО	U.S.	JOP	МО	U.S.	
0.1%	0.1%	0.6%	nd	\$49,927	\$102,891	
3.4%	3.9%	4.3%	\$37,499	\$54,258	\$58,319	
15.8%	9.2%	8.8%	\$55,955	\$69,164	\$76,695	
52.0%	58.5%	62.8%	nd	\$67,758	\$78,386	
48.0%	41.5%	37.2%	nd	\$71,108	\$73,878	
9.3%	3.5%	3.7%	nd	\$57,901	\$63,403	
3.8%	4.3%	4.2%	nd	\$73,894	\$80,081	
12.2%	11.0%	11.1%	\$29,398	\$29,491	\$32,389	
1.7%	2.1%	2.0%	\$57,975	\$101,219	\$98,446	
3.5%	6.0%	5.8%	\$25,282	\$42,875	\$51,839	
9.8%	12.7%	13.6%	\$38,425	\$59,859	\$63,456	
15.4%	15.9%	15.5%	\$48,852	\$48,862	\$51,633	
9.7%	10.3%	10.4%	\$16,166	\$22,771	\$24,837	
2.9%	4.2%	4.0%	\$27,977	\$32,293	\$34,727	
12.5%	16.5%	16.0%	\$49,232	\$59,529	\$71,267	
	% of Total JOP 0.1% 3.4% 15.8% 52.0% 48.0% 9.3% 3.8% 12.2% 1.7% 3.5% 9.8% 15.4% 9.7% 2.9%	% of Total Employm JOP MO 01% 01% 3.4% 3.9% 15.8% 9.2% 52.0% 58.5% 48.0% 41.5% 9.3% 3.5% 3.8% 4.3% 12.2% 11.0% 1.7% 2.1% 3.5% 6.0% 9.8% 12.7% 15.4% 15.9% 9.7% 10.3% 2.9% 4.2%	% of Total Employment JOP MO U.S. 0.1% 0.1% 0.6% 3.4% 3.9% 4.3% 15.8% 9.2% 8.8% 52.0% 58.5% 62.8% 48.0% 41.5% 37.2% 9.3% 3.5% 3.7% 3.8% 4.3% 4.2% 12.2% 11.0% 11.1% 1.7% 2.1% 2.0% 3.5% 6.0% 5.8% 9.8% 12.7% 13.6% 15.4% 15.9% 15.5% 9.7% 10.3% 10.4% 2.9% 4.2% 4.0%	% of Total Employment Average JOP MO U.S. JOP 0.1% 0.1% 0.6% nd 3.4% 3.9% 4.3% \$37,499 15.8% 9.2% 8.8% \$55,955 52.0% 58.5% 62.8% nd 48.0% 41.5% 37.2% nd 9.3% 3.5% 3.7% nd 3.8% 4.3% 4.2% nd 12.2% 11.0% 11.1% \$29,398 1.7% 2.1% 2.0% \$57,975 3.5% 6.0% 5.8% \$25,282 9.8% 12.7% 13.6% \$38,425 15.4% 15.9% 15.5% \$48,852 9.7% 10.3% 10.4% \$16,166 2.9% 4.2% 4.0% \$27,977	% of Total Employment Average Annual Employment JOP MO U.S. JOP MO 0.1% 0.1% 0.6% nd \$49,927 3.4% 3.9% 4.3% \$37,499 \$54,258 15.8% 9.2% 8.8% \$55,955 \$69,164 52.0% 58.5% 62.8% nd \$67,758 48.0% 41.5% 37.2% nd \$71,108 9.3% 3.5% 3.7% nd \$57,901 3.8% 4.3% 4.2% nd \$73,894 12.2% 11.0% 11.1% \$29,398 \$29,491 1.7% 2.1% 2.0% \$57,975 \$101,219 3.5% 6.0% 5.8% \$25,282 \$42,875 9.8% 12.7% 13.6% \$38,425 \$59,859 15.4% 15.9% 15.5% \$48,852 \$48,862 9.7% 10.3% 10.4% \$16,166 \$22,771 2.9% 4.2% 4.0%	



	2010	2011	2012	2013
Domestic	133	-279	-3,203	-58
Foreign	518	152	160	162
Total	651	-127	-3,043	104

Sources: IRS (top), 2011, Census Bureau, Moody's Analytics

PER CAPITA INCOME			
\$ THS	ı	HIGH-T	
41		Ths	% of to
	JOP	1.8	2.2
35	U.S.	6,431.1	4.7
29		USING-I	
		Ths	% of to
23	JOP	6.3	7.8
02 03 04 05 06 07 08 09 10 11 12 13 2013	U.S.	12,401.4	9.1
Sources: BEA, Moody's Analytics	Source:	Moody's Ana	lytics, 2013

Ths	HIGH-TECH EMPLOYMENT			
U.S. 6,431.1 4.7 HOUSING-RELATED EMPLOYMENT Ths % of total JOP 6.3 7.8		Ths	% of total	
HOUSING-RELATED EMPLOYMENT Ths % of total JOP 6.3 7.8	JOP	1.8	2.2	
EMPLOYMENT Ths % of total JOP 6.3 7.8	U.S. 6,431.1 4.7			
JOP 6.3 7.8	U.S.	0, 131.1		
je. dis ne	НО	USING-I		
U.S. 12,401.4 9.1	НО	USING-I	MENT	
	НО	USING-I	MENT % of total	

		NAICS	Industry	Location Quotient	Employees (ths)
		5511	Management of companies & enterprises	s 1.3	1.6
	F	3115	Dairy product manufacturing	11.9	0.9
	Ĭ	4251	Wholesale elect. mrkts, agents & brokers	s 0.9	0.5
		GVF	Federal Government	0.2	0.4
		4841	General freight trucking	8.4	4.8
	Δ	6221	General medical and surgical hospitals	1.3	3.5
	Ξ	6211	Offices of physicians	0.8	1.3
		2382	Building equipment contractors	1.1	1.2
		GVL	Local Government	1.0	8.7
	≥	7225	Restaurants and other eating places	1.1	6.6
	<u>§</u>	FR	Farms	2.0	3.3
		4529	Other general merchandise stores	1.9	2.1
5	ou	rce: Moo	dy's Analytics, 2014		

LEADING INDUSTRIES BY WAGE TIER

About Moody's Analytics Economic & Consumer Credit Analytics

Moody's Analytics helps capital markets and credit risk management professionals worldwide respond to an evolving marketplace with confidence. Through its team of economists, Moody's Analytics is a leading independent provider of data, analysis, modeling and forecasts on national and regional economies, financial markets, and credit risk.

Moody's Analytics tracks and analyzes trends in consumer credit and spending, output and income, mortgage activity, population, central bank behavior, and prices. Our customized models, concise and timely reports, and one of the largest assembled financial, economic and demographic databases support firms and policymakers in strategic planning, product and sales forecasting, credit risk and sensitivity management, and investment research. Our customers include multinational corporations, governments at all levels, central banks and financial regulators, retailers, mutual funds, financial institutions, utilities, residential and commercial real estate firms, insurance companies, and professional investors.

Our web periodicals and special publications cover every U.S. state and metropolitan area; countries throughout Europe, Asia and the Americas; the world's major cities; and the U.S. housing market and other industries. From our offices in the U.S., the United Kingdom, the Czech Republic and Australia, we provide up-to-the-minute reporting and analysis on the world's major economies.

Moody's Analytics added Economy.com to its portfolio in 2005. Now called Economic & Consumer Credit Analytics, this arm is based in West Chester PA, a suburb of Philadelphia, with offices in London, Prague and Sydney. More information is available at www.economy.com.

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Addendum D

CLIENT CONTRACT INFORMATION



Appraisal Engagement Contract

January 16, 2015

Steven Ogasawara, MAI, SRA

Managing Director
CBRE, Inc. Valuation & Advisory Services
311 South Wacker Drive, Suite 400
Chicago, IL 60606
T 312.935.1454
F 312.233.8660
steven.ogasawara@cbre.com

Re: File #10-09-1309D

5897 State Hwy. 59, Goodman, MO

File **#11-12-1397B**

511 Industrial Park Road A, Grove, MO

Dear Mr. Ogasawara,

Please accept this letter as your authorization to prepare two appraisals, one for each of the above referenced properties. It is understood by acceptance of this engagement that any private, confidential, or proprietary information provided will be kept strictly confidential. Also, please do not discuss your valuation assumptions, conclusions, related business, or the appraisal fee with anyone other than a member of The PrivateBank Corporation.

The PrivateBank Corporation is your client for this assignment and will use your appraisal for collateral valuation and internal decision-making. Your report should reflect good appraisal practice and comply with the current version of the Uniform Standards of Professional Appraisal Practice (USPAP), Title XI of the Federal Financial Institutions Reform Recovery and Enforcement Act of 1989 (FIRREA) and the procedures and guidelines set forth by The PrivateBank Corporation.

<u>Please Note: In accordance with regulations, this Engagement Letter must be included in the addenda of the appraisal report.</u>

Property Description: Two industrial properties: (A) Goodman, MO – a 99,200-sq.ft., three-building production facility, and (B) Grove, MO – a 56,640 sq.ft facility

Property Contact Person: Jim Granacher (479) 381-1053

Delivery Date: February 6, 2015

Property Contact Requirements: <u>Within 3 days</u> of receipt of this contract, submit any requests for information to the property contact listed above and arrange for a property inspection.

If you have not received all required information within 5 days of the contract date, or if any time you believe the report may be delayed, contact Doug Jirka via email at djirka@theprivatebank.com.

Delivery Requirements:

Please send an electronic copy of your appraisal report and invoice (separate file) via email as an Adobe PDF file to appraisal@theprivatebank.com no later than the delivery date. (Failure to send the electronic invoice with the appraisal will result in delayed payment). When sending your report, please do not apply any restrictions or other security features to the PDF file. We will password secure the appraisal subsequent to our internal review.

The PrivateBank limits the size of incoming emails to <u>7MB</u>. Hard copies of the appraisal are not required.

<u>Please include the job number</u> of the assignment on the cover of the appraisal as well as the invoice.

If a discounted cash flow analysis is required, please use Argus Real Estate software. Please include all of the program reports, i.e., rent roll, input assumptions, supplemental schedules, etc. in the addenda of the report. Also, please e-mail the Argus data files with the reports.

Please address your electronic appraisal report and Invoice as follows.

Mr. Daniel R. Berenschot, MAI
Managing Director
Appraisal Risk Management
The PrivateBank
120 South LaSalle Street
Chicago, Illinois 60603

Your appraisal report will be reviewed considering the above requirements, procedures and guidelines and the bank's review policy. The Bank's reviewer may call you for questions or clarifications after the report has been reviewed. Any changes or corrections to your report required because of non-compliance with FIRREA, with good appraisal policy or with the above Requirements, Procedures and Guidelines will be made in a timely manner without additional cost to the Bank.

Appraisal Fee: It is my understanding that the fee for this assignment is \$7,000 (\$3,500 per appraisal) inclusive of all costs necessary to complete the reports. Any additional costs in excess of this fee must be approved in advance by Doug Jirka at (312) 564-6845.

|--|

Interest Appraised: Fee Simple

Appraisal Premise: Market Value

Value Requested: As-Is.

Report Type: Summary Appraisal Report

Please include your state license/certification number under your signature in the appraisal report. In addition, you are required to prominently report any apparent or known environmental contamination and to identify the subject's location on the applicable FEMA map.

When estimating a Leased Fee Value, if it is determined that a positive or negative leasehold exists, a fee simple value is required. Conversely, please include verbiage indicating that contract rent is representative of market rent and that no positive or negative leasehold interest exists.

Please return a signed copy by email and include a copy of this contract in the addenda of your report.

1/16/2015

Dated:

Sincerely, Accepted and Agreed:

Mr. Doug Jirka **Appraisal Officer Appraisal Risk Management**

The PrivateBank 120 South LaSalle Street Chicago, Illinois 60603

Phone: 312-564-6845

Djirka@theprivatebank.com

Addendum E

QUALIFICATIONS

QUALIFICATIONS OF

P. SCOTT RYAN
Senior Appraiser

CBRE, INC.
VALUATION & ADVISORY SERVICES
4520 Main Street, Suite 600
Kansas City, Missouri 64111
(816) 968-5831 Direct Line
(816) 968-5890 Fax
scott.ryan2@cbre.com

FORMAL EDUCATION

Baker University – M.B.A., 1996 Kansas State University – B.A. (Finance), 1988

PROFESSIONAL EDUCATION

All current requirements have been completed for each of the state's certifications.

PROFESSIONAL AFFILIATIONS & DESIGNATIONS ATTAINED

General Certified Real Property Appraiser

General Certified Real Estate Appraiser

State of Kansas (KS-G-644)

State of Missouri (MO-2004000519)

State Certified General Appraiser

State of Louisiana (G3897)

Certified General Real Estate Appraiser

State of Oklahoma (13054CGA)

EMPLOYMENT EXPERIENCE

Senior Appraiser with over 10 years experience in commercial real estate valuation.

December 1989 – November Frontier Farm Credit Ottawa, Kansas 2003

Agricultural Real Estate

Valuation

November 2003 – July 2007 Integra Realty Resources Westwood, Kansas

Commercial Real Estate

Valuation

July 2007 – Present CBRE, Inc. Kansas City, Missouri

Valuation & Advisory Services

State of Oklahoma



John D. Doak, Insurance Commissioner

Oklahoma Real Estate Appraiser Board

This is to certify that:

Patrick S. Ryan

has complied with the provisions of the Oklahoma Real Estate Appraisers Act to transact business as a **Certified General** Real Estate Appraiser in the State of Oklahoma.

In Witness Whereof, I have hereunto set my hand and caused the seal of my office to be affixed at the City of Oklahoma City, State of Oklahoma, this 7th day of March A.D. 2014.

> John D. Doak, Insurance Commissioner Chairperson, Oklahoma Real Estate Appraiser Board

Members, Oklahoma Real Estate Appraiser Board

ONLR WITHING

James R. artman

Buty & Cagle

Stelley Bruit

Stephen & Walle

JAR-Suf-

Expires: 3/31/2017

Oklahoma Appraiser Number: 13054CGA

QUALIFICATIONS OF

Chris M. Williams, MAI **Managing Director**

CBRE, INC. **VALUATION & ADVISORY SERVICES** 4717 Grand Avenue, Suite 500 Kansas City, Missouri 64112 (816) 968-5818 Direct Line (816) 968-5878 Fax christopher.williams@cbre.com

FORMAL EDUCATION

University of Missouri, Kansas City - M.B.A., 1997 University of Kansas - B.S. (Business Administration), 1995

PROFESSIONAL EDUCATION

All current requirements have been completed for each of the state's certifications.

PROFESSIONAL AFFILIATIONS & DESIGNATIONS ATTAINED

Designated Member (MAI) Appraisal Institute (12721) Licensed Real Estate Agent State of Kansas (SP00054357) General Certified Real Estate Appraiser State of Missouri (MO-2004030518) General Certified Real Estate Appraiser State of Kansas (KS-G-2100) General Certified Real Estate Appraiser State of Oklahoma (OK-12867CGA) General Certified Real Estate Appraiser State of Texas (TX-1338787-G)

EMPLOYMENT EXPERIENCE

October 1997 – February 2003	Hughes & Company	Leawood, Kansas
	Commercial Real Estate Valuation, specializing in Golf Courses.	
March 2003 – July 2007	Integra Realty Resources Commercial Real Estate Valuation	Westwood, Kansas
July 2007 – Present	CBRE, Inc. Valuation & Advisory Services	Kansas City, Missouri

State of Oklahoma



John D. Doak, Insurance Commissioner

Oklahoma Real Estate Appraiser Board

This is to certify that:

Christopher M. Williams

has complied with the provisions of the Oklahoma Real Estate Appraisers Act to transact business as a Certified General Real Estate Appraiser in the State of Oklahoma.

In Witness Whereof, I have hereunto set my hand and caused the seal of my office to be affixed at the City of Oklahoma City, State of Oklahoma, this 8th day of October A.D. 2012.

John D. Doak, Insurance Commissioner Chairperson, Oklahoma Real Estate Appraiser Board

Members, Oklahoma Real Estate Appraiser Board

Polli Feren Janes Barker
P. Gue Warler Staffer & Whater
Briting Cage
P. Symile

Oklahoma Appraiser Number: 12867CGA

Expires: 8/31/2015

EXHIBIT G (Proposed Order)

IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ILLINOIS

THE PRIVATEBANK AND TRUST COMPANY, as Administrative Agent,)
Plaintiff,)
V.) Case No. 1:15-CV-01600
GLOBAL STORAGE SOLUTIONS, LLC (F/K/A/BELL VENTURES, LLC), ALL STATE TANK MANUFACTURING, L.L.C., USA TANK SALES & ERECTION COMPANY INC., M & W TANK CONSTRUCTION CO., C&C TANK ERECTORS LLC, TOTAL TANKS, LLC, and TANK HOLDINGS, INC.	 Honorable Sara L. Ellis Honorable Sara L. Ellis
Defendants.)))

ORDER (A) AUTHORIZING SALE OF SUBSTANTIALLY ALL OF CERTAIN OF THE RECEIVERSHIP ENTITIES' ASSETS FREE AND CLEAR OF ALL LIENS, CLAIMS, ENCUMBRANCES AND INTERESTS; (B) APPROVING SALE PROCEDURES AND MANNER OF NOTICE; (C) SCHEDULING A HEARING TO CONSIDER FINAL APPROVAL OF SALES AND RELATED MATTERS; AND (D) GRANTING RELATED RELIEF

This matter, coming before the Court on the Motion of Tank Operations, LLC (the "Receiver"), not in its corporate capacity, but solely as court appointed receiver in this action for Global Storage Solutions, LLC ("Global Storage"), All State Tank Manufacturing, L.L.C. ("All State"), USA Tank Sales and Erection Company, Inc. ("USA Tank"), M & W Tank Construction Co. ("M & W"), Total Tanks, LLC ("Total Tanks"), C&C Tank Erectors LLC ("C&C"), and Tank Holdings, Inc. ("Tank Holdings", and collectively, the "Receivership Entities", "Borrowers" or "Defendants") For Entry of an Order (A) Authorizing Sale of Substantially All of Certain of the Receivership Entities' Assets Free and Clear of All Liens, Claims, Encumbrances and Interests; (B) Approving Sale Procedures and Manner of Notice; (C)

Scheduling a Hearing to Consider Final Approval of Sales and Related Matters; and (D) Granting Related Relief, filed by the Receiver on April 10, 2015 (the "Motion"):

THE COURT HEREBY ORDERS AS FOLLOWS:

- 1. Proper and adequate notice of the hearing on the Motion was given to all interested parties who could possibly assert a lien (including any security interest), claim, right, interest or encumbrance of record against all or any portion of the Purchased Assets¹.
- 2. The Receiver is hereby authorized to sell the Real Estate through a private sale, free and clear of all liens, claims, encumbrances and interests, pursuant to the sale process described in the Motion, to the Proposed Purchaser.
- 3. The requirement of 28 U.S.C. Section 2001(b) that the Receiver obtain three independent appraisals of the Goodman Property and of the Grove Property is hereby waived; instead the Receiver shall only be required to obtain one independent appraisal of each of the Goodman Property and the Grove Property.
- 4. The Receiver is hereby authorized to allow the Personal Property to be foreclosed upon and sold by the Lender through a private UCC sale, free and clear of all liens, claims, encumbrances and interests, pursuant to the sale process described in the Motion, to the Proposed Purchaser.
- 5. The sale process described in the Motion, including the proposed notice dates and periods, the form of notice, and the proposed Notice Parties is approved.
 - 6. The Receiver shall file its Sales Confirmation Motion by noon on April 27, 2015.
- 7. Objections to the Sales Confirmation Motion shall be filed with the Court and served by electronic mail and overnight mail by April 29, 2015 upon the following: (i) counsel

All capitalized terms not otherwise defined herein shall have the meaning ascribed to them in the Motion.

for the Receiver; Bryan E. Minier, Pedersen & Houpt, 161 N. Clark, Suite 2700, Chicago,

Illinois, 60613, bminier@pedersenhoupt.com; (ii) counsel for the Lender, John P. Sieger, Katten

Muchin Rosenman, 525 W. Monroe, Chicago, Illinois, 60661, john.sieger@kattenlaw.com; (iii)

counsel for the Subordinated Lender; Brian W. Hockett, Thompson Coburn LLP, One US Bank

Plaza, St. Louis, Missouri, 63101, bhockett@thompsoncoburn.com; and (iv) counsel for the

Proposed Purchaser, Randell D.Wallace and Dan Nelson, Lathrop & Gage LLP, 910 E. St.

Louis, Suite 100, Springfield, Missouri 65806, rwallace@lathrop.com, dnelson@lathrop.com,

and Pat Corless, Waterous Holden Amey Hitchon, PO Box 1510, 20 Wellington Street,

Brantford, Ontario, N3T 5V6, pcorless@waterousholden.com.

8. A hearing on the Receiver's Sales Confirmation Motion shall be held on April 30,

2015 at 1:30 p.m.

9. This Order shall be in full force and effect as of the Effective Date and there is no

just cause for delay.

Dated:, 2015	

United States District Court Judge

Order prepared by:

Bryan E. Minier (ARDC # 6275534) Charles M. Gering (ARDC # 6210607) Pedersen & Houpt 161 N. Clark Street, Suite 2700 Chicago, Illinois 60601

Phone: (312) 261-2265 Fax: (312) 261-1265

Email: <u>bminier@pedersenhoupt.com</u> cgering@pedersenhoupt.com

Counsel for Tank Operations, LLC, court-appointed receiver

Case: 1:15-cv-01600 Document #: 30-9 Filed: 04/10/15 Page 1 of 7 PageID #:837

EXHIBIT H
(Declaration of Matthew English)

IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF ILLINOIS

)
)
) Case No. 1:15-CV-01600
 Honorable Sara L. Ellis Honorable Sara L. Ellis
)))

DECLARATION OF MATTHEW ENGLISH IN SUPPORT OF
RECEIVER'S MOTION FOR ENTRY OF AN ORDER (A) AUTHORIZING
SALE OF SUBSTANTIALLY ALL OF CERTAIN OF THE RECEIVERSHIP
ENTITIES' ASSETS FREE AND CLEAR OF ALL LIENS, CLAIMS, ENCUMBRANCES
AND INTERESTS; (B) APPROVING SALE PROCEDURES AND MANNER OF
NOTICE; (C) SCHEDULING A HEARING TO CONSIDER FINAL APPROVAL OF
SALES AND RELATED MATTERS; AND (D) GRANTING RELATED RELIEF

- I, Matthew English, hereby declare under penalty of perjury the following:
- 1. I am an adult over age 18 and if called upon to testify regarding the facts stated in this declaration I could competently do so. I submit this declaration in support of the Receiver's Motion For Entry of an Order (A) Authorizing Sale of Substantially All of Certain of the Receivership Entities' Assets Free and Clear of All Liens, Claims, Encumbrances and Interests; (B) Approving Sale Procedures and Manner of Notice; (C) Scheduling a Hearing to Consider Final Approval of Sales and Related Matters; and (D) Granting Related Relief (the "Motion").
- 2. I am a manger of Arch & Beam Global, LLC, the sole member of Tank Operations, LLC (the "Receiver"), the court appointed receiver in this action for Global Storage

Solutions, LLC ("Global Storage"), All State Tank Manufacturing, L.L.C. ("All State"), USA Tank Sales and Erection Company, Inc. ("USA Tank"), M & W Tank Construction Co. ("M & W"), Total Tanks, LLC ("Total Tanks"), C&C Tank Erectors LLC ("C&C"), and Tank Holdings, Inc. ("Tank Holdings", and collectively, the "Receivership Entities"). The Receiver has aggressively pursued a potential sale of the Receivership Entities' assets. The Receiver undertook significant efforts to solicit interest in the Receivership Entities from third parties with the potential to acquire all or a substantial portion of the assets.

- 3. At the outset of this process, the Receiver determined, in consultation with its advisors, to focus its sale efforts on locating a buyer for substantially all of the assets of the Receivership Entities.
- 4. During the marketing process, the Receiver identified and contacted approximately twelve potential strategic and financial counterparties. Approximately ten of these parties executed confidentiality agreements and received access to a "data room" providing extensive information relating to the Receivership Entities' businesses, financial performance and projections, customers, programs, operations, facilities, management, and employee matters. Of these, two submitted written indications of interest and one submitted a verbal indication of interest to acquire some or all of the Purchased Assets of the Receivership Entities as a going concern.
- 5. The Receiver contacted multiple investment bankers who proposed a minimum of 60 days to identify a buyer. Based on the negative cash flow forecast, the Receivership Entities would have required significant additional capital to achieve this timeline, unless substantial reductions in cost were implemented which, in the Receiver's business judgment, would have effectively triggered a liquidation scenario.

- 6. One of these parties, T.F. Warren Group Corporation (the "<u>Proposed Purchaser</u>"), submitted a preliminary proposal. The Proposed Purchaser is a closely-held corporation that is a major player in the welded tank market. To the best of the Receiver's knowledge, the Proposed Purchaser has no connections with the Receiver, the Receivership Entities or their insiders, the Lender¹ (except that Lender may finance the acquisition contemplated by this Motion), or the Subordinated Lender.
- 7. The Receiver approached each of the other two potential purchasers and inquired whether they would be willing to pay more than the offer from the Proposed Purchaser. Each of the other two potential purchasers informed the Receiver that they would not be interested in increasing their offer.
- 8. The Proposed Purchaser's offer has been the basis for extensive discussions and negotiations with the Receiver, ongoing diligence and discussions with management, and visits to the Receivership Entities' facilities. As a result, the Receiver, the Lender and the Proposed Purchaser entered into that certain Letter of Intent dated as of April 7, 2015 (the "LOI"), a copy of which is attached to the Motion as Exhibit C, for the purchase of the all right, title and interest in, to or under substantially all of the properties and assets of the Receivership Entities (other than the assets of C&C, cash and cash equivalents, entitlement to tax refunds, and the benefits of all contracts which the Proposed Purchaser elects not to acquire) of every kind and description, wherever located, whether real, personal or mixed, tangible or intangible, owned, leased, licensed, used or held for use in or relating to the Business (as more fully defined in the LOI as the Purchased Assets) (the "Purchased Assets") for the aggregate price of approximately \$10

¹ Capitalized terms not otherwise defined herein shall have the meaning ascribed to them in the Motion.

million, plus adjustments for the Receiver Entities' accounts receivable and inventory as described in the LOI, all as more fully described in the Motion.

- 9. At this juncture, the Proposed Purchaser's offer is the highest and best that the Receiver has received. The Receiver expects that the purchase price for the Purchased Assets will be insufficient to satisfy the Indebtedness. As a result, the Receiver anticipates that it will remit all such proceeds directly to the Lender in partial satisfaction of the Lender's secured claims against the Receivership Entities, as required pursuant to Paragraph 20 of the Receivership Order.
- 10. The Receiver expects that the prices offered by the Proposed Purchaser for the Goodman Property and the Grove Property will be at least two-thirds of the respective values for those properties which are indicated in the anticipated Cushman & Wakefield appraisals.
- 11. Because of various factors, including the unique aspects of a distressed company in the construction industry, the Receivership Entities' sales backlog declining significantly, the Receivership Entities' immediate need for capital infusion, the requirements of the Receiver Entities' obligations under the Third Forbearance Agreement and the Proposed Purchaser's desire not to unnecessarily tie up capital or risk of losing other business opportunities, the Receiver has proposed to move forward with the sale process on an expedited basis and within a specified time frame. Consequently, the Receiver has determined that it is in the best interest of the receivership estates, creditors, and other parties in interest to move forward with the sale process set forth herein.
- 12. The Receiver has encountered problems securing three independent appraisals because (1) the properties to be sold are located in remote areas in Oklahoma and Missouri, (2) the properties to be sold, which are commercial properties, are unique in the mostly rural

geographic areas where they are located and few comparable properties exist, (3) the properties are unique because they have been marketed together with the personal property used in the business, (4) the Receiver has struggled to identify independent appraisers who can perform the necessary appraisal in the required time frame, and (5) because of the remote locations and the timing involved, the costs of securing additional independent appraisals are very high.

[Signature Page Follows.]

Pursuant to 28 U.S.C. § 1746, I declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge and belief.

San Mateo, California

April 10, 2015

Matthew English